#### September 1, 2010

#### BY FAX AND U.S. MAIL

Brandon J. Cage Assistant Vice President, Counsel Pacific Life Insurance Company 700 Newport Center Drive Newport Beach, CA 92660

## **Re:** Separate Account A of Pacific Life Insurance Co

Initial Registration Statement on Form N-4 File Nos. 333-168284; 811-08946

# Separate Account A of Pacific Life & Annuity Co.

Initial Registration Statement on Form N-4 File Nos. 333-168285; 811-09203

Dear Mr. Cage:

The staff has reviewed the above-referenced initial registration statements, which the Commission received on July 23, 2010. The registration statements received a selective review. Based on our review, we have the following comments (page numbers refer to the courtesy copy of file no. 333-168284):

#### 1. General Comment

Please confirm supplementally that there are no recapture provisions associated with the persistency credit.

## 2. An Overview of Pacific Destinations B (pp. 3 - 6)

- a. Please confirm supplementally that the prospectus describes all material rights and obligations owed to the contract owner, including all material state variations.
- b. Please remove the references to an owner elected step-up as there is no such step-up offered by the optional benefits described in the registration statement.

#### 3. Periodic Expenses (p. 8)

a. With respect to footnote 8, please clarify how the charge is calculated and deducted. (*i.e.*, The annual charge is equal to the current charge multiplied by the Protected Payment Base. Dividing the annual charge by 4 is used to determine the amount that is deducted on a quarterly basis.)

Brandon Cage Pacific Life Insurance Company September 1, 2010 Page 2 of 6

- b. With respect to footnote 9, please clarify how the charge is calculated and deducted. (*i.e.*, The annual charge is equal to the current charge multiplied by the Protected Payment Base. Dividing the annual charge by 4 is used to determine the amount that is deducted on a quarterly basis.)
- c. Please revise the headings in the withdrawal chart to clarify the applicable charge when a payment is more than n but less than n+1 years old (e.g., "at least 1" year old). Please make a conforming change on page 26 of the prospectus.

### 4. Your Investment Options (p. 12)

The prospectus states that "[s]ome broker-dealers may not allow or may limit the amount you may allocate to certain Investment Options". The optional living benefits offered through this prospectus impose stringent investment restrictions. Please explain supplementally the extent to which and why a broker-dealer may not allow a contract owner to own investment options or maintain investment allocations required for eligibility to own the option living benefits, and what are the consequences for the rider.

# 5. Your Fixed Option (p. 15)

Please clarify that the DCA Plus Fixed Option, the only fixed option offered under the contract, only accepts allocation from premium payments, premium payments can only be held in the account for a term of up to one year (the Guaranteed Term); and that premium payments must be automatically transferred to the variable investment account monthly during the Guaranteed Term.

## 6. Persistency Credit (pp. 16 - 17)

- a. Please clarify how the persistency credit is treated for purposes of the death benefit, optional death benefit and optional living benefits.
- b. Please confirm supplementally that the persistency credit is calculated against Contract Value, as opposed to Net Contract Value.
- c. There appear to be several calculations that take place on a contract anniversary. Please clarify what calculation takes place first, the crediting of the persistency credit, or any step-ups (for the optional death benefit) and rider resets (for the optional living benefits).

# **7.** Custom Model (p. 21)

In the parameters disclosure, please clarify that the percentage allocation requirements apply to Variable Account Value.

Brandon Cage Pacific Life Insurance Company September 1, 2010 Page 3 of 6

# 8. Exchanges of Annuity Units (p. 24)

Please clarify whether, for purposes of limitations on exchanges of annuity units, an exchange refers to allocations to multiple subaccounts made on a single business day or does an exchange refer to a single allocation from one subaccount to another subaccount.

## 9. Withdrawal Charge (p. 25)

- a. Please clarify the first sentence of this section to read that "[n]o <u>Front-end</u> sales charge is imposed ..." as the structure of the withdrawal charge assessed in this product (a CDSC) is also generally considered to be a sales charge.
- b. Please indent the new language regarding the nursing home waiver under the bullet point describing that waiver.

# 10. How the Withdrawal Charge is Determined (p. 26)

Please make reference to the 10% free withdrawal right in the discussion of how the withdrawal charge is determined.

## 11. Mortality and Risk Expense Charge (p. 27)

The Mortality and Risk Expense Charge section states that the Risk Charge is assessed daily at an annual rate equal to 1.15% and may not be increased for the duration of your Contract. This section later states that the Risk Charge may be increased (with the election of the Optional Death Benefit). Please resolve this inconsistency.

## 12. Withdrawals Free of a Withdrawal Charge (p. 36)

- a. Please explain whether the 10% free withdrawal amount also applies to amounts being annuitized.
- b. Please clarify whether eligible purchase payments refers to net premium payments (premium payments less withdrawals that are treated as purchase payments) or total premium payments. The narrative and example suggests the calculation is based on total premium payments. However, identical narrative disclosure is used in the Pacific Journey Select registration statement (filed July 8, 2010), but the example in that registration statement shows the free withdrawal amount being calculated off of the \$15,300 figure.

## 13. Other Optional Riders (p. 38)

Please remove the references to an owner elected step-up as there is no such step-up is offered by the optional benefits described in the registration statement.

Brandon Cage Pacific Life Insurance Company September 1, 2010 Page 4 of 6

## 14. Investment Allocation Requirements (pp. 38 - 39)

Please clarify whether having contract value allocated to the loan account violates the investment allocation requirements.

## 15. Allowable Investment Options (p. 39)

This section states that Pacific Life reserves the right to add, remove or change allowable asset allocation programs or allowable Investment Options at any time when it believes a change is necessary to protect its ability to provide the guarantees under these riders. Please clarify supplementally whether these changes can be applied by Pacific Life in its own discretion or whether the change in allowable investment options would somehow be mandated by state insurance regulators. In either case, please highlight in bold that the investment restrictions can be changed at any time in the Summary on p. 5.

## 16. Loans (p. 58)

Please explain whether the contract provides for loan repayments, whether loan repayments are considered premium payments for purposes of a withdrawal charge, and how loans and any repayment affect the benefits under the optional benefit riders.

## 17. Service Arrangements (p. 65)

This section generally describes the payments Pacific Life and Pacific Life & Annuity receive from the distributor of the underlying funds. However, in the last paragraph, there is disclosure about payments being made from Pacific Life and Pacific Life & Annuity to American Funds Distributors, Inc. Please confirm supplementally the accuracy of this disclosure.

### 18. Financial Statements (p. 67)

Please revise the last sentence of this section for readability.

## 19. DCA Plus Fixed Option (p. 67)

One component used in calculating the DCA Plus Fixed Option Value is "any additional amounts allocated to the DCA Plus Fixed Option". Given the restrictions on allocating money to the DCA Plus Fixed account, please explain supplementally what this component might include.

### 20. Terms Used in this Prospectus (p. 69)

Please revise the definition of the DCA Plus Fixed Option definition to emphasize its limited (short lived) use as part of a dollar cost averaging program.

Brandon Cage Pacific Life Insurance Company September 1, 2010 Page 5 of 6

## 21. Examples (various Appendices)

In the tables in the examples, please revise the column heading "Contract Value after Activity" to read "Contract Value". The timing of the values in the table seem to be described in the caption for each row in the table.

## 22. Back Cover Page

Please revise the reference to the FINRA Public Disclosure Program. This program was renamed in 2003 to NASD (*now* FINRA) BrokerCheck. (*See* 12/2/2003 NASD News Release, http://www.finra.org/Newsroom/NewsReleases/2003/p002816.)

## 23. Powers of Attorney

Please provide powers of attorney that relate specifically to this registration statement as required by Rule 483(b) of the 1933 Act. This means that each power of attorney must either (a) specifically list the '33 Act registration number of the initial filing, or (b) specifically name the contract or fund whose prospectus and/or SAI is being registered.

#### 24. Series and Class Identifiers

Please confirm supplementally that the contract name on the front cover page of the prospectus is and will continue to be the same as the EDGAR class identifiers.

## 25. Guarantees and Support Agreements

Please clarify supplementally whether there are any types of guarantees or support agreements with third parties to support any of the company's guarantees under the policy or whether the company will be primarily responsible for paying out on any guarantees associated with the policy.

## 26. Financial Statements, Exhibits, and Other Information

Please confirm that the financial statements and exhibits will be filed by a pre-effective amendment to the registration statement.

### 27. Tandy Representation

We urge all persons who are responsible for the accuracy and adequacy of the disclosure in the filings reviewed by the staff to be certain that they have provided all information investors require for an informed decision. Since the registrant is in possession of all facts relating to the registrant's disclosure, it is responsible for the accuracy and adequacy of the disclosures it has made.

Notwithstanding our comments, in the event the registration requests acceleration of the effective date of the pending registration statement, it should furnish a letter, at the time of such request, acknowledging that:

Brandon Cage Pacific Life Insurance Company September 1, 2010 Page 6 of 6

- should the Commission or the staff, acting pursuant to delegated authority, declare the filing effective, it does not foreclose the Commission from taking any action with respect to the filing;
- the action of the Commission or the staff, acting pursuant to delegated authority, in declaring the filing effective, does not relieve the registrant from its full responsibility for the adequacy and accuracy of the disclosure in the filing; and
- the registrant may not assert this action as defense in any proceeding initiated by the Commission or any person under the federal securities laws of the United States.

In addition, please be advised that the Division of Enforcement has access to all information you provide to the staff of the Division of Investment Management in connection with our review of your filing or in response to our comments on your filing.

We will consider a written request for acceleration of the effective date of the registration statement as a confirmation of the fact that those requesting acceleration are aware of their respective responsibilities.

Responses to these comments should be made in a letter to me filed over the EDGAR system and in a pre-effective amendment to the registration statement. If you believe that you do not need to make changes to the registration statement in response to a comment, please indicate that in the letter and explain the basis for your position.

Although we have completed our initial review of the registration statement, the registration statement will be subject to further review after our preliminary comments are resolved. Therefore, please be advised that we may make additional comments on the registration statement and any additional amendments to it. After resolution of all disclosure issues, an appropriate request from the registrant must be made for acceleration of the effective date of the registration statement, as amended.

If you have any questions, please call me at (202) 551-6754. Additionally, copies of documents or letters filed on EDGAR may be emailed to me at <a href="mailto:kosoffm@sec.gov">kosoffm@sec.gov</a> or transmitted by facsimile to (202) 772-9285. Any mail or deliveries should include a reference to zip code 20549-8629.

Sincerely,

Michael L. Kosoff Senior Counsel Office of Insurance Products