# **Heritage Commerce Corp Reports Second Quarter Results**

San Jose, CA – July 24, 2008 — **Heritage Commerce Corp (Nasdaq: HTBK)**, parent company of Heritage Bank of Commerce, today reported a second quarter net loss of \$3.1 million, or (\$0.26) per diluted share, compared with net income of \$4.0 million, or \$0.33 per diluted share, for the same quarter a year ago. The second quarter net loss was primarily the result of the previously announced \$5.1 million provision for loan losses for loans to one customer, William J. "Boots" Del Biaggio III. For the first half of 2008, the Company reported a net loss of \$1.4 million, or (\$0.11) per diluted share, compared to net income of \$8.0 million, or \$0.68 per diluted share, in the first half of 2007.

"When we recognized that there was a substantial problem with the validity of the collateral on our loan relationship with Boots Del Biaggio, we took the conservative approach by immediately placing all of his loans on nonaccrual and increasing our loan loss provision for the entire \$5.1 million in loans outstanding to him," said Walter Kaczmarek, President and Chief Executive Officer. "We are pursuing all avenues for recovery of these funds from the borrower, as well as other parties. Due to the problems with the securities pledged as collateral for the majority of the debt and the bankruptcy filing of the borrower, we do not expect a quick resolution to this issue."

Boots Del Biaggio is not, and has not been, a director, officer or employee of Heritage Bank of Commerce or Heritage Commerce Corp for over ten years. He is the son of William J. Del Biaggio, Jr., an executive officer and former director with Heritage Bank of Commerce and Heritage Commerce Corp.

"Despite the Boots Del Biaggio loans, we have generated strong loan growth by gaining traction in the new markets we entered last year and building strength in our traditional footprint in the greater Silicon Valley market," said Mr. Kaczmarek. "The outstanding banking team we have built over the past few years remains focused and has gained market share by filling the pipeline with new business. Their performance has exceeded our expectations."

## Second Quarter 2008 Financial Highlights

- As of June 30, 2008, total assets were \$1.49 billion, an increase of 10% from June 30, 2007 and 5% from March 31, 2008.
- Loans increased to \$1.21 billion, an increase of \$283 million or 31% from the second quarter of 2007 and an increase of \$77 million or 7% compared to March 31, 2008. Loans increased \$173 million or 17% in the first six months of 2008 from \$1.04 billion at December 31, 2007.
- Commercial loans accounted for 42% of the loan portfolio at June 30, 2008, compared to 37% a year ago.
- The Company has no exposure to subprime and mortgage company loans.
- Deposits were \$1.16 billion, an increase of \$40 million or 4% from the second quarter of 2007 and a decrease of \$12 million or 1% from March 31, 2008.
- The leverage ratio was 8.36% at June 30, 2008.
- Heritage Commerce Corp completed its previously announced stock repurchase program during the second quarter of 2008 by repurchasing 394,387 shares of its common stock.

### **Balance Sheet and Capital Management**

Heritage's assets totaled \$1.49 billion at June 30, 2008, compared to \$1.35 billion a year ago and \$1.41 billion at March 31, 2008. Total loans, excluding loans held for sale, were \$1.21 billion at June 30, 2008, compared to \$0.93 billion at June 30, 2007 and \$1.13 billion at March 31, 2008. Deposits totaled \$1.16 billion at June 30, 2008, compared to \$1.12 billion at June 30, 2007 and \$1.17 billion at March 31, 2008.

The Company's loan portfolio at June 30, 2008 consisted of 42% commercial loans, 33% commercial real estate mortgage loans, 20% land and construction and 5% consumer and other loans. Of the land and construction portfolio, 58% was secured by "for sale" residential properties and 42% was secured by commercial properties and owner-occupied housing properties.

The Company's deposits increased by 4% over the same period in the previous year, which included a \$43 million increase in Brokered deposits. The decrease in savings and money market balances was primarily due to a reduction of 1031 exchange company deposits which had a significant reduction in business due to market conditions.

During the second quarter of 2008, the Company repurchased 394,387 shares of its common stock at an average price of \$17.47 and a cost of \$6.9 million. This, along with the second quarter net loss, reduced shareholders' equity to \$142 million, or \$12.01 book value per share and \$7.96 tangible book value per share, at June 30, 2008. Shareholders' equity was \$170 million, or \$12.72 book value per share and \$9.12 tangible book value per share at June 30, 2007, and \$153 million, or \$12.55 book value per share and \$8.61 tangible book value per share, at March 31, 2008. The Company adopted the guidance in Emerging Issues Task Force (EITF) Issue 06-4, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements*, on January 1, 2008. The adoption of EITF 06-4 resulted in a cumulative effect adjustment to decrease retained earnings by \$3.2 million, net of deferred income taxes, at January 1, 2008.

The share repurchases completed the previously announced common stock repurchase program. Shares were repurchased on the open market using available cash rather than debt. The Company's Board of Directors had authorized the repurchase of up to \$30 million of its common stock over two years. From August 13, 2007 through May 27, 2008, the Company bought back 1,645,607 shares at a cost of \$29.9 million.

### **Credit Quality**

Nonperforming assets (NPAs) totaled \$14.3 million, or 0.96% of total assets, at June 30, 2008, compared to \$6.3 million, or 0.47% of total assets, at June 30, 2007 and \$5.4 million, or 0.38% of total assets, at March 31, 2008. Excluding the \$5.1 million of Boots Del Biaggio loans and the \$2.0 million SBA guaranteed portion of SBA loans, nonperforming assets were \$7.3 million or 0.49% of total assets at June 30, 2008. At June 30, 2007, nonperforming assets were \$6.0 million or 0.45% of total assets, excluding the \$0.3 million SBA guaranteed portion of SBA loans. At March 31, 2008, nonperforming assets were \$3.4 million or 0.24% of total assets, excluding the \$2.0 million SBA guaranteed portion of SBA loans.

Net charge-offs in the second quarter of 2008 were \$370,000 or 0.13% of average loans, compared to net charge-offs of \$35,000 or 0.02% of average loans in the second quarter of 2007 and \$434,000 or 0.16% of average loans in the first quarter of 2008.

The Company's provision for loan losses in the second quarter of 2008 was \$7.8 million, compared to no provision in the second quarter of 2007 and \$1.7 million in the first quarter of 2008. The second quarter 2008 provision for loan losses includes \$5.1 million for the Boots Del Biaggio loans. The rest of the second quarter 2008 provision is primarily due to \$77 million of loan growth and additional risk in the loan portfolio.

When excluding the \$5.1 million specific loss allocation for the Boots Del Biaggio loans, the allowance for loan losses at June 30, 2008 was \$15.8 million, or 1.30% of total loans, and represented 183% of nonperforming loans. The allowance for loan losses at June 30, 2007 was \$11.1 million, or 1.20% of total loans, and represented 192% of nonperforming loans. The allowance for loan losses at March 31, 2008 was \$13.4 million, or 1.19% of total loans, and represented 293% of nonperforming loans.

#### **Operating Results**

Comparison of 2008 operating results to 2007 includes the effects of acquiring Diablo Valley Bank ("DVB") on June 20, 2007. In the DVB transaction, the Company acquired \$269 million of tangible assets, including \$204 million of net loans, and assumed \$249 million of deposits.

Net interest income increased 5% to \$13.0 million for the second quarter of 2008 from \$12.4 million for the second quarter of 2007 and decreased 1% from \$13.1 million for the first quarter of 2008. For the first six months of 2008, net interest income increased 8% to \$26.1 million from \$24.1 million for the same period of 2007, primarily due to an increase in interest-earning assets. The net interest margin was 4.00% for the second quarter of 2008, compared to 5.11% for the second quarter of 2007 and 4.32% for the first quarter of 2008. For the first six months of 2008, the net interest margin decreased to 4.15% from 5.09% for the first six months of 2007. Decreases in the net interest margin are primarily the result of the 325 basis point decline in short-term interest rates from September 2007 through March 2008.

Noninterest income was \$1.8 million for the second quarter of 2008, compared to \$2.3 million for the second quarter of 2007 and \$1.5 million for the first quarter of 2008. In the first six months of 2008, noninterest income was \$3.3 million, compared to \$4.8 million in the first six months a year ago. Noninterest income declined in 2008 primarily due to the strategic shift to retain, rather than sell, SBA loan production. Gains on sales of SBA loans were \$695,000 in the second quarter of 2007 and \$1.7 million in the first six months of 2007, with no corresponding income in 2008. Noninterest income was primarily comprised of loan servicing income, the increase in cash surrender value of Company owned life insurance, and service charges on deposit accounts.

Noninterest expense was \$11.0 million for the second quarter of 2008, compared to \$8.5 million in the second quarter of 2007 and \$10.6 million in the first quarter of 2008. In the first six months of 2008, noninterest expense was \$21.6 million, compared to \$16.8 million in the first six months a year ago. Operating expenses increased in 2008 due to the acquisition of DVB, the new office in Walnut Creek, and the addition of experienced banking professionals.

The efficiency ratio was 74.51% in the second quarter of 2008, compared to 58.00% in the second quarter of 2007 and 72.38% in the first quarter of 2008. The efficiency ratio for the first six months of 2008 increased to 73.45% from 58.13% a year ago. The efficiency ratio increased in 2008 primarily due to compression of the net interest margin, a decrease in noninterest income and an increase in expenses, as discussed above. The annualized returns on average assets and average equity for the second quarter of 2008 were (0.85%) and (8.34%), compared to 1.50% and 12.17% for the quarter ended June 30, 2007, respectively. Returns on average assets and average equity for the first six months of 2008 were (0.20%) and (1.81%), compared to 1.53% and 12.63% for the first six months of 2007, respectively.

Heritage Commerce Corp, a bank holding company established in February 1998, is the parent company of Heritage Bank of Commerce, established in 1994 and headquartered in San Jose with full-service branches in Los Gatos, Fremont, Danville, Pleasanton, Walnut Creek, Morgan Hill, Gilroy, Mountain View, and Los Altos. Heritage Bank of Commerce is an SBA Preferred Lender with Loan Production Offices in Fresno, Sacramento, Oakland and Santa Rosa, California. For more information, please visit www.heritagecommercecorp.com.

#### Forward Looking Statement Disclaimer

This release may contain forward-looking statements that are subject to risks and uncertainties. Such risks and uncertainties may include, but are not necessarily limited to, the Company's ability to sustain dividend payments, fluctuations in interest rates and monetary policy established by the Federal Reserve, inflation, government regulations, general economic conditions, competition within the business areas in which the Company is conducting its operations, including the real estate market in California, the ability to recognize identified cost savings, and other factors beyond the Company's control. Such risks and uncertainties could cause results for subsequent interim periods or for the entire year to differ materially from those indicated. For a discussion of factors which could cause results to differ, please see the Company's reports on Forms 10-K and 10-Q as filed with the Securities and Exchange Commission and the Company's press releases. Readers should not place undue reliance on the forward-looking statements, which reflect management's view only as of the date hereof. The Company undertakes no obligation to publicly revise these forward-looking statements to reflect subsequent events or circumstances.

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		For the	Three Months		Ended:		Percent Cha	nge From:		For the	Si	x Months E	nded:
CONSOLIDATED INCOME STATEMENTS (in \$000's, unaudited)	J	June 30, 2008	M	larch 31, 2008		June 30, 2007	March 31, 2008	June 30, 2007	•	June 30, 2008	J	une 30, 2007	Percent Change
Interest Income	\$	18,699	\$	19,895	\$	18,317	-6%	2%	\$	38,594	\$	35,551	9%
Interest Expense		5,731		6,791		5,924	-16%	-3%		12,522		11,427	10%
Net Interest Income		12,968		13,104		12,393	-1%	5%		26,072		24,124	8%
Provision for Loan Losses		7,800		1,650		-	-373%	N/A		9,450		(236)	4,104%
Net Interest income after Provision for Loan Losses	_	5,168		11,454		12,393	-55%	-58%	_	16,622		24,360	-32%
Noninterest Income:													
Gain on Sale of SBA Loans		_		_		695	N/A	-100%		_		1,706	-100%
Servicing Income		377		479		534	-21%	-29%		856		1,050	-18%
Increase in Cash Surrender Value of Life Insurance		418		398		353	5%	18%		816		697	17%
Service Charges and Other Fees on Deposit Accounts		537		415		336	29%	60%		952		610	56%
Other		460		222		344	107%	34%		682		713	-4%
Total Noninterest Income	_	1,792		1,514		2,262	18%	-21%	_	3,306	_	4,776	-31%
Noninterest Expense:													
Salaries & Employee Benefits		5,970		6,059		4,685	-1%	27%		12,029		9,573	26%
Occupancy & Equipment		1,044		1,119		889	-7%	17%		2,163		1,764	23%
Other		3,984		3,402		2,926	17%	36%		7,386		5,463	35%
Total Noninterest Expense		10,998		10,580		8,500	4%	29%		21,578		16,800	28%
Income (Loss) Before Income Taxes	_	(4,038)		2,388		6,155	-269%	-166%		(1,650)		12,336	-113%
Income Tax Expense (Benefit)		(955)		684		2,140	-240%	-145%		(271)		4,288	-106%
Net Income (Loss)	\$	(3,083)	\$	1,704	\$	4,015	-281%	-177%	\$	(1,379)	\$	8,048	-117%
PER SHARE DATA (unaudited)  Perio Fermina (Leas) Per Share	¢	(0.26)	¢	0.14	¢	0.24	2960/	1760/	¢	(0.11)	¢	0.60	1160/
Basic Earnings (Loss) Per Share	\$ \$	(0.26)		0.14 0.14		0.34	-286%	-176%		(0.11)		0.69	-116%
Diluted Earnings (Loss) Per Share Common Shares Outstanding at Period End		(0.26)		12,170,346		0.33	-286% -3%	-179%		(0.11)		0.68	-116% -12%
Book Value Per Share	\$	11,806,167 12.01		12,170,340		13,375,163 12.72	-3% -4%	-12% -6%		11,806,167 12.01		13,375,163 12.72	-12% -6%
Tangible Book Value Per Share	\$	7.96		8.61		9.12	-8%	-13%		7.96		9.12	-13%
KEY FINANCIAL RATIOS (unaudited)													
Annualized Return on Average Equity		-8.34%		4.33%		12.17%	-293%	-169%		-1.81%		12.63%	-114%
Annualized Return on Average Tangible Equity		-12.30%		6.21%		12.65%	-298%	-197%		-2.63%		12.89%	-120%
Annualized Return on Average Assets		-0.85%		0.50%		1.50%	-270%	-157%		-0.20%		1.53%	-113%
Annualized Return on Average Tangible Assets		-0.88%		0.52%		1.50%	-269%	-159%		-0.20%		1.53%	-113%
Net Interest Margin		4.00%		4.32%		5.11%	-7%	-22%		4.15%		5.09%	-18%
Efficiency Ratio		74.51%		72.38%		58.00%	3%	28%		73.45%		58.13%	26%
AVERAGE BALANCES													
(in \$000's, unaudited)	Φ.	1.456.006	Φ.	1 25 6 215	Φ.	1 055 051	<b>50</b> /	250	Φ.	1 415 205	Φ.	1.055.600	2404
Average Assets	\$			1,376,217		1,075,271	6%		\$	1,415,295		1,057,683	34%
Average Tangible Assets	\$			1,328,133		1,070,251	6%	32%		1,367,319		1,055,059	30%
Average Earning Assets	\$			1,218,888		972,016	7%	34%		1,261,938		955,874	32%
Average Loans Hold For Solo	\$		\$	1,075,605		730,337	9% N/A	60%		1,122,940		715,562	57%
Average Deposits	\$				\$	12,823	N/A	-100%		1 136 283		15,693	-100%
Average Deposits  Average Demand Deposits - Noninterest Bearing	\$ \$	1,169,860 260,361		1,102,706 249,173		880,079 223,415	6% 4%	33% 17%		1,136,283 254,767		863,422 220,727	32% 15%
Trerage Demand Deposits - Infilittetest Deating	Φ												
	<b>Q</b>	000 400	¢	853 533	¢.	656 664	70/-	ZU0/_	4	881 516	Ψ.	642 605	
Average Interest Bearing Deposits	\$ \$	909,499		853,533 940,498		656,664 696,773	7% 8%	39% 46%		881,516 979 591		642,695 685,412	37% 43%
Average Interest Bearing Deposits Average Interest Bearing Liabilities Average Equity	\$ \$ \$	909,499 1,018,685 148,660	\$	853,533 940,498 158,428	\$	656,664 696,773 132,347	7% 8% -6%	39% 46% 12%	\$	881,516 979,591 153,544	\$	642,695 685,412 128,509	43% 19%

		End of Period:		Percent Chan	Percent Change From:				
CONSOLIDATED BALANCE SHEETS	June 30,	March 31,	June 30,	March 31,	June 30,				
(in \$000's, unaudited)	2008	2008	2007	2008	2007				
ASSETS Cash and Due from Banks	\$ 42,642	\$ 28,356	\$ 45,881	50%	-7%				
Federal Funds Sold	150	100	57,810	50%	-100%				
Securities Available-for-Sale, at Fair Value	116,594	130,784	169,498	-11%	-31%				
Loans Held For Sale	-	-	20,018	N/A	-100%				
Loans:	500.007	460.540	244 172	00/	400/				
Commercial Loans Real Estate-Mortgage	509,887 403,526	468,540 384,060	344,172 330,422	9% 5%	48% 22%				
Real Estate-Land and Construction	243,731	233,073	203,457	5%	20%				
Home Equity	45,991	42,194	42,474	9%	8%				
Consumer Loans	4,686	2,848	4,715	65%	-1%				
Loans	1,207,821	1,130,715	925,240	7%	31%				
Deferred Loan Costs, net	1,301	1,090	504	19%	158%				
Loans, Net of Deferred Costs	1,209,122	1,131,805	925,744	7%	31%				
Allowance for Loan Losses	(20,865)	(13,434)	(11,104)	55%	88%				
Net Loans Company Owned Life Insurance	1,188,257 39,819	1,118,371 39,402	914,640 37,900	6% 1%	30% 5%				
Premises & Equipment, Net	9,052	9,193	9,186	-2%	-1%				
Goodwill	43,181	43,181	43,172	0%	0%				
Intangible Assets	4,584	4,760	5,031	-4%	-9%				
Accrued Interest Receivable and Other Assets	42,708	40,580	43,795	5%	-2%				
Total Assets	\$ 1,486,987	\$ 1,414,727	\$ 1,346,931	5%	10%				
LIABILITIES & SHAREHOLDERS' EQUITY Liabilities: Deposits									
Demand Deposits-Noninterest Bearing	\$ 262,813	\$ 254,938	\$ 266,404	3%	-1%				
Demand Deposits-Interest Bearing	145,151	159,046	162,003	-9%	-10%				
Savings and Money Market	435,754	494,912	448,528	-12%	-3%				
Time Deposits, Under \$100 Time Deposits, \$100 and Over	33,911 173,766	35,095 161,840	33,735 143,544	-3% 7%	1% 21%				
Brokered Deposits	108,623	65,873	65,439	65%	66%				
Total Deposits	1,160,018	1,171,704	1,119,653	-1%	4%				
Securities Sold under Agreement to Repurchase	35,000	35,900	10,900	-3%	221%				
Other Short-term Borrowing	98,000	5,000	-	1860%	N/A				
Notes Payable To Subsidiary Grantor Trusts	23,702	23,702	23,702	0%	0%				
Accrued Interest Payable and Other Liabilities	28,518 1,345,238	25,649	22,522	11%	27%				
Total Liabilities	1,345,238	1,261,955	1,176,777	7%	14%				
Shareholders' Equity:									
Common Stock	75,941	82,120	103,498	-8%	-27%				
Accumulated Other Comprehensive Loss	(930)	(145) 70,797	(2,446) 69,102	541% -6%	-62% -3%				
Retained Earnings Total Shareholders' Equity	66,738 141,749	152,772	170,154	-7%	-17%				
Total Liabilities & Shareholders' Equity	\$ 1,483,987	\$ 1,414,727	\$ 1,346,931	-7 % 5%	10%				
Total Elabilities & Shareholders Equity	ψ 1,403,707	Ψ 1,414,727	Ψ 1,340,731	370	1070				
CREDIT QUALITY DATA (in \$000's, unaudited)									
Nonaccrual Loans Loans Over 90 Days Past Due and Still Accruing	\$ 12,226 1,488	\$ 4,580	\$ 3,192 2,604	167% N/A	283% -43%				
Total Nonperforming Loans	13,714	4,580	5,796	199%	137%				
Other Real Estate Owned	580	792	487	-27%	19%				
Total Nonperforming Assets	\$ 14,294	\$ 5,372	\$ 6,283	166%	128%				
Net Charge-offs	370	434	35	-15%	957%				
Net Charge-offs as Percent of Average Loans	0.13%			-19%	550%				
Allowance for Loan Losses to Total Loans	1.73%	1.19%	6 1.20%	45%	44%				
Allowance for Loan Losses to Total Loans, Excluding									
\$5.1 Million Specific Loss Allowance for Del Biaggio III Loans Allowance for Loan Losses to Nonperforming Loans	1.30% 152.14%			9% -48%	9% -21%				
Nonperforming Assets to Total Assets	0.96%			153%	104%				
Nonperforming Assets to Total Assets  Nonperforming Loans to Total Loans	1.13%			183%	66%				
OTHER PERIOD-END STATISTICS (unaudited)									
Shareholders' Equity / Total Assets	9.53%			-12%	-25%				
Loan to Deposit Ratio Noninterest Bearing Deposits / Total Deposits	104.23%			8%	26%				
Noninterest Bearing Deposits / Total Deposits Leverage Ratio	22.66% 8.36%			4% -13%	-5% -41%				
Develuge Ratio	0.30%	7.037	u 14.47%	-1370	-+1 70				

For the Three Months Ended June 30, 2008 For the Three Months Ended June 30, 2007

							June 20, 2007					
NET INTEREST INCOME AND NET INTEREST MARGIN (in \$000's, unaudited)		Average Balance		Interest Income/ Expense	Average Yield/ Rate		Average Balance		Interest Income/ Expense	Average Yield/ Rate		
Assets:												
Loans, gross	\$	1,170,274	\$	17,250	5.93%	\$	743,160	\$	15,589	8.41%		
Securities		131,428		1,433	4.39%		171,896		1,982	4.62%		
Interest bearing deposits in other financial institutions		470		2	1.71%		3,243		40	4.95%		
Federal funds sold		2,815		14	2.00%		53,717		706	5.27%		
Total interest earning assets		1,304,987	\$	18,699	5.76%		972,016	\$	18,317	7.56%		
Cash and due from banks		35,476					33,305					
Premises and equipment, net		9,144					3,111					
Goodwill and other intangible assets		47,860					5,020					
Other assets		58,929					61,819					
Total assets	\$	1,456,396				\$	1,075,271					
Liabilities and shareholders' equity: Deposits:												
Demand, interest bearing	\$	155,130	\$	367	0.95%	\$	141,230	\$	780	2.22%		
Savings and money market	Ψ	467,428	Ψ	1,862	1.60%	Ψ	328,580	Ψ	2,456	3.00%		
Time deposits, under \$100		34,507		271	3.16%		30,872		301	3.91%		
Time deposits, \$100 and over		174,534		1,363	3.14%		102,284		1,067	4.18%		
Brokered time deposits		77,900		793	4.09%		53,698		617	4.61%		
Notes payable to subsidiary grantor trusts		23,702		526	8.93%		23,702		583	9.87%		
Securities sold under agreement to repurchase		35,890		255	2.86%		14,820		98	2.65%		
Other short-term borrowings		49,594		294	2.38%		1,587		22	5.56%		
Total interest bearing liabilities		1,018,685	\$	5,731	2.26%		696,773	\$	5,924	3.41%		
Demand, noninterest bearing		260,361					223,415					
Other liabilities		28,690					22,736					
Total liabilities		1,307,736					942,924					
Shareholders' equity:		148,660					132,347					
Total liabilities and shareholders' equity	\$	1,456,396				\$	1,075,271					
Net interest income / margin			\$	12,968	4.00%			\$	12,393	5.11%		

		For t		Months End	ed		For the Six Months Ended June 30, 2007						
NET INTEREST INCOME AND NET INTEREST MARGIN (in \$000's, unaudited)		Average Balance		erest ome/ pense	Average Yield/ Rate	Average Balance		Interest Income/ Expense		Average Yield/ Rate			
Assets: Loans, gross Securities Interest bearing deposits in other financial institutions Federal funds sold Total interest earning assets Cash and due from banks Premises and equipment, net Goodwill and other intangible assets Other assets Total assets	\$	1,122,940 134,619 768 3,611 1,261,938 37,017 9,208 47,976 59,156 1,415,295	\$	35,605 2,934 9 46 38,594	6.38% 4.38% 2.36% 2.56% 6.15%	\$	731,255 172,603 2,936 49,080 955,874 34,311 2,807 2,624 62,067 1,037,683	_	30,259 3,934 73 1,285 35,551	8.34% 4.60% 5.01% 5.28% 7.50%			
Liabilities and shareholders' equity: Deposits: Demand, interest bearing Savings and money market Time deposits, under \$100 Time deposits, \$100 and over Brokered time deposits Notes payable to subsidiary grantor trusts Securities sold under agreement to repurchase Other short-term borrowings Total interest bearing liabilities Demand, noninterest bearing Other liabilities Total liabilities Shareholders' equity: Total liabilities and shareholders' equity	\$	151,800 472,009 34,566 160,633 62,508 23,702 29,027 45,346 979,591 254,767 27,393 1,261,751 153,544 1,415,295	\$	968 4,751 591 2,753 1,311 1,083 410 655 12,522	1.28% 2.02% 3.44% 3.45% 4.22% 9.19% 2.84% 2.90% 2.57%	\$	138,876 323,549 30,929 101,741 47,600 23,702 18,218 797 685,412 220,727 23,035 929,174 128,509 1,057,683	\$	1,545 4,740 590 2,079 1,052 1,164 235 22 11,427	2.24% 2.95% 3.85% 4.12% 4.46% 9.90% 2.60% 5.57% 3.36%			
Net interest income / margin			\$	26,072	4.15%			\$	24,124	5.09%			