## Flagstar Bancorp, Inc. (NYSE FBC)

## Earnings Presentation

$\mathbf{1}^{\text {st }}$ Quarter 2015

April 28, 2015

## Flagstar <br> ~ Bancorp

## Cautionary statement

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. Forward-looking statements are based on management's current expectations and assumptions regarding the Company's business and performance, the economy and other future conditions, and forecasts of future events, circumstances and results. However, they are not guarantees of future performance and are subject to known and unknown risks, uncertainties, contingencies and other factors. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates" and variations of such words and similar expressions are intended to identify such forward-looking statements The Company's actual results or outcomes may vary materially from those expressed or implied in a forward-looking statement. Accordingly, we cannot and do not provide you with any assurance that our expectations will in fact occur or that actual results will not differ materially from those expressed or implied by such forward-looking statements. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved.

Factors that could cause future results to differ materially from historical performance and these forward-looking statements include, but are not limited to, the following items:
 changes in asset values in certain geographic markets, that affect us or our counterparties;
 at a profit, (iii) prepayment speeds, (iv) our cost of funds and (v) investments in mortgage servicing rights;
3. The adequacy of our allowance for loan losses and our representation and warranty reserves;
4. Changes in accounting standards generally applicable to us and our application of such standards, including in the calculation of the fair value of our assets and liabilities;
5. Our ability to borrow funds, maintain or increase deposits or raise capital on commercially reasonable terms or at all and our ability to achieve or maintain desired capital ratios;
 geographic concentration;

 entities, changes in regulatory capital ratios, and increases in deposit insurance premiums and special assessments of the Federal Deposit Insurance Corporation;

 government bodies;
 impact of that agreement, including the fair value and timing of the future payments;
10. The Bank's ability to make capital distributions and our ability to pay dividends on our capital stock or interest on our trust preferred securities;
 services and management of risks relating thereto, and our competing in the mortgage loan originations, mortgage servicing and commercial and retail banking lines of business;
12. Our ability to satisfy our mortgage servicing and subservicing obligations and manage repurchases and indemnity demands by mortgage loan purchasers, guarantors and insurers;
13. The outcome and cost of defending current and future legal or regulatory litigation, proceedings or investigations;
 the cyclicality and seasonality of our mortgage banking business, litigation and regulatory risk, operational risk, counterparty risk and reputational risk;
15. The control by, and influence of, our majority stockholder;
 banking operations, or maintain system integrity with respect to funds settlement;
17. Our ability to meet our forecasted earnings such that we would need to establish a valuation allowance against our deferred tax asset; and
 future and the risk of future misstatements in our financial statements if we do not complete our remediation in a timely manner or if our remediation plan is inadequate.





## Executive Overview

## Sandro DiNello, CEO

| Solid core franchise | - Largest bank headquartered in Michigan, with $\$ 11.6$ billion in assets, $\$ 7.5$ billion of deposits and 107 branches <br> - Mortgage origination (9 $9^{\text {th }}$ largest) and servicing (top 20) franchises have national scale |
| :---: | :---: |
| Strong profitability | - Net income of $\$ 31$ million or $\$ 0.43$ per diluted share in $1 Q 15$, up $\$ 20$ million or $\$ 0.36$ per diluted share <br> - Positive operating leverage, led by $15 \%$ increase in revenue and $2 \%$ decline in expenses <br> - Average interest earning assets increased 8\%; warehouse lending increased 15\% |
| Higher net gain on loan sales | - Noninterest income increased $\$ 20$ million to $\$ 118$ million, up $20 \%$ from $4 Q 14$ <br> - Net gain on loan sales up $71 \%$, led by 40 bps margin increase and $17 \%$ rise in fall-out adjusted lock volume <br> - Partially offset by impact of faster prepayments on net return on the mortgage servicing asset and loan administration income |
| Expense discipline | - Noninterest expense declined $\$ 2$ million to $\$ 137$ million, down 2\% from 4Q14 <br> - Asset resolution expense decreased $\$ 6$ million due to sustained de-risking efforts <br> - Partially offset by approximately $\$ 3$ million of higher expense related to increased mortgage origination activity |
| Improved asset quality | - Sold \$331 million of lower performing loans <br> - Adjusted charge-offs improved to 45 bps <br> - Provision expense decreased $\$ 8$ million, reflecting the release of excess reserves associated with loan sales <br> - Allowance to loans held for investment remained strong at 5.7\% |
| Robust capital and liquidity | - Tier 1 leverage remains solid at $12.0 \%$; limited impact of Basel III phase-in <br> - Increased on-balance sheet liquidity to $20.6 \%$ of total assets ${ }^{(1)}$ |

[^0]~ Bancorp

## Financial Overview

Jim Ciroli, CFO

## Quarterly income comparison

| Smm |
| :--- |

## Credit related costs

- Lower credit-related costs driven by sustained efforts to de-risk the balance sheet


1) See non-GAAP reconciliations in the appendix for excluded items in Q3 2014.

| \$mm |  |  |  | Observations |
| :---: | :---: | :---: | :---: | :---: |
|  | 3/31/2015 | 12/31/2014 | Variance | Balance sheet growth |
| Total Assets | \$11,571 | \$9,840 | \$1,731 | - Total assets up 18\% to \$11.6B |
| Cash and cash equivalents | \$241 | \$136 | \$105 |  |
| Investment securities | 2,295 | 1,672 | 623 | portfolio and warehouse lending |
| Liquid assets | \$2,536 | \$1,808 | \$728 |  |
| Residential first mortgages | \$2,013 | \$2,194 | (\$181) |  |
| Consumer loans ${ }^{(1)}$ | 492 | 436 | 56 | Strong balance sheet |
| Commercial loans ${ }^{(1)}$ | 1,043 | 1,049 | (6) | - Deposits are a significant portion of our funding |
| Warehouse loans | 1,083 | 769 | 315 | - Total deposits comprise 74\% of liabilities |
| Loans, held for investment | \$4,631 | \$4,448 | \$183 | - Core deposits comprise 45\% of liabilities |
| Loans held for sale | 2,097 | 1,244 | 853 | - Common equity / assets of $10 \%$ |
| Loans with government guarantees | 704 | 1,128 | (424) |  |
| Total loans | \$7,432 | \$6,820 | \$612 | Book value per share |
| Mortgage servicing rights | \$279 | \$258 | \$21 | Price to book of $74 \%$ based on closing price as |
| Book value per common share | \$20.43 | \$19.64 | \$0.79 |  |

[^1]- Sale of performing TDRs significantly enhanced asset quality


Net charge-offs (\$mm)


Representation \& warranty ( smm )


## Robust capital and liquidity

- Flagstar continues to maintain strong capital ratios with the partial phase-in of Basel III regulations


[^2]
## Impact of asset growth

- Planned loan growth and higher levels of loans held for sale reduced capital ratios


## Basel III implementation overview

- 3 year phase-in period, starting January 1, 2015 January 1, 2018
- DTA and MSR assets are limited to $10 \%$ individually and $15 \%$ on a combined basis of common equity Tier 1 capital (CET-1)
- DTA and MSR assets are weighted at $250 \%$ of the amount included in risk weighted assets (RWA)
- Average quarterly assets, rather than end of period assets, are measured for the Tier 1 leverage ratio


## Business Segment Overview

## Lee Smith, $\mathbf{C O O}$

- Flagstar is investing in its community banking franchise to diversify and grow its earnings stream


Average consumer loans (\$bn)


## Commercial loan total commitments (\$bn)

-Commercial and Industrial aCommercial Real Estate aWarehouse


Average deposits ${ }^{(1)}$ (\$bn)


1) Excludes company controlled deposits which are not included as part of community banking.

- Flagstar has enhanced its mortgage originations business to improve customer service and profitability



1) Closings refer to residential first mortgage loans originated during the quarter

Fallout adjusted locks (\$bn)


Gain on loan sale ${ }^{(1)}$ - revenue and margin


1) Based on fallout adjusted locks.

- Flagstar continues to execute on its MSR sales strategy to manage concentration levels

| Loans serviced ('000) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| - Serviced for Others $\quad$ Subserviced for Others $\square$ Flagstar Loans HFI |  |  |  |  |
| 376 | 372 | 388 | 383 | 385 |
| 34 | 32 | 27 | 26 | 27 |
| 195 | 213 | 238 | 238 | 231 |
| 146 | 127 | 123 | 118 | 126 |
| 3/31/2014 | 6/30/2014 | 9/30/2014 | 12/31/2014 | 3/31/2015 |




1) Includes bulk and flow sales.


## Interest-only Ioan portfolio

- Flagstar's continues to effectively manage the reset risk of its I/O portfolio on a pro-active basis


## Key highlights

- Flagstar retains a $\$ 552 \mathrm{~mm}$ IO portfolio that will reset from 2015-17
- The portfolio is well seasoned and naturally running off, with $69 \%<90 \%$ LTV
- I/O reserve was $\$ 88 \mathrm{~mm}$ at the end of Q1 2015
- Flagstar is aggressively managing this portfolio with proactive calling campaigns and refinancing/modification opportunities
- $100 \%$ right party contact for resets that occurred during Q1 2015 - $97.5 \%$ right party contact for resets that will occur during Q2 2015
- $47 \%$ of portfolio is in CA/FL where it benefits from significant house price appreciation

FICO \& LTV (as of March 31, 2014)

|  |  | Current LTVs |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \$ |  |  |  |  |  | \% |  |  |  |  |  |
|  |  | $<70$ | 70-79 | 80-89 | 90-99 | 100+ | Total | $<70$ | 70-79 | 80-89 | 90-99 | 100+ | Total |
| 0 | 740+ | \$85 | \$60 | \$57 | \$55 | \$32 | \$288 | 15\% | 11\% | 10\% | 10\% | 6\% | 52\% |
| $\stackrel{U}{U}$ | 700-739 | \$27 | \$15 | \$30 | \$21 | \$13 | \$107 | 5\% | 3\% | 6\% | 4\% | 2\% | 19\% |
| $\pm$ | 660-699 | \$17 | \$11 | \$16 | \$20 | \$9 | \$72 | 3\% | 2\% | 3\% | 4\% | 2\% | 13\% |
| $\stackrel{\text { © }}{\frac{1}{3}}$ | 620-659 | \$8 | \$9 | \$13 | \$7 | \$5 | \$42 | 1\% | 2\% | 2\% | 1\% | 1\% | 8\% |
| $\bigcirc$ | <620 | \$13 | \$9 | \$9 | \$7 | \$5 | \$43 | 2\% | 2\% | 2\% | 1\% | 1\% | 8\% |
|  | Total | \$150 | \$104 | \$126 | \$110 | \$63 | \$552 | 27\% | 19\% | 23\% | 20\% | 11\% | 100\% |

## Interest-only loan portfolio (cont'd)

Aging of cash flow resets

- Flagstar continues to see strong performance on reset I/O loans


Note: January 1, 2013 through March 31, 2015

| Resets through March 31, 2015 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Quantity | $\begin{array}{r} \text { UPB } \\ \text { (\$mm) } \end{array}$ | UPB $\%$ |
| Paid in full | 367 | \$129 | 24.9\% |
| Cash flow resets | 759 | 212 | 40.9\% |
| Loan Sales | 292 | 102 | 19.7\% |
| Modifications | 36 | 11 | 2.1\% |
| Charge-off / foreclosure | 141 | 37 | 7.1\% |
| Default servicing | 38 | 11 | 2.1\% |
| Total resolutions | 1,633 | \$501 | 96.8\% |
| In-process | 63 | 16 | 3.2\% |
| Total resets | 1,696 | \$518 | 100.0\% |

## Adjusted noninterest expenses ${ }^{(1)}$

- Flagstar expense discipline is substantially contributing to positive operating leverage


Note: Fixed expenses include compensation and benefits, occupancy and equipment, FDIC premiums, asset resolution, legal and professional expense, and other noninterest expense; Variable expenses include commissions and loan processing expense

1) See non-GAAP reconciliations in the appendix for excluded items. Quarters with adjusted totals include Q2 2014 and Q3 2014.

## Closing Remarks / Q\&A

## Sandro DiNello, CEO

## $20152^{\text {nd }}$ quarter outlook

## Net interest income and margin

## Mortgage originations

## Gain on loan sales

## Net servicing revenue

## MSR to Tier 1 <br> capital ratio

## Gredit related costs

## Noninterest expenses

## Income tax expense

- Net interest income increases approximately $10 \%$
- Earning assets grows modestly, led by loans held-for-investment
- Net interest margin remains stable
- Fallout adjusted mortgage locks remain flat; seasonal effect of Q2 will likely replace the benefit of low rates in Q1
- Mortgage closings increase 10-15\%
- Gain on loan sale margin expected to decline
- Net loan administration income to remain flat
- Net return on the mortgage servicing to remain under pressure given elevated prepayment rates
- MSR to Tier 1 ratio consistent with 3/31/15 levels
- Provision for loan losses in Q2 to approximate Q1 charge-offs (adjusted for loan sales)
- No material change in allowance for loan losses anticipated
- Asset resolution expenses and representation and warranty expected to remain flat
- Noninterest expenses to be between $\mathbf{\$ 1 3 5 - \$ 1 4 0}$ million.
- Effective rate in Q1 is expected to remain constant for Q2

1) See cautionary statements on slide 1.
2) All assumptions and estimates are subject to change and may impact $20152^{\text {nd }}$ quarter outlook.

## Appendix

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## Strong core franchise

$1^{\text {st }}$ Quarter 2015

## Community bank

- Largest Michigan based bank
- \#7 in deposit market share
- \$11.6bn of assets
- \$7.5bn of deposits
- 107 branches

Mortgage originator

- 9th largest originator nationally
- Originated more than $\$ 25$ bn of residential mortgage loans during the last 12 months
 of mortgage loans nationwide
- Currently servicing nearly 400k loans
- Scalable mortgage platform to service up to 1 mm loans


## Substantial progress rebuilding Flagstar

$1^{\text {st }}$ Quarter 2015


## Consolidated financial highlights

$1^{\text {st }}$ Quarter 2015

| \$mm |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2014 | Q2 2014 | Q3 2014 | Q4 2014 | Q1 2015 |
| Balance Sheet |  |  |  |  |  |
| Gross loans HFS | \$1,674 | \$1,343 | \$1,469 | \$1,244 | \$2,097 |
| Gross loans HFI | \$4,020 | \$4,359 | \$4,185 | \$4,448 | \$4,631 |
| Government guaranteed loans | \$1,267 | \$1,218 | \$1,192 | \$1,128 | \$704 |
| MSR | \$320 | \$289 | \$285 | \$258 | \$279 |
| Total assets | \$9,611 | \$9,933 | \$9,625 | \$9,840 | \$11,571 |
| Deposits | \$6,310 | \$6,644 | \$7,234 | \$7,069 | \$7,549 |
| FHLB borrowings | \$1,125 | \$1,032 | \$150 | \$514 | \$1,625 |
| Trust preferred | \$247 | \$247 | \$247 | \$247 | \$247 |
| Preferred equity | \$267 | \$267 | \$267 | \$267 | \$267 |
| Common equity | \$1,085 | \$1,119 | \$1,085 | \$1,106 | \$1,153 |
| \% common equity of total assets | 11.3\% | 11.3\% | 11.3\% | 11.2\% | 10.0\% |
| Income Statement |  |  |  |  |  |
| Net interest income | \$58 | \$62 | \$64 | \$61 | \$65 |
| Gain on loan sales | \$45 | \$55 | \$52 | \$54 | \$91 |
| Other noninterest income | \$30 | \$48 | \$33 | \$45 | \$27 |
| Noninterest expense | (\$139) | (\$121) | (\$179) | (\$139) | (\$137) |
| Pre-provision net revenue (expense) | (\$6) | \$44 | (\$30) | \$20 | \$46 |
| Provision for loan losses | (\$112) | (\$6) | (\$8) | (\$5) | \$4 |
| Income (loss) before taxes | (\$118) | \$37 | (\$38) | \$16 | \$50 |
| PPNR / average assets | -0.3\% | 1.8\% | -1.2\% | 0.8\% | 1.7\% |
| Credit |  |  |  |  |  |
| ALLL | \$307 | \$306 | \$301 | \$297 | \$253 |
| ALLL as a \% of loans HFI (excl FV) | 8.1\% | 7.4\% | 7.6\% | 7.0\% | 5.7\% |
| NPAs to total assets | 1.48\% | 1.54\% | 1.40\% | 1.42\% | 0.87\% |
| Operations |  |  |  |  |  |
| Number of banking centers | 106 | 106 | 106 | 107 | 107 |
| Number of loan origination centers | 33 | 32 | 32 | 16 | 16 |
| \# of employees | 2,798 | 2,741 | 2,725 | 2,739 | 2,680 |

## Consolidated financial highlights

$1^{\text {st }}$ Quarter 2015

| \$mm |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |
| Balance Sheet |  |  |  |  |  |  |
| Gross loans HFS | \$1,970 | \$2,585 | \$1,801 | \$3,940 | \$1,480 | \$1,244 |
| Gross loans HFI | \$7,714 | \$6,305 | \$7,039 | \$5,438 | \$4,056 | \$4,448 |
| Government guaranteed loans | \$826 | \$1,675 | \$1,899 | \$1,841 | \$1,274 | \$1,128 |
| MSR | \$649 | \$580 | \$510 | \$711 | \$285 | \$258 |
| Total assets | \$14,013 | \$13,644 | \$13,637 | \$14,082 | \$9,407 | \$9,840 |
| Deposits | \$8,778 | \$7,998 | \$7,690 | \$8,294 | \$6,140 | \$7,069 |
| FHLB borrowings | \$3,900 | \$3,725 | \$3,953 | \$3,180 | \$988 | \$514 |
| Trust preferred | \$299 | \$247 | \$247 | \$247 | \$247 | \$247 |
| Preferred equity | \$244 | \$249 | \$255 | \$260 | \$266 | \$267 |
| Common equity | \$353 | \$1,010 | \$825 | \$899 | \$1,160 | \$1,106 |
| \% common equity of total assets | 2.5\% | 7.4\% | 6.0\% | 6.4\% | 12.3\% | 11.2\% |
| Income Statement |  |  |  |  |  |  |
| Net interest income | \$219 | \$211 | \$245 | \$297 | \$187 | \$246 |
| Gain on loan sales | \$501 | \$297 | \$301 | \$991 | \$402 | \$206 |
| Other noninterest income | \$22 | \$157 | \$85 | \$30 | \$250 | \$155 |
| Noninterest expense | (\$680) | (\$611) | (\$635) | (\$990) | (\$918) | (\$579) |
| Pre-provision net revenue (expense) | \$63 | \$54 | (\$4) | \$329 | (\$79) | \$28 |
| Provision for loan losses | (\$504) | (\$426) | (\$177) | (\$276) | (\$70) | (\$132) |
| Income (loss) before taxes | (\$442) | (\$373) | (\$181) | \$53 | (\$149) | (\$103) |
| PPNR / average assets | 0.4\% | 0.4\% | -0.0\% | 2.4\% | -0.7\% | 0.3\% |
| Credit |  |  |  |  |  |  |
| ALLL | \$524 | \$274 | \$318 | \$305 | \$207 | \$297 |
| ALLL as a \% of loans HFI (excl FV) | 6.8\% | 4.4\% | 4.5\% | 5.6\% | 5.4\% | 7.0\% |
| NPAs to total assets | 9.2\% | 4.4\% | 4.4\% | 3.7\% | 2.0\% | 1.4\% |
| Operations |  |  |  |  |  |  |
| Number of banking centers | 165 | 162 | 113 | 111 | 111 | 107 |
| Number of loan origination centers | 32 | 27 | 27 | 31 | 39 | 16 |
| \# of employees | 3,411 | 3,279 | 3,136 | 3,662 | 3,253 | 2,739 |

- Flagstar gathers deposits from consumers, small businesses and select governmental entities
- Traditionally, CDs and savings accounts represented the bulk of our branch-based retail depository relationships
- Today, we are focused on gathering core DDA deposits from small business and consumers and represents $\$ 0.5$ bn of the overall deposit growth
- We additionally maintain depository relationships in connection with our mortgage origination and servicing businesses, and with predominately MI governmental entities
- Cost of total deposits equal to $0.51 \%$


## Total average deposits (sbn)



Q1 2015 total average deposits


Total : \$7.4n
$0.51 \%$ cost of total deposits

## Focus on driving consumer deposit growth

## Affinity Relationships



## Key retail accomplishments

Average consumer deposits (\$mm)

- 3\% growth in total personal savings accounts during Q1 2015
- 5\% increase in average personal savings deposits per branch during Q1 2015
- Retail deposit fees are 2\% higher than prior quarter and 12\% higher than 2014 average


Flagstar


- Over the past year, treasury management services has driven:
- $32 \%$ growth in commercial deposits
- $102 \%$ growth in fee income
- Cost of deposit: $0.24 \%$


- Arise due to servicing of loans for others and represent the portion of the investor custodial accounts on deposit with the Bank
- Approximately $\$ 660 \mathrm{~mm}$ of additional deposits are available at $3 / 31 / 2015$ to return to our balance sheet once certain conditions are met
- Cost of deposit: 0.00\% (highly efficient funding)

Average government (\$mm)


- We call on local governmental agencies, and other public units, as an additional source for deposit funding
- Cost of deposit: 0.43\%
- Flagstar's largest category of earning assets consists of loans held-for-investment, currently \$4.4bn, gross
- Loans to consumers consist of residential first mortgage loans, HELOC and other
- C\&I / CRE lending is an important growth strategy, offering risk diversification and asset sensitivity
- Warehouse loans are extended to other mortgage lenders, offering attractive risk-adjusted returns
- Flagstar maintains a balance of mortgage loans held for sale, currently $\$ 1.2$ bn
- Essentially all of our mortgage loans produced are sold into the secondary market on a whole loan basis or by securitizing the loans into MBS
- Flagstar has the option to direct a portion of the mortgage loans it originates to its own balance sheet
- Flagstar also has a portfolio of FHA-insured or guaranteed delinquent loans securitized in Ginnie Mae pools, which it repurchases from time to time


Flagstar


Note: Commercial \& Industrial loans include commercial lease financings

## 3/31/15 commercial loan portfolio (\%)



Note: Commercial \& Industrial loans include commercial lease financings

Predominately in-footprint and well diversified


# Mortgages are originated primarily through the correspondent channel 

## Residential mortgage originations by channel (sbn)



- ~700 correspondent partners in 50 states in Q1 2015
- Top 10 relationships account for $19 \%$ of overall correspondent volume
- Warehouse lines to over 240 correspondent relationships


## Broker



- $\quad$ 550 brokerage relationships in 50 states in Q1 2015
- Top 10 relationships account for $25 \%$ of overall brokerage volume


## Retail



- 16 standalone home centers in 11 states
- Consumer direct is $35 \%$ of retail volume


## Third-party originator oversight

$1^{\text {st }}$ Quarter 2015

- Flagstar has been actively managing its Third-party Originator ("TPO") relationships to optimize risk and profitability
- Has maintained consistent market share while halving TPO relationships

Number of third party originators


| \% return - MSR asset |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \% Return | Q1 2014 | Q2 2014 | Q3 2014 | Q4 2014 | Q1 2015 |
| Net hedged profit (loss) | 0.0\% | 0.8\% | -0.7\% | 0.6\% | -6.1\% |
| Carry on asset | 22.6\% | 22.1\% | 21.9\% | 21.5\% | 27.2\% |
| Run-off | -6.6\% | -9.5\% | -11.8\% | -14.7\% | -22.3\% |
| Gross MSR yield | 16.0\% | 13.4\% | 9.3\% | 7.4\% | -1.3\% |
| Sale transaction \& P/L | 5.9\% | -6.5\% | -3.1\% | -5.1\% | -2.4\% |
| Model Changes | 0.0\% | 0.0\% | -4.5\% | 0.0\% | 0.0\% |
| Net MSR yield | 21.8\% | 6.9\% | 1.8\% | 2.3\% | -3.7\% |
| \$ return - MSR asset |  |  |  |  |  |
| \$ Return | Q1 2014 | Q2 2014 | Q3 2014 | Q4 2014 | Q1 2015 |
| Net hedged profit (loss) | (\$0.0) | \$0.6 | (\$0.5) | \$0.4 | (\$4.0) |
| Carry on asset | 16.7 | 16.1 | 16.3 | 15.2 | 17.8 |
| Run-off | (4.9) | (6.9) | (8.8) | (10.4) | (14.6) |
| Recurring MSR yield | \$11.8 | \$9.7 | \$6.9 | \$5.2 | (\$0.8) |
| Sale transaction \& P/L | 4.3 | (4.7) | (2.3) | (3.6) | (1.6) |
| Model Changes | - | - | (3.3) | - | - |
| Total MSR yield | \$16.1 | \$5.0 | \$1.3 | \$1.6 | (\$2.4) |
| Average MSR Balance | \$300 | \$291 | \$295 | \$280 | \$265 |

## Enviable liquidity position

$1^{\text {st }}$ Quarter 2015



## Capital and Liquidity

## Available liquidity and funding

$1^{\text {st }}$ Quarter 2015


| Quarter end liabilities (\$mm) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in mm) | 3/31/2014 |  | 6/30/2014 |  | 9/30/2014 |  | 12/31/2014 |  | 3/31/2015 |  |
|  | Balance | Mix | Balance | Mix | Balance | Mix | Balance | Mix | Balance | Mix |
| Retail deposits |  |  |  |  |  |  |  |  |  |  |
| Demand | \$700 | 8.5\% | \$707 | 8.3\% | \$685 | 8.3\% | \$726 | 8.6\% | \$751 | 7.4\% |
| Savings | 2,918 | 35.3\% | 3,105 | 36.3\% | 3,311 | 40.0\% | 3,427 | 40.5\% | 3,642 | 35.9\% |
| Money market | 246 | 3.0\% | 231 | 2.7\% | 220 | 2.7\% | 209 | 2.5\% | 196 | 1.9\% |
| Certificates of deposit | 956 | 11.6\% | 926 | 10.8\% | 854 | 10.3\% | 807 | 9.5\% | 769 | 7.6\% |
| Total retail | \$4,820 | 58.4\% | \$4,969 | 58.1\% | \$5,070 | 61.3\% | \$5,169 | 61.0\% | \$5,358 | 52.8\% |
| Commercial deposits |  |  |  |  |  |  |  |  |  |  |
| Demand | \$111 | 1.3\% | \$106 | 1.2\% | \$121 | 1.5\% | \$133 | 1.6\% | \$139 | 1.4\% |
| Savings | 26 | 0.3\% | 33 | 0.4\% | 27 | 0.3\% | 27 | 0.3\% | 35 | 0.3\% |
| Money market | 25 | 0.3\% | 35 | 0.4\% | 37 | 0.4\% | 43 | 0.5\% | 56 | 0.6\% |
| Certificates of deposit | 3 | 0.0\% | 1 | 0.0\% | 1 | 0.0\% | 5 | 0.1\% | 6 | 0.1\% |
| Total commercial | \$165 | 2.0\% | \$175 | 2.0\% | \$186 | 2.2\% | \$208 | 2.5\% | \$236 | 2.3\% |
| Government deposits |  |  |  |  |  |  |  |  |  |  |
| Demand | \$143 | 1.7\% | \$175 | 2.0\% | \$292 | 3.5\% | \$246 | 2.9\% | \$346 | 3.4\% |
| Savings | 251 | 3.0\% | 300 | 3.5\% | 410 | 5.0\% | 317 | 3.7\% | 356 | 3.5\% |
| Certificates of deposit | 337 | 4.1\% | 340 | 4.0\% | 376 | 4.5\% | 355 | 4.2\% | 240 | 2.4\% |
| Total government | \$731 | 8.9\% | \$815 | 9.5\% | \$1,078 | 13.0\% | \$918 | 10.8\% | \$943 | 9.3\% |
| Company controlled deposits | \$593 | 7.2\% | \$685 | 8.0\% | \$900 | 10.9\% | \$773 | 9.1\% | \$1,012 | 10.0\% |
| Total deposits | \$6,310 | 76.4\% | \$6,644 | 77.7\% | \$7,234 | 87.4\% | \$7,069 | 83.5\% | \$7,549 | 74.4\% |
| FHLB Advances | 1,125 | 13.6\% | 1,032 | 12.1\% | 150 | 1.8\% | 514 | 6.1\% | 1,625 | 16.0\% |
| Other debt | 349 | 4.2\% | 345 | 4.0\% | 340 | 4.1\% | 331 | 3.9\% | 317 | 3.1\% |
| Other liabilities | 476 | 5.8\% | 527 | 6.2\% | 550 | 6.6\% | 553 | 6.5\% | 660 | 6.5\% |
| Total liabilities | \$8,260 | 100.0\% | \$8,547 | 100.0\% | \$8,274 | 100.0\% | \$8,467 | 100.0\% | \$10,152 | 100.0\% |

## Representation \& Warranty reserve details

- Claims experience continues to perform better than what we have modeled
- Encouraged by government efforts to assess risk-based penalties on documentation flaws

| Repurchase reserve ( $\mathbf{\$ m m}$ ) |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in millions) | $\mathbf{3 / 3 1 / 1 4}$ | $\mathbf{6 / 3 0 / 1 4}$ | $\mathbf{9 / 3 0 / 1 4}$ | $\mathbf{1 2 / 3 1 / 1 4}$ | $\mathbf{3 1 3 1 / 1 4}$ |  |  |  |  |
| Beginning balance | $\$ 54.0$ | $\$ 48.0$ | $\$ 50.0$ | $\$ 57.0$ | $\$ 53.0$ |  |  |  |  |
| Additions | $(0.4)$ | 7.0 | 14.5 | $(4.2)$ | 0.4 |  |  |  |  |
| Net charge-offs | $(5.6)$ | $(5.0)$ | $(7.5)$ | 0.2 | $(0.4)$ |  |  |  |  |
| Ending Balance | $\$ 48.0$ | $\$ 50.0$ | $\$ 57.0$ | $\$ 53.0$ | $\$ 53.0$ |  |  |  |  |



Repurchase activity with Fannie and Freddie


| First mortgage portfolio, by state (\$ in 000's) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans Held for Sale |  |  |  |  | Loans Held for Investment |  |  |  |  |
| State | ARM | Fixed | Balloon | Total | \% of Total | ARM | Fixed | Balloon | Total | \% of Total |
| CA | \$81,693 | \$0 | \$741,396 | \$823,089 | 39.5\% | \$547,339 | \$127,264 | \$0 | \$674,603 | 33.5\% |
| FL | 11,693 | 125 | 149,273 | 161,091 | 7.7\% | 187,879 | 67,841 | 721 | 256,441 | 12.7\% |
| MI | 3,201 | 481 | 118,759 | 122,441 | 5.9\% | 165,134 | 49,995 | 955 | 216,084 | 10.7\% |
| WA | 7,086 | - | 45,937 | 53,023 | 2.5\% | 69,109 | 21,464 | - | 90,574 | 4.5\% |
| AZ | 2,912 | - | 54,204 | 57,116 | 2.7\% | 57,962 | 16,543 | - | 74,505 | 3.7\% |
| CO | 3,479 | - | 54,922 | 58,401 | 2.8\% | 34,522 | 8,381 | - | 42,903 | 2.1\% |
| MD | 1,273 | - | 40,006 | 41,279 | 2.0\% | 39,072 | 14,720 | 246 | 54,038 | 2.7\% |
| NY | 2,212 | - | 62,175 | 64,386 | 3.1\% | 20,857 | 18,636 | 534 | 40,026 | 2.0\% |
| VA | 2,310 | - | 31,745 | 34,055 | 1.6\% | 33,991 | 8,060 | 393 | 42,444 | 2.1\% |
| TX | 6,369 | - | 139,553 | 145,922 | 7.0\% | 35,334 | 19,596 | - | 54,930 | 2.7\% |
| NJ | 1,355 | - | 41,067 | 42,421 | 2.0\% | 23,792 | 13,288 | 713 | 37,793 | 1.9\% |
| NV | 912 | - | 7,953 | 8,865 | 0.4\% | 26,103 | 5,844 | 343 | 32,290 | 1.6\% |
| IL | 3,588 | - | 51,590 | 55,178 | 2.7\% | 31,930 | 16,125 | 307 | 48,363 | 2.4\% |
| GA | 439 | - | 25,717 | 26,156 | 1.3\% | 25,620 | 10,579 | 208 | 36,408 | 1.8\% |
| OH | 43 | - | 24,146 | 24,189 | 1.2\% | 17,858 | 5,807 | 302 | 23,967 | 1.2\% |
| OTHER | 16,822 | 165 | 346,697 | 363,685 | 17.5\% | 192,160 | 94,011 | 2,608 | 288,779 | 14.3\% |
| Total | \$145,387 | \$771 | \$1,935,142 | \$2,081,300 | 100.0\% | \$1,508,662 | \$498,156 | \$7,330 | \$2,014,148 | 100.0\% |

Note: Reflects unpaid principal balance, net of write downs, of underlying loans before accounting adjustments for discounts and other items.

## First mortgage portfolio - by vintage

| First mortgage portfolio, by vintage (\$ in 000's) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans Held for Sale |  |  |  |  | Loans Held for Investment |  |  |  |  |
| Vintage | ARM | Fixed | Balloon | Total | \% of Total | ARM | Fixed | Balloon | Total | \% of Total |
| Older | \$114 | \$187 | \$0 | \$301 | 0.0\% | \$120,582 | \$21,258 | \$130 | \$141,970 | 7.0\% |
| 2004 | 556 | 613 | - | 1,169 | 0.1\% | 298,876 | 7,465 | 948 | 307,290 | 15.3\% |
| 2005 | 345 | 691 | 125 | 1,162 | 0.1\% | 362,599 | 12,813 | 400 | 375,813 | 18.7\% |
| 2006 | 11 | 1,185 | - | 1,196 | 0.1\% | 77,468 | 57,830 | 686 | 135,985 | 6.8\% |
| 2007 | 87 | 3,472 | 646 | 4,205 | 0.2\% | 186,445 | 213,926 | 4,290 | 404,661 | 20.1\% |
| 2008 | - | 8,960 | - | 8,960 | 0.4\% | 7,561 | 55,869 | 815 | 64,245 | 3.2\% |
| 2009 | - | 9,165 | - | 9,165 | 0.4\% | 5,683 | 21,475 | - | 27,158 | 1.3\% |
| 2010 | - | 2,689 | - | 2,689 | 0.1\% | 5,100 | 8,737 | - | 13,837 | 0.7\% |
| 2011 | - | 1,202 | - | 1,202 | 0.1\% | 12,709 | 10,694 | 60 | 23,463 | 1.2\% |
| 2012 | - | 879 | - | 879 | 0.0\% | 7,282 | 12,307 | - | 19,588 | 1.0\% |
| 2013 | 7,708 | 446 | - | 8,154 | 0.4\% | 29,442 | 13,541 | - | 42,983 | 2.1\% |
| 2014 | 102,739 | 21,684 | - | 124,423 | 6.0\% | 187,422 | 28,400 | - | 215,822 | 10.7\% |
| 2015 | 33,828 | 1,883,968 | - | 1,917,796 | 92.1\% | 207,493 | 33,841 | - | 241,334 | 12.0\% |
| Total | \$145,387 | \$1,935,142 | \$771 | \$2,081,300 | 100.0\% | \$1,508,662 | \$498,156 | \$7,330 | \$2,014,148 | 100.0\% |

[^3]
## First Mortgage Portfolio - by Original FICO

| First mortgage portfolio, by original FICO (\$ in 000's) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans Held for Sale |  |  |  |  | Loans Held for Investment |  |  |  |  |
| Original FICO | ARM | Fixed | Balloon | Total | \% of Total | ARM | Fixed | Balloon | Total | \% of Total |
| <580 | \$93 | \$4,957 | \$0 | \$5,049 | 0.2\% | \$5,065 | \$12,957 | \$181 | \$18,203 | 0.9\% |
| 580-619 | - | 16,199 | - | 16,199 | 0.8\% | 6,455 | 24,722 | 545 | 31,722 | 1.6\% |
| 620-659 | 1,403 | 189,322 | - | 190,725 | 9.2\% | 63,014 | 52,473 | 412 | 115,899 | 5.8\% |
| 660-699 | 5,826 | 364,935 | - | 370,761 | 17.8\% | 296,517 | 103,345 | 1,266 | 401,128 | 19.9\% |
| >699 | 138,066 | 1,359,729 | 771 | 1,498,566 | 72.0\% | 1,137,610 | 304,659 | 4,927 | 1,447,196 | 71.9\% |
| Total | \$145,387 | \$1,935,142 | \$771 | \$2,081,300 | 100.0\% | \$1,508,662 | \$498,156 | \$7,330 | \$2,014,148 | 100.0\% |

Note: Reflects unpaid principal balance, net of write downs, of underlying loans before accounting adjustments for discounts and other items.

## First Mortgage Portfolio - by Original LTV

| First mortgage portfolio, by original LTV (\$ in 000's) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans Held for Sale |  |  |  |  | Loans Held for Investment |  |  |  |  |
| Orignal LTV | ARM | Fixed | Balloon | Total | \% of Total | ARM | Fixed | Balloon | Total | \% of Total |
| <=70.00\% | \$71,325 | \$530,664 | \$0 | \$601,989 | 28.9\% | \$537,628 | \$143,392 | \$1,552 | \$682,573 | 33.9\% |
| >70.00\% - 79.99\% | 58,151 | 557,089 | 606 | 615,845 | 29.6\% | 857,680 | 234,732 | 2,570 | 1,094,983 | 54.4\% |
| >80.00\% - 89.99\% | 9,250 | 218,434 | 165 | 227,849 | 10.9\% | 78,270 | 46,465 | 1,869 | 126,604 | 6.3\% |
| >90.00\% - 99.99\% | 6,662 | 609,764 | - | 616,426 | 29.6\% | 34,024 | 67,041 | 1,338 | 102,403 | 5.1\% |
| >100.00\%-109.99\% | - | 16,657 | - | 16,657 | 0.8\% | 695 | 4,113 | - | 4,808 | 0.2\% |
| >110.00\%-124.99\% | - | 2,029 | - | 2,029 | 0.1\% | 365 | 1,828 | - | 2,193 | 0.1\% |
| >125.00\% | - | 504 | - | 504 | 0.0\% | - | 584 | - | 584 | 0.0\% |
| Total | \$145,387 | \$1,935,142 | \$771 | \$2,081,300 | 100.0\% | \$1,508,662 | \$498,156 | \$7,330 | \$2,014,148 | 100.0\% |

Note: Reflects unpaid principal balance, net of write downs, of underlying loans before accounting adjustments for discounts and other items.

## First Mortgage Portfolio - by HPI Adjusted LTV

$1^{\text {st }}$ Quarter 2015

| First mortgage portfolio, by HPI Adjusted LTV(\$ in 000's) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans Held for Sale |  |  |  |  | Loans Held for Investment |  |  |  |  |
| HPI Adjusted LTV | ARM | Fixed | Balloon | Total | \% of Total | ARM | Fixed | Balloon | Total | \% of Total |
| <=70.00\% | \$80,516 | \$540,950 | \$0 | \$621,465 | 29.9\% | \$817,349 | \$189,380 | \$1,336 | \$1,008,065 | 50.0\% |
| >70.00\% - 79.99\% | 49,640 | 552,675 | - | 602,315 | 28.9\% | 346,589 | 100,217 | 1,449 | 448,255 | 22.3\% |
| >80.00\% - 89.99\% | 8,302 | 213,130 | 165 | 221,597 | 10.6\% | 166,391 | 91,528 | 331 | 258,250 | 12.8\% |
| >90.00\% - 99.99\% | 6,775 | 556,977 | 606 | 564,358 | 27.1\% | 110,863 | 69,624 | 2,392 | 182,878 | 9.1\% |
| >100.00\% -109.99\% | 154 | 64,456 | - | 64,610 | 3.1\% | 43,381 | 23,910 | 826 | 68,118 | 3.4\% |
| >110.00\% -124.99\% | - | 5,118 | - | 5,118 | 0.2\% | 19,541 | 15,725 | 465 | 35,730 | 1.8\% |
| >125.00\% | - | 1,836 | - | 1,836 | 0.1\% | 4,549 | 7,772 | 531 | 12,852 | 0.6\% |
| Total | \$145,387 | \$1,935,142 | \$771 | \$2,081,300 | 100.0\% | \$1,508,662 | \$498,156 | \$7,330 | \$2,014,148 | 100.0\% |

Note: Reflects unpaid principal balance, net of write downs, of underlying loans before accounting adjustments for discounts and other items.

Concentrated in states with high home price appreciation

| Interest-only loan portfolio, by state (\$ in 000's) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2016 |  | 2017 |  | 2018 |  | Other |  | Total |  |
| State | Count | UPB | Count | UPB | Count | UPB | Count | UPB | Count | UPB | Count | UPB |
| CA | 158 | \$62,371 | 35 | \$13,887 | 174 | \$98,123 | 6 | \$2,649 | 1 | \$25 | 374 | \$177,055 |
| FL | 194 | 46,315 | 46 | 12,539 | 58 | 23,741 | 2 | 773 | 5 | 561 | 305 | 83,930 |
| MI | 74 | 13,189 | 8 | 1,743 | 17 | 5,348 | 1 | 585 | 484 | 24,896 | 584 | 45,762 |
| WA | 50 | 13,108 | 14 | 3,610 | 39 | 17,424 | 3 | 897 | - | - | 106 | 35,039 |
| AZ | 62 | 15,730 | 13 | 3,196 | 31 | 14,890 | - | - | 1 | 350 | 107 | 34,166 |
| co | 24 | 4,778 | 6 | 1,492 | 12 | 5,641 | - | - | 1 | 209 | 43 | 12,120 |
| MD | 31 | 10,324 | 9 | 2,990 | 21 | 10,219 | 1 | 234 | 1 | 357 | 63 | 24,123 |
| NY | 10 | 3,900 | 3 | 967 | 6 | 2,300 | 1 | 269 | 1 | 357 | 21 | 7,793 |
| VA | 29 | 9,393 | 3 | 964 | 12 | 6,238 | - | - | - | - | 44 | 16,595 |
| tx | 7 | 1,146 | - | - | 4 | 2,573 | 1 | 845 | - | - | 12 | 4,564 |
| NJ | 13 | 3,563 | 3 | 889 | 6 | 2,879 | - | - | - | - | 22 | 7,331 |
| NV | 26 | 6,332 | - | - | 8 | 2,825 | - | - | - | - | 34 | 9,157 |
| Other | 179 | 45,764 | 47 | 9,828 | 84 | 36,924 | 4 | 1,492 | 5 | 610 | 319 | 94,619 |
| Total | 857 | \$235,913 | 187 | \$52,104 | 472 | \$229,125 | 19 | \$7,745 | 499 | \$27,366 | 2,034 | \$552,253 |

Note: Reflects unpaid principal balance, net of write downs, of underlying loans before accounting adjustments for discounts and other items; Population is fixed as of 12/31/2011; Excludes any resolutions.

| Home appreciation by state |  |  |
| :--- | :--- | :--- |
| State | $\mathbf{1}$ Year | National Rank |
| CA | $7.65 \%$ | 7 |
| FL | $7.75 \%$ | 6 |
| All | $4.91 \%$ | N/A |

Source: FHFA Q4 2014 HPI Index

## FV of HELOCs

- Revised loan specific loss model indicated a fair value adjustment for higher expected losses
- Flagstar is returning $3^{\text {rd }}$ party serviced HELOCs in-house to improve performance of end-of-term maturities


Estimated cumulative default rates $-3^{\text {rd }}$ party serviced


Life-to-date end-of-term default rates FV HELOCs


Estimated expected losses - $3^{\text {rd }}$ party serviced


## Non-performing Loans HFI - by State

| First mortgage portfolio, by HPI Adjusted LTV(\$ in 000's) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Type of Mortgage |  |  |  |  |  |  |
| State | $1^{\text {st }}$ Mortgages | $\%$ of <br> $1^{\text {st }}$ Mortgages | $2^{\text {nd }}$ Mortgages | HELOC | Consumer | Total Mortgages | \% of Total |
| FL | \$16,600 | 21.3\% | \$133 | \$648 | \$0 | \$17,381 | 20.8\% |
| CA | 14,658 | 18.8\% | 440 | 317 | - | 15,415 | 18.4\% |
| NY | 7,962 | 10.2\% | 25 | 261 | - | 8,248 | 9.9\% |
| NJ | 5,712 | 7.3\% | 19 | 262 | - | 5,993 | 7.2\% |
| MI | 3,497 | 4.5\% | 417 | 787 | 98 | 4,799 | 5.7\% |
| IL | 3,420 | 4.4\% | 20 | 49 | - | 3,489 | 4.2\% |
| MD | 2,558 | 3.3\% | 87 | 237 | - | 2,882 | 3.4\% |
| HI | 2,471 | 3.2\% | - | 213 | - | 2,684 | 3.2\% |
| WA | 2,127 | 2.7\% | 103 | 61 | - | 2,291 | 2.7\% |
| TX | 1,780 | 2.3\% | 114 | - | 1 | 1,895 | 2.3\% |
| GA | 1,487 | 1.9\% | 37 | 58 | - | 1,582 | 1.9\% |
| MA | 1,090 | 1.4\% | 89 | 205 | - | 1,384 | 1.7\% |
| NV | 1,276 | 1.6\% | - | 56 | - | 1,332 | 1.6\% |
| AZ | 1,122 | 1.4\% | 165 | - | 1 | 1,288 | 1.5\% |
| PA | 1,254 | 1.6\% | 10 | - | - | 1,264 | 1.5\% |
| OTHER | 10,772 | 13.8\% | 377 | 599 | 1 | 11,749 | 14.0\% |
| Total | \$77,786 | 100.0\% | $\$ 2,036$ | \$3,753 | \$101 | \$83,676 | 100.0\% |

Note: Reflects unpaid principal balance, net of write downs, of underlying loans before accounting adjustments for discounts and other items.

## Non-performing Loans HFI - by Vintage

| First mortgage portfolio, by HPI Adjusted LTV(\$ in 000's) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Type of Mortgage |  |  |  |  |  |  |
| Vintage | $1^{\text {st }}$ Mortgages | \% of <br> $1^{\text {st }}$ Mortgages | $2^{\text {nd }}$ Mortgages | HELOC | Consumer | Total Mortgages | \% of Total |
| Older | \$6,211 | 8.0\% | \$247 | \$154 | \$2 | \$6,614 | 7.9\% |
| 2004 | 15,351 | 19.7\% | 74 | 1,243 | 1 | 16,669 | 19.9\% |
| 2005 | 5,587 | 7.2\% | 507 | 933 | - | 7,027 | 8.4\% |
| 2006 | 7,799 | 10.0\% | 168 | 816 | 3 | 8,786 | 10.5\% |
| 2007 | 28,158 | 36.2\% | 877 | 468 | 5 | 29,508 | 35.3\% |
| 2008 | 11,925 | 15.3\% | - | 52 | - | 11,977 | 14.3\% |
| 2009 | 998 | 1.3\% | - | - | - | 998 | 1.2\% |
| 2010 | 252 | 0.3\% | 88 | - | 30 | 370 | 0.4\% |
| 2011 | 694 | 0.9\% | 75 | - | - | 769 | 0.9\% |
| 2012 | - | 0.0\% | - | 40 | 6 | 46 | 0.1\% |
| 2013 | 575 | 0.7\% | - | 47 | 4 | 626 | 0.7\% |
| 2014 | 236 | 0.3\% | - | - | 50 | 286 | 0.3\% |
| Total | \$77,786 | 100.0\% | $\$ 2,036$ | \$3,753 | \$101 | \$83,676 | 100.0\% |

Note: Reflects unpaid principal balance, net of write downs, of underlying loans before accounting adjustments for discounts and other items.

## Supplemental capital ratios

$1^{\text {st }}$ Quarter 2015

| Smm - Basel II (transitional) to Basel III (fully phased-in) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Flagstar Bancorp | Common Equity Tier 1 (to Risk Weighted Assets) | Tier 1 Leverage (to Adjusted Tangible Assets) | Tier 1 Capital (to Risk Weighted Assets) | Total Risk-Based Capital (to Risk Weighted Assets) |
| Regulatory capital as of 3/31/15 |  |  |  |  |
| Basel III (transitional) | \$909 | \$1,257 | \$1,257 | \$1,336 |
| Increased deductions related to deferred tax assets, mortgage servicing assets, and other capital components | (\$356) | (\$197) | (\$197) | (\$196) |
| Basel III (fully phased-in) capital ${ }^{(1)}$ | \$553 | \$1,060 | \$1,060 | \$1,140 |
| Risk-weighted assets as of 3/31/15 |  |  |  |  |
| Basel III assets (transitional) | \$5,909 | \$10,454 | \$5,909 | \$5,909 |
| Net change in assets | \$3 | (\$197) | \$3 | \$3 |
| Basel III (fully phased-in) assets $^{(1)}$ | \$5,912 | \$10,257 | \$5,912 | \$5,912 |
| Capital ratios |  |  |  |  |
| Basel III (transitional) | 15.38\% | 12.02\% | 21.26\% | 22.61\% |
| \% Basel III (fully phased-in) ${ }^{(1)}$ | 9.36\% | 10.34\% | 17.93\% | 19.28\% |

1) On January 1, 2015, the Basel III rules became effective, subject to transitions provisions primarily related to regulatory deductions and adjustments impacting common equity Tier 1 capital and Tier 1 capital. We reported under Basel ( which included the Market Risk Final Rules) at December 31, 2014.

## Supplemental capital ratios

$1^{\text {st }}$ Quarter 2015

| Smm - Basel I to Basel Il (transitiona) as of 12/31/14 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Flagstar Bancorp | Common Equity Tier 1 (to Risk Weighted Assets) | Tier 1 Leverage (to Adjusted Tangible Assets) | Tier 1 Capital (to Risk Weighted Assets) | Total Risk-Based Capital (to Risk Weighted Assets) |
| Regulatory capital as of 12/31/14 |  |  |  |  |
| Basel I capital | N/A | \$1,184 | \$1,184 | \$1,252 |
| Net change in capital | N/A | \$37 | \$37 | \$37 |
| Basel III (transitional) capital ${ }^{(1)}$ | \$876 | \$1,221 | \$1,221 | \$1,289 |
| Risk-weighted assets as 12/31/14 |  |  |  |  |
| Basel I assets | N/A | \$9,403 | \$5,190 | \$5,190 |
| Net change in assets | N/A | \$351 | \$42 | \$42 |
| Basel III (transitional) assets ${ }^{(1)}$ | \$5,232 | \$9,755 | \$5,232 | \$5,232 |
| Capital ratios |  |  |  |  |
| Basel I | N/A | 12.59\% | 22.81\% | 24.12\% |
| Basel III (transitional) ${ }^{(1)}$ | 16.74\% | 12.52\% | 23.34\% | 24.64\% |

1) On January 1,2015 , the Basel III rules became effective, subject to transitions provisions primarily related to regulatory deductions and adjustments impacting common equity Tier 1 capital and Tier 1 capital. We reported under Basel I (which included the Market Risk Final Rules) at December 31, 2014.

## Supplemental capital ratios

$1^{\text {st }}$ Quarter 2015

| Flagstar Bancorp | Common Equity Tier 1 (to Risk Weighted Assets) | Tier 1 Leverage (to Adjusted Tangible Assets) | Tier 1 Capital (to Risk Weighted Assets) | Total Risk-Based Capital (to Risk Weighted Assets) |
| :---: | :---: | :---: | :---: | :---: |
| Regulatory capital as of 3/31/15 |  |  |  |  |
| Basel III (transitional) | \$553 | \$1,060 | \$1,060 | \$1,140 |
| Net change in capital | (\$73) | (\$340) | (\$340) | (\$340) |
| Basel III (fully phased-in) capital ${ }^{(1)}$ | \$480 | \$720 | \$720 | \$799 |
| Risk-weighted assets as of 3/31/15 |  |  |  |  |
| Basel III assets (transitional) | \$5,912 | \$10,257 | \$5,912 | \$5,912 |
| Net change in assets | (\$91) | (\$10) | (\$91) | (\$91) |
| Basel III (fully phased-in) assets ${ }^{(1)}$ | \$5,821 | \$10,247 | \$5,821 | \$5,821 |
| Capital ratios |  |  |  |  |
| Basel III (transitional) | 9.36\% | 10.34\% | 21.26\% | 19.28\% |
| \% Basel III (fully phased-in) ${ }^{(1)}$ | 8.25\% | 7.03\% | 12.37\% | 13.73\% |

1) On January 1, 2015, the Basel III rules became effective, subject to transitions provisions primarily related to regulatory deductions and adjustments impacting common equity Tier 1 capital and Tier 1 capital. We reported under Basell (which included the Market Risk Final Rules) at December 31, 2014

## Efficiency ratio and earnings per share

$1^{\text {st }}$ Quarter 2015

| Smm |  |  |  |
| :--- | :--- | :--- | :--- |

## Quarterly noninterest expense, adjusted

$1^{\text {st }}$ Quarter 2015

| \$mm |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 2015 | Q4 2014 | Q3 2014 | Q2 2014 | Q1 2014 |
| Fixed expenses |  |  |  |  |  |
| Compensation and benefits | \$60.8 | \$59.0 | \$53.5 | \$55.2 | \$65.6 |
| Occumpancy and equipment | 19.9 | 20.1 | 20.5 | 19.4 | 20.4 |
| Asset resolution | 7.8 | 13.4 | 13.7 | 17.9 | 11.5 |
| Other noninterest expense ${ }^{(1)}$ | 26.4 | 26.8 | 32.3 | 19.2 | 26.8 |
| Total fixed expenses | \$114.9 | \$119.3 | \$120.0 | \$111.7 | \$124.3 |
| Variable expenses |  |  |  |  |  |
| Commissions | \$10.4 | \$9.3 | \$10.3 | \$8.5 | \$7.2 |
| Loan processing expenses | 11.7 | 10.6 | 10.5 | 8.2 | 7.7 |
| Total variable expenses | \$22.1 | \$19.9 | \$20.8 | \$16.7 | \$15.0 |
| Non-recurring items (excluded) |  |  |  |  |  |
| Other noninterest expenses | \$0.0 | \$0.0 | \$38.6 | (\$7.1) | \$0.0 |
| Total non-recurring items | \$0.0 | \$0.0 | \$38.6 | (\$7.1) | \$0.0 |
| Total noninterest expense | \$137.0 | \$139.2 | \$179.4 | \$121.4 | \$139.3 |

[^4]
## Quarterly noninterest expense, annualized

$1^{\text {st }}$ Quarter 2015

| \$mm |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 1H 2013 <br> Run Rate | $\text { 2H } 2013$ <br> Run Rate | FY 2014 |
| Fixed expenses |  |  |  |
| Compensation and benefits | \$148.2 | \$131.2 | \$233.3 |
| Occumpancy and equipment | 41.6 | 38.4 | 80.4 |
| Asset resolution | 32.3 | 19.7 | 56.5 |
| Other noninterest expense ${ }^{(1)}$ | 83.5 | 78.1 | 105.2 |
| Total fixed expenses | \$305.6 | \$267.4 | \$475.3 |
| Variable expenses |  |  |  |
| Commissions | \$32.9 | \$21.5 | \$35.4 |
| Loan processing expenses | 32.5 | 19.7 | 37.0 |
| Total variable expenses | \$65.4 | \$41.2 | \$72.4 |
| Non-recurring items (excluded) |  |  |  |
| Other noninterest expenses | \$0.0 | \$0.0 | \$31.5 |
| Total non-recurring items | \$0.0 | \$0.0 | \$31.5 |
| Total noninterest expense | \$371.0 | \$308.6 | \$579.2 |
| Annualized fixed expenses | \$611.2 | \$534.8 | \$475.3 |
| Annualized variable expenses | \$130.8 | \$82.4 | \$72.4 |

[^5]
[^0]:    1) Liquid assets include interest earning deposits and investment securities; a $5 \%$ haircut is applied to investment securities to estimate liquidation costs.
[^1]:    1) Consumer loans include second mortgage, HELOC and other consumer loans; commercial loans include commercial real estate and commercial \& industrial loans
[^2]:    1) Please see non-GAAP tables in the appendix.
[^3]:    Note: Reflects unpaid principal balance, net of write downs, of underlying loans before accounting adjustments for discounts and other items.

[^4]:    1) Other noninterest expense includes Federal insurance premiums, legal and professional expense and other noninterest expense
[^5]:    1) Other noninterest expense includes Federal insurance premiums, legal and professional expense and other noninterest expense
