### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q
(Mark one)
☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2007
OR
□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD FROM TO
Commission File Number: 333-20277
PHL VARIABLE INSURANCE COMPANY (Exact name of registrant as specified in its charter)
<u>Connecticut</u> (State or other jurisdiction of incorporation or organization) <u>06-1045829</u> (I.R.S. Employer Identification No.)
One American Row, Hartford, Connecticut (Address of principal executive offices)  One American Row, Hartford, Connecticut (Zip Code)
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
YES ☑ NO □
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer □ Accelerated filer □ Non-accelerated filer ☑
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
YES□ NO ☑
PHL Variable Insurance Company is a wholly-owned indirect subsidiary of The Phoenix Companies, Inc., and there is no market for the registrant's common stock. As of March 31, 2007, there were 500 shares of the registrant's common stock outstanding.
The registrant meets the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and is therefore filing this Form with the reduced disclosure format permitted by that General Instruction.

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#### **PART I. FINANCIAL INFORMATION**

#### **ITEM 1. FINANCIAL STATEMENTS**

# PHL VARIABLE INSURANCE COMPANY Unaudited Interim Condensed Balance Sheet

(\$ in thousands, except share data)

## March 31, 2007 (unaudited) and December 31, 2006

	Mar 31, 2007	Dec 31, 2006
ASSETS:		
Available-for-sale debt securities, at fair value	\$ 1,926,450	\$ 2,050,989
Policy loans, at unpaid principal balances	17,115	15,542
Other investments	1,930	1,612
Total investments	1,945,495	2,068,143
Cash and cash equivalents	75,137	47,127
Accrued investment income	19,446	19,882
Receivables	48,426	54,534
Deferred policy acquisition costs	735,599	703,794
Receivable from related parties	1,023	300
Other assets	3,081	2,356
Separate account assets	3,057,422	2,953,063
Total assets	<b>\$</b> 5,885,629	<u>\$ 5,849,199</u>
LIABILITIES:  Policyholder deposit funds	\$ 1,387,447 741,723 106,820 9,677 27,506 3,057,422 5,330,595	\$ 1,491,367 706,198 96,654 25,081 26,576 2,953,063 5,298,939
CONTINGENT LIABILITIES (Note 7)		
STOCKHOLDER'S EQUITY:		
Common stock, \$5,000 par value: 1,000 shares authorized; 500 shares issued	2,500	2,500
Additional paid-in capital	503,234	503,234
Retained earnings	51,053	47,215
Accumulated other comprehensive loss	(1,753)	(2,689)
Total stockholder's equity	555,034	550,260
Total liabilities and stockholder's equity	\$ 5,885,629	<u>\$ 5,849,199</u>

The accompanying notes are an integral part of these financial statements.

# PHL VARIABLE INSURANCE COMPANY Unaudited Interim Condensed Statement of Income and Comprehensive Income and Changes in Stockholder's Equity

# (\$ in thousands, except share data)

### Three Months Ended March 31, 2007 and 2006

	2007		2006
REVENUES:	 	-	
Premiums	\$ 3,179	\$	2,475
Insurance and investment product fees	54,301		41,995
Investment income, net of expenses	27,894		35,060
Net realized investment losses	(170)		(4,083)
Total revenues	85,204		75,447
BENEFITS AND EXPENSES:			
Policy benefits	35,676		43,848
Policy acquisition cost amortization	25,263		13,057
Other operating expenses	17,086		19,512
Total benefits and expenses	78,025		76,417
Income (loss) before income taxes	7,179		(970)
Applicable income tax (expense) benefit	 (2,340)		228
Net income (loss)	\$ 4,839	\$	(742)
COMPREHENSIVE INCOME:			
Net income (loss)	\$ 4,839	\$	(742)
Net unrealized investment gains (losses)	 935		(4,399)
Other comprehensive income (loss)	 935		(4,399)
Comprehensive income (loss)	\$ 5,774	\$	(5,141)
RETAINED EARNINGS:			
Net income (loss)	\$ 4,839	\$	(742)
Adjustment for initial application of FIN 48 (Note 2)	(1,000)		` <u> </u>
OTHER COMPREHENSIVE INCOME:			
Other comprehensive income (loss)	 935		(4,399)
Change in stockholder's equity	4,774		(5,141)
Stockholder's equity, beginning of period	 550,260		542,263
Stockholder's equity, end of period	\$ 555,034	\$	537,122

The accompanying notes are an integral part of these financial statements.

# PHL VARIABLE INSURANCE COMPANY Unaudited Interim Condensed Statement of Cash Flows (\$ in thousands)

# Three Months Ended March 31, 2007 and 2006

	2007	2006
OPERATING ACTIVITIES:		
Net income (loss)	\$ 4,839	\$ (742)
Net realized investment losses	170	4,083
Investment income (loss)	594	(1,615)
Deferred income taxes	9,662	5,781
Increase in receivables	(166)	(3,213)
Increase in deferred policy acquisition costs	(36,155)	(70,607)
Increase in policy liabilities and accruals	35,991	94,399
Other assets and other liabilities net change	(21,551)	(21,875)
Cash from (for) operating activities	(6,616)	6,211
INVESTING ACTIVITIES:		
	(220 770)	(200.024)
Investment purchases Investment sales, repayments and maturities	(238,779) 376,547	(308,024) 607,581
Cash from investing activities	137,768	299,557
Cash from hivesting activities	137,760	299,551
FINANCING ACTIVITIES:		
Policyholder deposit fund deposits	65,580	50,317
Policyholder deposit fund withdrawals	(168,722)	(241,248)
Cash for financing activities	(103,142)	(190,931)
Change in cash and cash equivalents	28,010	114,837
Cash and cash equivalents, beginning of period	47,127	25,818
Cash and cash equivalents, end of period	\$ 75,137	\$ 140,655

The accompanying notes are an integral part of these financial statements.

# PHL VARIABLE INSURANCE COMPANY Notes to Unaudited Interim Condensed Consolidated Financial Statements Three Months Ended March 31, 2007 and 2006

#### 1. Organization and Description of Business

PHL Variable Insurance Company is a life insurance company offering variable and fixed annuity and non-participating life insurance products. It is a wholly-owned subsidiary of PM Holdings, Inc. PM Holdings is a wholly-owned subsidiary of Phoenix Life Insurance Company (Phoenix Life), which is a wholly-owned subsidiary of The Phoenix Companies, Inc., a New York Stock Exchange listed company.

#### 2. Basis of Presentation and Significant Accounting Policies

We have prepared these financial statements in accordance with accounting principles generally accepted in the United States of America, or GAAP, which differ materially from the accounting practices prescribed by various insurance regulatory authorities. We have reclassified certain amounts for 2006 to conform with 2007 presentation.

#### Use of estimates

In preparing these financial statements in conformity GAAP, we are required to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates. We employ significant estimates and assumptions in the determination of deferred policy acquisition costs; policyholder liabilities and accruals; the valuation of investments in debt securities; and accruals for deferred taxes and contingent liabilities. Our significant accounting policies are presented in the notes to our financial statements in our 2006 Annual Report on Form 10-K.

Our interim financial statements do not include all of the disclosures required by GAAP for annual financial statements. In our opinion, we have included all adjustments, consisting of normal recurring adjustments, considered necessary for a fair statement of the results for the interim periods. Financial results for the three-month period in 2007 are not necessarily indicative of the results that may be expected for the year 2007. These unaudited financial statements should be read in conjunction with our financial statements in our 2006 Annual Report on Form 10-K.

#### Adoption of new accounting standards

The Company adopted the provisions of the Financial Accounting Standards Board, or FASB, Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, or FIN 48, on January 1, 2007. As a result of the implementation of FIN 48, we recognized a cumulative effect adjustment of approximately \$1,000 thousand increase in reserves for uncertain tax benefits, which was accounted for as a reduction to the January 1, 2007 balance of retained earnings. Including the cumulative effect adjustment, we had \$1,840 thousand of total gross unrecognized tax benefits as of January 1, 2007. The entire amount of unrecognized tax benefits would, if recognized, impact the annual effective tax rate upon recognition. There were no material changes in unrecognized tax benefits during the first quarter of 2007.

It is anticipated that any changes within the next twelve months to the uncertain tax positions recorded as of March 31, 2007 will not result in a material change to our results of operations, financial condition or liquidity. We do not anticipate that there will be additional payments made or refunds received within the next twelve months with respect to the years under audit. We do not anticipate any increases to the unrecognized tax benefits that would have a significant impact on the financial position of the Company.

We recognize interest and penalties related to amounts accrued on uncertain tax positions and amounts paid or refunded from federal and state income tax authorities in tax expense. The interest and penalties recorded during the three-month periods ending March 31, 2007, 2006 and 2005 did not have a material impact on the effective tax rate those periods. We did not have an accrual for the payment of interest and penalties as of January 1, 2007.

In September 2006, the Securities and Exchange Commission staff issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements, or SAB 108. SAB 108 provides guidance for how errors should be evaluated to assess materiality from a quantitative perspective. SAB 108 permits companies to initially apply its provisions by either restating prior financial statements or recording the cumulative effect of initially applying the approach as adjustments to the carrying values of assets and liabilities as of January 1, 2006 with an offsetting adjustment to retained earnings. We adopted SAB 108 on December 31, 2006 with no effect to the financial statements.

In March 2006, the FASB issued SFAS 156, *Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140,* or SFAS 156. SFAS 156 provides guidance on recognition and disclosure of servicing assets and liabilities and is effective beginning January 1, 2007. We adopted this standard effective January 1, 2007 with no material impact on our financial position and results of operations.

Effective January 1, 2006, we adopted SFAS 155, *Accounting for Certain Hybrid Financial Instruments*, or SFAS 155. SFAS 155 resolves certain issues surrounding the accounting for beneficial interests in securitized financial assets. Our adoption of SFAS 155 did not have a material effect on our financial statements.

Effective January 1, 2006, we adopted FASB Staff Position Nos. SFAS 115-1 and SFAS 124-1, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments*, or FSP 115-1. FSP 115-1 provides guidance as to the determination of other-than-temporarily impaired securities and requires certain financial disclosures with respect to unrealized losses. These accounting and disclosure requirements largely codify our existing practices as to other-than-temporarily impaired securities and thus, our adoption did not have a material effect on our consolidated financial statements.

In September 2005, the Accounting Standards Executive Committee, or AcSEC, of the AICPA issued Statement of Position 05-1, *Accounting by Insurance Enterprises for Deferred Acquisition Costs in Connection With Modifications or Exchanges of Insurance Contracts,* or SOP 05-1. SOP 05-1 provides guidance on accounting by insurance enterprises for deferred policy acquisition costs on internal replacements of insurance and investment contracts other than those specifically described in Statement of Financial Accounting Standards No. 97, or SFAS No. 97. The SOP defines an internal replacement as a modification in product benefits, features, rights, or coverages that occurs by the exchange of a contract for a new contract, or by amendment, endorsement, or rider to a contract, or by the election of a feature or coverage within a contract. This SOP is effective for internal replacements occurring in fiscal years beginning after December 15, 2006. We adopted this standard effective January 1, 2007 with no material effect on our financial position and results of operations.

#### Accounting standards not yet adopted

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities", or SFAS 159 provides companies with an option to report selected financial assets and liabilities at fair value. SFAS 159 is effective for fiscal years beginning after November 15, 2007, and early adoption is permitted provided the entity also elects to apply the provisions of SFAS No. 157, Fair Value Measurements, at the same time. We are currently assessing the impact of SFAS 159 on our financial position and results of operations.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements", or SFAS 157. SFAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS 157 provides guidance on how to measure fair value when required under existing accounting standards. The statement establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels ("Level 1, 2 and 3"). Level 1 inputs are observable inputs that reflect quoted prices for identical assets or liabilities in active markets that we have the ability to access at the measurement date. Level 2 inputs are observable inputs, other than quoted prices included in Level 1, for the asset or liability. Level 3 inputs are unobservable inputs reflecting our estimates of the assumptions that

market participants would use in pricing the asset or liability (including assumptions about risk). Quantitative and qualitative disclosures will focus on the inputs used to measure fair value for both recurring and non-recurring fair value measurements and the effects of the measurements in the financial statements. SFAS 157 is effective for fiscal years beginning after November 15, 2007, with earlier application encouraged only in the initial quarter of an entity's fiscal year. We are currently assessing the impact of SFAS 157 on our financial position and results of operations.

### 3. Deferred Policy Acquisition Costs

Deferred Policy Acquisition Costs: (\$ in thousands)		Three Mor	iths Ended h 31,				
	_	2007	_	2006			
Policy acquisition costs deferred	\$	61,418	\$	83,664			
Recurring costs		(24,699) (564)		(15,335) 2,278			
Offsets to net unrealized investment gains or losses included in other comprehensive income		(4,350)		10,558			
Change in deferred policy acquisition costs		31,805 703.794		81,165 529.315			
Deferred policy acquisition costs, end of period	\$	735,599	\$	610,480			

#### 4. Investing Activities

#### **Debt securities**

Fair Value and Cost of Debt Securities:		March:	31, 2	2007	December 31, 2006						
(\$ in thousands)	F	air Value	_	Cost	Fa	air Value		Cost			
U.S. government and agency	\$	79,407	\$	79,625	\$	92,579	\$	93,425			
State and political subdivision		15,939		16,221		15,900		16,281			
Foreign government		37,420		34,710		49,884		46,505			
Corporate		1,085,243		1,095,479		1,157,781		1,172,275			
Mortgage-backed		425,409		427,356		452,641		455,739			
Other asset-backed		283,032		280,593		282,204		280,086			
Available-for-sale debt securities	\$	1,926,450	\$	1,933,984	\$ 2	2,050,989	\$	2,064,311			

Unrealized Gains and Losses from Debt Securities:	March	31, 2	007	December 31, 2006					
(\$ in thousands)	Gains		Losses		Gains		Losses		
U.S. government and agency	\$ 452	\$	(670)	\$	295	\$	(1,141)		
State and political subdivision	15		(297)		17		(398)		
Foreign government	2,869		(159)		3,590		(211)		
Corporate	7,086		(17,322)		6,523		(21,017)		
Mortgage-backed	2,967		(4,914)		2,862		(5,960)		
Other asset-backed	3,914		(1,475)		3,857		(1,739)		
Debt securities gains (losses)	\$ 17,303	\$	(24,837)	\$	17,144	\$	(30,466)		
Debt securities net losses		\$	(7,534)			\$	(13,322)		

Aging of Temporarily Impaired	March 31, 2007											
Debt Securities:		Less than 12 months Greater than 12 months					Total					
(\$ in thousands)		Fair	Unrealized		Fair		Unrealized		Fair		Unrealized	
		Value		Losses		Value		Losses		Value		Losses
Debt securities				_								
U.S. government and agency	\$	_	\$	S —	\$	41,962	\$	(670)	\$	41,962	\$	(670)
State and political subdivision		_		_		15,422		(297)		15,422		(297)
Foreign government		2,020		(1)		11,353		(158)		13,373		(159)
Corporate		109,059		(706)		645,471		(16,616)		754,530		(17,322)
Mortgage-backed		40,198		(785)		229,127		(4,129)		269,325		(4,914)
Other asset-backed		40,619		(230)		91,355		(1,245)		131,974		(1,475)
Total temporarily impaired securities	\$	191,896	\$	(1,722)	\$	1,034,690	\$	(23,115)	\$	1,226,586	\$	(24,837)
Below investment grade	\$	22,770	\$	(120)	\$	67,670	\$	(3,181)	\$	90,440	\$	(3,301)
Below investment grade after offsets for deferred policy acquisition cost adjustment and taxes			<u>\$</u>	5 (18)			<u>\$</u>	(541)			<u>\$</u>	(559)
Number of securities			_	101				540			_	641

There were no unrealized losses of below investment grade debt securities with a fair value less than 80% of the securities amortized cost at March 31, 2007.

The securities are considered to be temporarily impaired at March 31, 2007 as each of these securities has performed, and is expected to continue to perform, in accordance with their original contractual terms, and we have the ability and intent to hold these securities until they recover their value.

Aging of Temporarily Impaired	As of December 31, 2006											
Debt Securities:		Less than 12 months Greater than 12 months								To	tal	•
(\$ in thousands)		Fair	U	nrealized		Fair	U	nrealized		Fair	U	nrealized
		Value		Losses		Value		Losses		Value		Losses
Debt Securities												
U.S. government and agency	\$	5,643	\$	(19)	\$	50,878	\$	(1,122)	\$	56,521	\$	(1,141)
State and political subdivision		1,014		(3)		14,367		(395)		15,381		(398)
Foreign government		4,024		(10)		9,323		(201)		13,347		(211)
Corporate		152,344		(1,595)		689,660		(19,422)		842,004		(21,017)
Mortgage-backed		78,465		(693)		257,905		(5,267)		336,370		(5,960)
Other asset-backed		53,844		(171)		102,302		(1,568)		156,146		(1,739)
Total temporarily impaired securities	\$	295,334	\$	(2,491)	\$	1,124,435	\$	(27,975)	\$ 1	1,419,769	\$	(30,466)
Below investment grade	\$	20,190	\$	(377)	\$	90,763	\$	(3,859)	\$	110,953	\$	(4,236)
Below investment grade after offsets for deferred acquisition cost												
adjustment and taxes			\$	(45)			\$	(550)			\$	(595)
Number of securities			_	165			_	565			_	730

There were no unrealized losses of below investment grade debt securities with a fair value less than 80% of the securities amortized cost at December 31, 2006.

The securities are considered to be temporarily impaired at December 31, 2006 as each of these securities has performed, and is expected to continue to perform, in accordance with their original contractual terms, and we have the ability and intent to hold these securities until they recover their value.

#### Net investment income

Sources of Net Investment Income: (\$ in thousands)		Three Mor		
		2007		2006
Debt securities Policy loans Other investments Other income Cash and cash equivalents	\$	27,011 254 11 214 921	\$	34,874 87 66 — 579
Total investment income		28,411 (517)		35,606 (546)
Net investment income	\$	27,894	\$	35,060
Net realized investment gains (losses)  Sources and Types of Net Realized Investment Gains (Losses): (\$ in thousands)		Three Mor		
		2007		2006
Debt security impairments  Debt security transaction gains  Debt security transaction losses	\$	(500) 869 (1,431)	\$	(411) 1,210 (5,067)
Other investments transaction gains		892		185
Net transaction gains (losses)  Net realized investment losses	\$	(170)	\$	(3,672) (4,083)
	<u>Ψ</u>	(170)	<u>*</u>	(4,000)
Unrealized investment gains (losses)				
Sources of Changes in Net Unrealized Investment Gains (Losses): (\$ in thousands)		Three Mor		
		2007		2006
Debt securities	\$	5,788	\$	(17,323)
Net unrealized investment gains (losses)	\$	5,788	\$	(17,323)
Net unrealized investment gains (losses)	\$	5,788 (4,350) (503) (4,853)	\$	(17,323) 10,558 2,366 12,924

#### 5. Separate Accounts, Death Benefits and Other Insurance Benefit Features

Net unrealized investment gains (losses) included in other comprehensive income......

Separate account products are those for which a separate investment and liability account is maintained on behalf of the policyholder. Investment objectives for these separate accounts vary by fund account type, as outlined in the applicable fund prospectus or separate account plan of operations. Our separate account products include variable annuities and variable life insurance contracts. The assets supporting these contracts are carried at fair value and reported as Separate account assets with an equivalent amount reported as Separate account liabilities. Amounts assessed against the policyholder for mortality, administration, and other services are included within revenue in Insurance and investment product fees. During the three-month periods ended March 31, 2007 and 2006, there were no gains or losses on transfers of assets from the general account to a separate account.

935

(4,399)

Many of our variable contracts offer various guaranteed minimum death, accumulation, withdrawal and income benefits. These benefits are offered in various forms as described in the footnotes to the table below. We currently reinsure a significant portion of the death benefit guarantees associated with our in-force block of business. We establish policy benefit liabilities for minimum death and income benefit guarantees relating to certain annuity policies as follows:

- Liabilities associated with the guaranteed minimum death benefit, or GMDB, are determined by
  estimating the expected value of death benefits in excess of the projected account balance and
  recognizing the excess ratably over the accumulation period based on total expected assessments. The
  assumptions used in estimating the liabilities are generally consistent with those used for amortizing
  deferred policy acquisition costs.
- Liabilities associated with the guaranteed minimum income benefit, or GMIB, are determined by estimating the expected value of the income benefits in excess of the projected account balance at the date of annuitization and recognizing the excess ratably over the accumulation period based on total expected assessments. The assumptions used for calculating such guaranteed income benefit liabilities are generally consistent with those used for calculating the guaranteed death benefit liabilities.

For annuities with GMDB, 500 stochastically generated scenarios were used. For annuities with GMIB, we used 1,000 stochastically generated scenarios.

Separate Account Investments of Account Balances of Contracts with Guarantees: (\$ in thousands)	Mar 31, 2007	Dec 31, 2006
Debt securities Equity funds Other	\$ 466,242 1,946,611 73,030	\$ 456,148 1,861,762 68,810
Total	\$ 2,485,883	\$ 2,386,720
Changes in Guaranteed Liability Balances: (\$ in thousands)		s of 31, 2007
	Annuity GMDB <sup>(1)</sup>	Annuity GMIB
Liability balance as of January 1, 2007	\$ 26,979 646	\$ 3,568 (1,401)
PaidLiability balance as of March 31, 2007	(366) <b>\$ 27,259</b>	<u>\$ 2,167</u>
Changes in Guaranteed Liability Balances: (\$ in thousands)		Ended er 31, 2006
	Annuity GMDB <sup>(1)</sup>	Annuity GMIB
Liability balance as of January 1, 2006	\$ 27,749 601	\$ 2,474 1,094
Paid  Liability balance as of December 31, 2006	(1,371) <b>\$ 26,979</b>	\$ 3,568

<sup>(1)</sup> The reinsurance recoverable asset related to the GMDB was \$17,219 thousand and \$17,139 thousand as of March 31, 2007 and December 31, 2006, respectively.

The GMDB and GMIB guarantees are recorded in policy liabilities and accruals on our balance sheet. Changes in the liability are recorded in policy benefits, excluding policyholder dividends, on our statement of operations. In a manner consistent with our policy for deferred policy acquisition costs, we regularly evaluate estimates used and adjust the additional liability balances, with a related charge or credit to benefit expense if actual experience or other evidence suggests that earlier assumptions should be revised.

We also offer certain variable products with a guaranteed minimum withdrawal benefit, or GMWB, and a guaranteed minimum accumulation benefit, or GMAB.

The GMWB guarantees the policyholder a minimum amount of withdrawals and benefit payments over time, regardless of the investment performance of the contract, subject to an annual limit. Optional resets are available. In addition, we introduced a feature for these contracts beginning in the fourth quarter of 2005 that allows the policyholder to receive the guaranteed annual withdrawal amount for as long as they are alive.

The GMAB rider provides the contract holder with a minimum accumulation of their purchase payments deposited within a specific time period, adjusted for withdrawals, after a specified amount of time determined at the time of issuance of the variable annuity contract.

The GMWB and GMAB represent embedded derivatives in the variable annuity contracts that are required to be reported separately from the host variable annuity contract. They are carried at fair value and reported in policyholder deposit funds. The fair value of the GMWB and GMAB obligation is calculated based on actuarial and capital market assumptions related to the projected cash flows, including benefits and related contract charges, over the lives of the contracts, incorporating expectations concerning policyholder behavior. As markets change, mature and evolve and actual policyholder behavior emerges, management continually evaluates the appropriateness of its assumptions.

In order to minimize the volatility associated with the GMWB and GMAB liabilities, we have entered into a contract with Phoenix Life whereby we cede 100% of any claims for these guarantees. Because this contract does not transfer sufficient risk to be accounted for as reinsurance, we use deposit accounting for the contract. The assets on deposit with Phoenix Life were \$781 thousand and \$220 thousand at March 31, 2007 and December 31, 2006, respectively. These amounts are included in our balance sheet in other assets. As of March 31, 2007 and December 31, 2006, the embedded derivative for GMWB and GMAB was immaterial. There were no benefit payments made for the GMWB or GMAB during 2007 or 2006.

For those guarantees of benefits that are payable in the event of death, the net amount at risk is generally defined as the current guaranteed minimum death benefit in excess of the current account balance at the balance sheet date. For guarantees of benefits that are payable upon annuitization, the net amount at risk is generally defined as the present value of the minimum guaranteed annuity payments available to the policy holder determined in accordance with the terms of the contract in excess of the current account balance. For guarantees of accumulation balances, the net amount at risk is generally defined as the guaranteed minimum accumulation balance minus the current account balance.

Additional Insurance Benefits: (\$ in thousands)	_	Account Value	At R	t Amount isk After nsurance	Average Attained Age of Annuitant		
GMDB return of premium <sup>(1)</sup> GMDB step up <sup>(2)</sup>	\$	1,336,529	\$	7,046	59		
CMDB cornings enhancement hanefit (FED) <sup>(3)</sup>		1,650,974		32,919	61 59		
GMDB earnings enhancement benefit (EEB) <sup>(3)</sup> GMDB greater of annual step up and roll up <sup>(4)</sup>		79,601		6 2.051	59 62		
	<u></u>	38,568	<u> </u>	3,951	02		
Total GMDB at March 31, 2007	<u>a</u>	3,105,672	<del>D</del>	43,922			
GMIB	\$	636,666			59		
GMAB		241,488			54		
GMWB		43,358			65		
Total at March 31, 2007	\$	921,512					

<sup>(1)</sup> Return of premium: The death benefit is the greater of current account value or premiums paid (less any adjusted partial withdrawals).

Step Up: The death benefit is the greater of current account value, premiums paid (less any adjusted partial withdrawals) or the annual step up amount prior to the eldest original owner attaining a certain age. On and after the eldest original owner attains that age, the death benefit is the greater of current account value or the death benefit at the end of the contract year prior to the eldest original owner's attaining that age plus premium payments (less any adjusted partial withdrawals) made since that date.

<sup>(3)</sup> EEB: The death benefit is the greater of the premiums paid (less any adjusted partial withdrawals) or the current account value plus the EEB.

<sup>(4)</sup> Greater of Annual Step Up and Annual Roll Up: The death benefit is the greater of premium payments (less any adjusted partial withdrawals), the annual step up amount, the annual roll up amount or the currant account value prior to the eldest original owner attaining age 81. On and after the eldest original owner attained age 81, the death benefit is the greater of current account value or the death benefit at the end of the contract year prior to the eldest original owner's attained age of 81 plus premium payments (less any adjusted partial withdrawals) made since that date.

Liabilities for universal life are generally determined by estimating the expected value of losses when death benefits exceed revenues and recognizing those benefits ratably over the accumulation period based on total expected assessments. The assumptions used in estimating these liabilities are consistent with those used for amortizing deferred policy acquisition costs. A single set of best estimate assumptions is used since these insurance benefits do not vary significantly with capital markets volatility. At March 31, 2007, we held additional universal life benefit reserves of \$12,338 thousand.

#### 6. Income Taxes

For the three months ended March 31, 2007 and 2006, the effective income tax rates applicable to income from continuing operations differ from the 35.0% U.S. federal statutory tax rate. Items giving rise to the differences and the effects are as follows:

Analysis of Effective Income Tax Rates:		Three Months Ended March 31,					
		2007		2006			
Income taxes at statutory rate	\$	35.0%	\$	35.0%			
Investment income not subject to tax		(2.4%)		(11.5%)			
Effective income tax rates applicable to continuing operations	\$	32.6%	\$	23.5%			

Our federal income tax returns are routinely audited by the IRS and estimated provisions are routinely provided in the financial statements in anticipation of the results of these audits. The current periods being audited by the IRS are the 2003 and 2002 tax years. While it is often difficult to predict the outcome of these audits, including the timing of any resolution of any particular tax matter, we believe that our reserves, as recorded on the balance sheet, are adequate for all open years. Unfavorable resolution of any particular issue could result in additional use of cash to pay liabilities that would be deemed owed to the IRS. Additionally, any unfavorable or favorable resolution of any particular issue could result in an increase or decrease, respectively, to our effective income tax rate to the extent that our estimates differ from the ultimate resolution.

See Note 2 to these financial statements for information regarding the implementation of FIN 48.

#### 7. Contingent Liabilities

#### Litigation and Arbitration

We are regularly involved in litigation and arbitration, both as a defendant and as a plaintiff. The litigation and arbitration naming us as a defendant ordinarily involves our activities as an insurer, investor, or taxpayer. It is not feasible to predict or determine the ultimate outcome of all legal or arbitration proceedings or to provide reasonable ranges of potential losses. We believe that the outcomes of our litigation and arbitration matters are not likely, either individually or in the aggregate, to have a material adverse effect on our consolidated financial condition. However, given the large or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation and arbitration, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on our results of operations or cash flows in particular quarterly or annual periods.

#### Regulatory Matters

State regulatory bodies, the Securities and Exchange Commission, or SEC, the National Association of Securities Dealers, Inc., or NASD, and other regulatory bodies regularly make inquiries of us and, from time to time, conduct examinations or investigations concerning our compliance with, among other things, insurance laws and securities laws. We endeavor to respond to such inquiries in an appropriate way and to take corrective action if warranted.

For example, during 2003 and 2004, the SEC conducted examinations of certain Phoenix Life variable products and certain Phoenix Life affiliated investment advisers and mutual funds. In 2004, the NASD also commenced examinations of two affiliated broker-dealers; the examinations were closed in April 2005 and November 2004, respectively.

In February 2005, the NASD notified PNX that it was asserting violations of trade reporting rules by a subsidiary. PNX responded to the NASD allegations in May 2005. Thereafter, in January 2007, the NASD notified PNX that the matter is being referred for potential violations and possible action. On May 3, 2007, the NASD accepted a letter of acceptance, waiver and consent submitted by the PXP subsidiary to resolve this matter. Without admitting or denying the NASD's findings, in accordance with the terms of the letter the PXP subsidiary agreed to a censure, to pay a fine of \$8 thousand and to revise its supervisory procedures.

In addition, Federal and state regulatory authorities from time to time make inquiries and conduct examinations regarding compliance by Phoenix Life and its subsidiaries with securities and other laws and regulations affecting their registered products. We endeavor to respond to such inquiries in an appropriate way and to take corrective action if warranted. There has been a significant increase in federal and state regulatory activity relating to financial services companies, with a number of recent regulatory inquiries focusing on late-trading, market timing and valuation issues. Our products entitle us to impose restrictions on transfers between separate account sub-accounts associated with our variable products.

In 2004 and 2005, the Boston District Office of the SEC conducted a compliance examination of certain of PNX's affiliates that are registered under the Investment Company Act of 1940 or the Investment Advisers Act of 1940. Following the examination, the staff of the Boston District Office issued a deficiency letter primarily focused on perceived weaknesses in procedures for monitoring trading to prevent market timing activity. The staff requested PNX to conduct an analysis as to whether shareholders, policyholders and contract holders who invested in the funds that may have been affected by undetected market timing activity had suffered harm and to advise the staff whether PNX believes reimbursement is necessary or appropriate under the circumstances. A third party was retained to assist PNX in preparing the analysis. Based on this analysis, PNX advised the SEC that it does not believe that reimbursement is appropriate.

Over the past several years, a number of companies have announced settlements of enforcement actions with various regulatory agencies, primarily the SEC and the New York Attorney General's Office. While no such action has been initiated against us, it is possible that one or more regulatory agencies may pursue this type of action against us in the future.

Financial services companies have also been the subject of broad industry inquiries by state regulators and attorneys general which do not appear to be company-specific. In this regard, in 2004, PNX received a subpoena from the Connecticut Attorney General's office requesting information regarding certain distribution practices since 1998. Over 40 companies received such a subpoena. PNX cooperated fully and has had no further inquiry since filing its response.

These types of regulatory actions may be difficult to assess or quantify, may seek recovery of indeterminate amounts, including punitive and treble damages, and the nature and magnitude of their outcomes may remain unknown for substantial periods of time. While it is not feasible to predict or determine the ultimate outcome of all pending inquiries, investigations, legal proceedings and other regulatory actions, or to provide reasonable ranges of potential losses, we believe that their outcomes are not likely, either individually or in the aggregate, to have a material adverse effect on our consolidated financial condition. However, given the large or indeterminate amounts sought in certain of these actions and the inherent unpredictability of regulatory matters, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on our results of operation or cash flows in particular quarterly or annual periods.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### FORWARD-LOOKING STATEMENTS

The discussion in this Form 10-Q may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. We intend for these forward-looking statements to be covered by the safe harbor provisions of the federal securities laws relating to forward-looking statements. These include statements relating to trends in, or representing management's beliefs about our future strategies, operations and financial results, as well as other statements including, but not limited to, words such as "anticipate," "believe," "plan," "estimate," "expect," "intend," "may," "should" and other similar expressions. Forward-looking statements are made based upon management's current expectations and beliefs concerning trends and future developments and their potential effects on us. They are not guarantees of future performance. Actual results may differ materially from those suggested by forward-looking statements as a result of risks and uncertainties which include, among others: (i) movements in the equity markets and interest rates that affect our investment results, the fees we earn from our assets under management and the demand for our variable products; (ii) the possibility that mortality rates or persistency may differ significantly from our pricing expectations; (iii) the availability, pricing and adequacy of reinsurance coverage generally and the inability or unwillingness of our reinsurers to meet their obligations to us specifically; (iv) our dependence on non-affiliated distributors for our product sales; (v) downgrades in our financial strength ratings; (vi) our dependence on third parties to maintain critical business and administrative functions; (vii) our ability to attract and retain key personnel in a competitive environment; (viii) heightened competition, including with respect to pricing, entry of new competitors and the development of new products and services by new and existing competitors: (ix) legislative, regulatory, accounting or tax developments that may affect us directly, or indirectly through the cost of, or demand for, our products or services; (x) legal or regulatory actions; and (xi) other risks and uncertainties described herein or in any of our filings with the SEC. We undertake no obligation to update or revise publicly any forward-looking statement, whether as a result of new information, future events or otherwise.

# MANAGEMENT'S NARRATIVE ANALYSIS OF THE RESULTS OF OPERATIONS

This section reviews our results of operations for the three months ended March 31, 2007 and 2006. This discussion should be read in conjunction with the unaudited interim condensed financial statements and notes contained in this filing as well as in conjunction with our financial statements for the year ended December 31, 2006 in our 2006 Annual Report on Form 10-K.

#### Overview

For an overview of our current business and an explanation of the key drivers of our revenues, expenses and overall profitability, please see the "Overview" discussion in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, in our 2006 Annual Report on Form 10-K.

#### **Impact of New Accounting Standards**

For a discussion of accounting standards, see Note 2 to our financial statements in this Form 10-Q.

#### **Critical Accounting Estimates**

The analysis of our results of operations is based upon our financial statements, which have been prepared in accordance with GAAP. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Critical accounting estimates are reflective of significant judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

See our 2006 Annual Report on Form 10-K for a description of our critical accounting estimates.

#### **Results of Operations**

Summary Financial Data: (\$ in thousands)	Three Months Ended March 31,						
	2007 2006			2006	Change		
REVENUES:		,					
Premiums	\$	3,179	\$	2,475	\$	704	
Insurance and investment product fees		54,301		41,995		12,306	
Investment income, net of expenses		27,894		35,060		(7,166)	
Net realized investment losses		(170)		(4,083)		3,913	
Total revenues		85,204		75,447		9,757	
BENEFITS AND EXPENSES:							
Policy benefits		35,676		43,848		(8,172)	
Policy acquisition cost amortization		25,263		13,057		12,206	
Other operating expenses		17,086		19,512		(2,426)	
Total benefits and expenses		78,025		76,417		1,608	
Income (loss) before income taxes		7,179		(970)		8,149	
Applicable income tax (expense) benefit		(2,340)		228		(2,568)	
Net income (loss)	\$	4,839	\$	(742)	\$	5,581	

#### Three months ended March 31, 2007 vs. March 31, 2006

Net income increased \$5,581 thousand in the first quarter of 2007 over to the prior year period primarily as a result of higher revenues resulting from an increase in insurance and investment product fees.

Premiums increased 28% in the first quarter of 2007 over the prior year period due to the growing block of term insurance business.

Insurance and investment product fees increased 29% over the prior year period due principally to higher cost of insurance charges for universal life, reflecting a growth of in force business due to higher sales over the last several years.

Investment income, net of expenses, decreased 20% over the prior year period due to lower invested asset balances, which resulted from the scheduled maturity of an annuity contract.

Net realized investment losses improved 96% in the first quarter of 2007 over the prior period. During 2006, for asset liability matching purposes, we were selling off securities in the portfolio backing certain discontinued annuity products. In 2007 that effort has been substantially completed, resulting in fewer realized losses.

Policy benefits decreased 19% in the first quarter from the prior year period due principally to lower interest credited, resulting from lower guaranteed interest funds on deposit for certain discontinued annuity products.

Policy acquisition cost amortization increased 93% over the prior year period due to higher insurance margins used for the amortization of deferred policy acquisition costs, resulting from higher sales over the last several years.

Other operating expenses decreased 12% for the first quarter of 2007 from the prior year period. This decrease was due to lower universal life premiums in the current quarter, which reduced premium taxes, and non-deferred commissions. Annuity commissions also decreased due to lower fund balances for certain products. These decreases were partially offset by higher non-deferred expenses, resulting from the growing block of life business which increased maintenance and other expenses.

#### **General Account**

The invested assets in our general account are generally of high quality and broadly diversified across fixed income sectors, public and private income securities and individual credits and issuers. Our investment professionals manage these general account assets in investment segments that support specific product liabilities. These investment segments have distinct investment policies that are structured to support the financial

characteristics of the related liabilities within them. Segmentation of assets allows us to manage the risks and measure returns on capital for our various products.

#### **Separate Accounts**

Separate account assets are managed in accordance with the specific investment contracts and guidelines relating to our variable products. We generally do not bear any investment risk on assets held in separate accounts. Rather, we receive investment management fees based on assets under management. Assets held in separate accounts are not available to satisfy general account obligations.

#### **Debt and Equity Securities Held in Our General Account**

Our general account debt securities portfolios consist primarily of investment-grade publicly traded and privately placed corporate bonds, residential mortgage-backed securities, commercial mortgage-backed securities and asset-backed securities. As of March 31, 2007, our general account held debt securities with a carrying value of \$1,926.4 million, representing 99.0% of total general account investments. Public debt securities represented 80.2% of total debt securities, with the remaining 19.8% represented by private debt securities.

Debt Securities by Type and Credit Quality:		As of March 31, 2007								
(\$ in thousands)		Investment Grade Below Investment G								
	F	air Value		Cost	F	air Value		Cost		
United States government and agency	\$	79,407	\$	79,625	\$	_	\$	_		
State and political subdivision		15,939		16,221		_				
Foreign government		16,260		15,939		21,160		18,771		
Corporate		956,461		964,237		128,782		131,242		
Mortgage-backed		425,409		427,356		_		_		
Other asset-backed		273,841		271,453		9,191		9,140		
Total debt securities	\$	1,767,317	\$	1,774,831	\$	159,133	\$	159,153		
Percentage of total debt securities		91.74%		91.77%		8.26%		8.23%		

We manage credit risk through industry and issuer diversification. Maximum exposure to an issuer is defined by quality ratings, with higher quality issuers having larger exposure limits. Our investment approach emphasizes a high level of industry diversification. The top five industry holdings as of March 31, 2007 in our debt securities portfolio are diversified financial services (6.8%), banking (5.9%), insurance (3.1%), real estate investment trusts (2.6%) and electric utilities (2.5%).

Total net unrealized losses on debt securities were \$7,534 thousand (unrealized losses of \$24,837 thousand less unrealized gains of \$17,303 thousand).

The following table presents certain information with respect to our gross unrealized losses related to our investments in general account debt securities. Applicable deferred acquisition costs and deferred income taxes reduce the effect of these losses on our comprehensive income.

Duration of Gross Unrealized Losses	As of March 31, 2007						
on General Account Securities:		0 - 6		6 – 12		Over 12	
(\$ in thousands)	Total		Months	Months		Months	
Debt securities							
Total fair value	\$ 1,226,586	\$	145,276	\$	46,620	\$	1,034,690
Total amortized cost	1,251,423		146,495		47,123		1,057,805
Unrealized losses	\$ (24,837)	\$	(1,219)	\$	(503)	\$	(23,115)
Unrealized losses after offsets	\$ (4,045)	\$	(180)	\$	(76)	\$	(3,789)
Unrealized losses over 20% of cost	<u> </u>	\$		\$		\$	
Unrealized losses over 20% of cost after offsets	<u>\$</u>	\$	<u> </u>	\$		\$	
Investment grade:		_	(4.454)	_	(10.1)	_	//a a a a a a
Unrealized losses	<u>\$ (21,536)</u>	\$	(1,181)	\$	(421)	\$	(19,934)
Unrealized losses after offsets	\$ (3,486)	\$	(174)	\$	(64)	\$	(3,248)
Unrealized losses over 20% of cost	<u> </u>	\$		\$	_	\$	
Unrealized losses over 20% of cost after offsets	<u>\$</u>	\$		\$		\$	
Below investment grade:							
Unrealized losses	\$ (3,301)	\$	(38)	\$	(82)	\$	(3,181)
Unrealized losses after offsets	\$ (559)	\$	(6)	\$	(12)	\$	(541)
Unrealized losses over 20% of cost	\$ —		(3)	<u>Ψ</u>	(12)	<u>Ψ</u>	(011)
	<u>.                                      </u>	\$		<u>Φ</u>		<u>Φ</u>	
Unrealized losses over 20% of cost after offsets	<u>\$</u>	\$		\$		\$	

For debt securities with gross unrealized losses, 86.2% of the unrealized losses after offsets pertain to investment grade securities and 13.8% of the unrealized losses after offsets pertain to below investment grade securities at March 31, 2007.

In determining that the securities giving rise to unrealized losses were not other-than-temporarily impaired, we considered many factors, including those cited previously. In making these evaluations, we must exercise considerable judgment. Accordingly, there can be no assurance that actual results will not differ from our judgments and that such differences may require the future recognition of other-than-temporary impairment charges that could have a material effect on our financial position and results of operations. In addition, the value of, and the realization of any loss on, a debt security or equity security is subject to numerous risks, including interest rate risk, market risk, credit risk and liquidity risk. The magnitude of any loss incurred by us may be affected by the relative concentration of our investments in any one issuer or industry. We have established specific policies limiting the concentration of our investments in any single issuer and industry and believe our investment portfolio is prudently diversified.

#### **Liquidity and Capital Resources**

In the normal course of business, we enter into transactions involving various types of financial instruments such as debt and equity securities. These instruments have credit risk and also may be subject to risk of loss due to interest rate and market fluctuations.

Our liquidity requirements principally relate to the liabilities associated with various life insurance and annuity products and operating expenses. Liabilities arising from life insurance and annuity products include the payment of benefits, as well as cash payments in connection with policy surrenders, withdrawals and loans.

Historically, we have used cash flow from operations and investment activities to fund liquidity requirements. Our principal cash inflows from life insurance and annuities activities come from premiums, annuity deposits and charges on insurance policies and annuity contracts. Principal cash inflows from investment activities result from repayments of principal, proceeds from maturities, sales of invested assets and investment income.

#### Ratings

Rating agencies assign financial strength ratings to Phoenix Life and its subsidiaries based on their opinions of the Companies' ability to meet their financial obligations. Ratings changes may result in increased or decreased interest costs in connection with future borrowings. Such an increase or decrease would affect our earnings and could affect our ability to finance our future growth. Downgrades may also trigger defaults or repurchase obligations. The financial strength ratings as of March 31, 2007 were as follows:

Rating Agency	Financial Strength Ratings of Phoenix Life and PHL Variable Life
A.M. Best Company, Inc.	A ("Excellent")
Fitch	A+ ("Strong")
Standard & Poor's	A- ("Strong")
Moody's	A3 ("Good")

On March 15, 2007, Standard & Poor's lowered its financial strength ratings on The Phoenix Companies, Inc.'s life insurance subsidiaries, including Phoenix Life and the Company, to A- from A, while assigning a stable outlook to all of these companies.

These ratings are not a recommendation to buy or hold any of our securities.

See our 2006 Annual Report on Form 10-K for additional information as to liquidity and capital resources.

#### **Contractual Obligations and Commercial Commitments**

As of March 31, 2007, there were no significant changes to our outstanding contractual obligations and commercial commitments as disclosed in our 2006 Annual Report on Form 10-K.

#### **Off-Balance Sheet Arrangements**

As of March 31, 2007 and December 31, 2006, we did not have any significant off-balance sheet arrangements as defined by Item 303(a)(4)(ii) of SEC Regulation S-K.

#### Reinsurance

We maintain life reinsurance programs designed to protect against large or unusual losses in our life insurance business. Based on our review of their financial statements, reputations in the reinsurance marketplace and other relevant information, we believe that we have no material exposure to uncollectible life reinsurance.

#### **Risk Based Capital**

At March 31, 2007, our estimated Total Adjusted Capital level was in excess of 400% of Company Action Level.

#### **Statutory Capital and Surplus**

Our statutory basis capital and surplus (including AVR) was \$213.5 million at March 31, 2007.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We have omitted this information from this report as we meet the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and are therefore filing this Form with the reduced disclosure format permitted by that General Instruction.

#### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

We have carried out an evaluation under the supervision and with the participation of our management, including our Principal Executive Officer and our Principal Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based upon our evaluation, these officers have concluded that, as of March 31, 2007, the disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed in the reports we file and submit under the Securities and Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms.

#### **Changes in Internal Control over Financial Reporting**

During the three months ended on March 31, 2007, there were no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### **ITEM 1. LEGAL PROCEEDINGS**

We are regularly involved in litigation and arbitration, both as a defendant and as a plaintiff. In addition, various regulatory bodies regularly make inquiries of us and, from time to time, conduct examinations or investigations concerning our compliance with, among other things, insurance laws, securities laws, laws governing the activities of broker-dealers and other laws and regulations affecting our registered products. It is not feasible to predict or determine the ultimate outcome of all legal or regulatory proceedings or to provide reasonable ranges of potential losses. We believe that the outcomes of our litigation and regulatory matters are not likely, either individually or in the aggregate, to have a material adverse effect on our consolidated financial condition. However, given the large or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation and regulatory matters, it is possible that an adverse outcome in certain matters could, from time to time, have a material adverse effect on our results of operations or cash flows in particular quarterly or annual periods. See Item 1A, "Risk Factors" and Note 7 to our financial statements in this Form 10-K for additional information.

#### **ITEM 1A. RISK FACTORS**

During the three months ended March 31, 2007, there were no material changes to our Risk Factors as described in our 2006 Annual Report on Form 10-K.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

We have omitted this information from this report as we meet the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and are therefore filing this Form with the reduced disclosure format permitted by that General Instruction.

#### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

We have omitted this information from this report as we meet the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and are therefore filing this Form with the reduced disclosure format permitted by that General Instruction.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

We have omitted this information from this report as we meet the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and are therefore filing this Form with the reduced disclosure format permitted by that General Instruction.

#### **ITEM 5. OTHER INFORMATION**

- (a) None.
- (b) No material changes.

#### **ITEM 6. EXHIBITS**

#### Exhibit

- Form of Amended and Restated Certificate of Incorporation (as amended and restated effective May 31, 1994) (incorporated herein by reference to Exhibit 3.1 to the PHL Variable Insurance Company's Annual Report on Form 10-K filed March 31, 2006)
- 3.2 Bylaws of PHL Variable Life Insurance Company (as amended and restated effective May 16, 2002) (incorporated herein by reference to Exhibit 3.2 to the PHL Variable Insurance Company's Annual Report on Form 10-K filed March 31, 2006)
- 10.1 Services Agreement effective as of January 1, 1995 by and among PHL Variable Insurance Company, Phoenix Life Insurance Company, American Life and Reassurance Company, Phoenix American Life Insurance Company and Phoenix Home Life Mutual Insurance Company (incorporated herein by reference to Exhibit 10.1 to the PHL Variable Insurance Company's Annual Report on Form 10-K filed March 31, 2006)
- 10.2 Investment Management Agreement effective as of January 1, 1995 by and between PHL Variable Insurance Company and Phoenix Investment Counsel, Inc. (incorporated herein by reference to Exhibit 10.2 to the PHL Variable Insurance Company's Annual Report on Form 10-K filed March 31, 2006)
- Amendment #1 (effective as of January 1, 1998) to the Investment Management Agreement dated as of January 1, 1995 by and between PHL Variable Insurance Company and Phoenix Investment Counsel, Inc. (incorporated herein by reference to Exhibit 10.3 to the PHL Variable Insurance Company's Annual Report on Form 10-K filed March 31, 2006)
- Amended and Restated Tax Allocation Agreement dated as of January 1, 2001 by and among The Phoenix Companies, Inc. and most of its subsidiaries (incorporated herein by reference to Exhibit 10.4 to the PHL Variable Insurance Company's Annual Report on Form 10-K filed March 31, 2006)
- Amendment #1 (effective as of January 1, 2006) to the Amended and Restated Tax Allocation Agreement dated as of January 1, 2001 by and among The Phoenix Companies, Inc. and most of its subsidiaries (incorporated herein by reference to Exhibit 10.5 to the PHL Variable Insurance Company's Annual Report on Form 10-K filed March 31, 2006)
- 31.1 Certification of Philip K. Polkinghorn, Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002\*
- 31.2 Certification of Michael E. Haylon, Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002\*
  - 32 Certification by Philip K. Polkinghorn, Chief Executive Officer and Michael E. Haylon, Chief Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002\*

We will furnish any exhibit upon the payment of a reasonable fee, which fee shall be limited to our reasonable expenses in furnishing such exhibit. Requests for copies should be directed to: Corporate Secretary, PHL Variable Insurance Company, One American Row, P.O. Box 5056, Hartford, Connecticut 06102-5056.

<sup>\*</sup> Filed herewith

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PHL VARIABLE INSURANCE COMPANY

Date: May 15, 2007 By: /s/ Michael E. Haylon

Michael E. Haylon, Executive Vice President

and Chief Financial Officer