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(Translation)

Securities Code 8316

June 6, 2024

To Shareholders with Voting Rights

Takeshi Kunibe Chairman of the Board Sumitomo Mitsui Financial Group, Inc. 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan

NOTICE OF CONVOCATION OF THE 22nd ORDINARY GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

You are cordially invited to attend the 22^{nd} Ordinary General Meeting of Shareholders of Sumitomo Mitsui Financial Group, Inc. (the "Company") to be held as stated below. If you are unable to attend the meeting, you can exercise your voting rights by post or via the Internet. Please

If you are unable to attend the meeting, you can exercise your voting rights by post or via the Internet. Please take the time to review the "Reference Documents for the General Meeting of Shareholders" and exercise your voting rights in accordance with the instructions on pages 4 to 5.

Particulars

1. Date and Time: 10:00 a.m. on Thursday, June 27, 2024 (Japan time)

2. Place: Head Office of the Company (Sumitomo Mitsui Banking Corporation Head

Office Building) at 1-2, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan

3. Agenda of the Meeting:

Matters to be reported: (1) Business Report, Consolidated Financial Statements for the 22nd Fiscal Year

(from April 1, 2023 to March 31, 2024) and results of the audit of the Consolidated Financial Statements by the Accounting Auditor and the Audit

Committee

(2) Non-Consolidated Financial Statements for the 22nd Fiscal Year (from April 1,

2023 to March 31, 2024)

Proposals to be resolved:

Company Proposals

Proposal No. 1: Appropriation of Surplus

Proposal No. 2: Partial Amendments to the Articles of Incorporation

Proposal No. 3: Election of Thirteen Directors

Shareholder Proposals

Proposal No. 4: Partial Amendments to the Articles of Incorporation (Director competencies for the

effective management of climate-related business risks and opportunities)

Proposal No. 5: Partial Amendments to the Articles of Incorporation (Assessment of customers'

climate change transition plans)

Measures for Electronic Provision of Shareholders Meeting Reference Documents Format

Pursuant to applicable laws and regulations and Article 25 of the Articles of Incorporation, the Company has taken measures for electronic provision of the shareholders meeting reference documents (the "electronic provision measures matters"). Please access the following Company's website to view them.

The Company's website	https://www.smfg.co.jp/english/investor/financial/meeting.html
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In addition to the Company's website, the electronic provision measures matters are also posted on the Tokyo Stock Exchange's website (Listed Company Search). Please access the following website and enter "Sumitomo Mitsui Financial Group" as the issue name (company name) or "8316" as the securities code, perform a search, then select "Basic information" and then "Documents for public inspection/PR information" to view them.

Tokyo Stock Exchange's website	https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show
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* If the electronic provision measures matters are corrected, a statement to that effect, the matters before correction, and the corrected items will be posted on the Company's website and on the Tokyo Stock Exchange's website.

* Among the electronic provision measures matters provided in electronic format, the following items are not included in the documents delivered to shareholders who have requested physical delivery of documents by the record date, in accordance with laws and regulations and Article 25 of the Articles of Incorporation of the Company.

- Business Report
- "Employees of the Group" and "Principal Offices of the Group" in "Matters Regarding the Current Condition of the Company"
- "Matters regarding Stock Acquisition Rights, etc. of the Company"
- "Matters regarding the Accounting Auditor"
- "System to Ensure Appropriate Conduct of Operations"
- "Matters regarding Specified Wholly Owned Subsidiary"
- "Policy regarding the Exercise of Authority Given to the Board of Directors under the Articles of Incorporation pursuant to Paragraph 1, Article 459 of the Companies Act"
- Consolidated Financial Statements

Notes

■ Non-Consolidated Financial Statements Notes

■ Official copies of the Accounting Auditor's Report on the Consolidated Financial Statements

[Process leading up to the General Meeting of Shareholders]

Before the General Meeting of Shareholders

Exercising of voting rights in advance

Via the Internet By Post

See page 4 for details See page 5 for details

Voting deadline: No later than 5:10 p.m. on Wednesday, June 26, 2024 (Japan time)

➤ If you attend the Ordinary General Meeting of Shareholders in person and exercise your voting rights on the day, please present the enclosed Attendance Sheet at the reception desk without detaching the Voting Rights Exercise Form on arrival at the meeting.

Sending questions and opinions in advance

Reception deadline: No later than 5:10 p.m. on Monday, June 24, 2024 (Japan time)

See page 6 for details

On the day of the General Meeting of Shareholders

Viewing simultaneous broadcast

Dedicated website: https://smfg-soukai.live/

Date and time: 10:00 a.m. on Thursday, June 27, 2024

See page 6 for details

[Guidance on the Exercise of Voting Rights via the Internet]

Voting Deadline: No later than 5:10 p.m. on Wednesday, June 26, 2024 (Japan time)

Please log-in to "the Portal of Shareholders' Meeting," a website managed by our share register agent, and indicate your approval or disapproval for each proposal no later than the above voting deadline, following the instructions on the screen.

- If you vote more than once via the Internet, your last vote will be treated as effective.
- If you vote both by post and via the Internet, your vote via the Internet will be treated as effective.
- The above voting website is available in Japanese only.

How to Log-in to the Portal of Shareholders' Meeting

1. Please scan the "Login QR Code for the Portal of Shareholders' Meeting" printed on the enclosed Voting Rights Exercise Form. Alternatively, please access the website below and enter the "Login ID / Login ID for the Portal of Shareholders' Meeting" and password.

The Portal of Shareholders' Meeting: https://www.soukai-portal.net

- * QR Code is a registered trademark of DENSO WAVE INCORPORATED.
- 2. Please select the "Exercise Voting Rights" button on the page that appears after the login to "the Portal of Shareholders' Meeting," and follow the on-screen instructions to indicate your approval or disapproval for proposals.
- * If you change the content of the vote after exercising your voting rights, you will be required to enter the "Login ID / Login ID for the Portal of Shareholders' Meeting" and password printed on the Voting Rights Exercise Form.
- * You may also exercise your voting rights by accessing the website below.

https://www.web54.net

Please be advised that there are system constraints for security purposes. For further information, please contact Web Support at the telephone number below.

Inquiries regarding Exercise of Voting Rights via the Internet:

Sumitomo Mitsui Trust Bank, Limited Stock Transfer Agency Web Support

> Phone: 0120-652-031 (toll free within Japan) Hours: 9:00 a.m. to 9:00 p.m. (Japan time)

The Electronic Voting Platform for Institutional Investors

The Electronic Voting Platform, operated by ICJ, Inc., is available for institutional investors that have applied in advance to use the platform.

[Guidance on the Exercise of Voting Rights by Post]

Voting Deadline: Voting Rights Exercise Form must reach our share register agent no later than 5:10 p.m. on Wednesday, June 26, 2024 (Japan time).

Please indicate your approval or disapproval of each proposal on the enclosed Voting Rights Exercise Form and return it by post to reach our share register agent no later than the above voting deadline. You can use the enclosed personal information security sticker. If a form is submitted without indicating approval/disapproval for individual proposals, it will be considered to be approving the company proposals and disapproving the shareholder proposals.

<How to fill out the Voting Rights Exercise Form>

As to Proposal No. 3, if you wish to express a differing opinion on one or more of the candidates, enter the number of the candidate.

Proposals No. 4 and No. 5 are proposals made by certain shareholders. The Board of Directors opposes these proposals. For details, please see pages 32 to 38.

[Guidance on the Viewing Simultaneous Broadcast and the Sending Questions and Opinions in Advance]

The dedicated website below is available in Japanese only.

<How to view simultaneous broadcast>

(1) Please access the following dedicated website and enter the **shareholder number** and **postal code** printed on the Voting Rights Exercise Form.

Dedicated website: https://smfg-soukai.live/

10:00 a.m. on Thursday, June 27, 2024 (Japan time)

(2) Press "Start view" on the screen after logging in.

[Recommended system environment]

(Windows environment) Microsoft Edge (Chromium) Google Chrome Mozilla Firefox	(Mac environment) Safari Google Chrome Mozilla Firefox
(iPhone/iPad environment) Safari	(Android environment) Google Chrome Mozilla Firefox

Notes:

- During simultaneous broadcast, you cannot exercise voting rights or ask questions, among other things.
- Please note that video and audio may delay in comparison with what is going on at the General Meeting of Shareholders, and problems may occur depending on the equipment you are using and the network environment you are in.

<How to send your questions/opinions in advance>

No later than 5:10 p.m. on Monday, June 24, 2024 (Japan time)

- (1) Please follow the instructions on page 4 to log-in to "the Portal of Shareholders' Meeting."
- (2) Please select "To advance questions" button on the page that appears after the login, and please follow the onscreen instructions to enter your question/opinion in the textbox.

Notes:

- Each person is allowed to submit only one question/opinion. You cannot delete or edit your question/opinion after submission.
- Enter your question/opinion concisely.
- Regarding mainly matters in which shareholders are believed to be highly interested among the
 questions/opinions you sent, the Company's position and other information will be posted on the Company's
 website after the close of the General Meeting of Shareholders.
- Please note that we do not give explanations to and contact shareholders individually.

Reference Documents for the General Meeting of Shareholders

Proposals, Reasons and References

Company Proposals (Proposals 1 to 3)

Proposal No. 1: Appropriation of Surplus

The Company's capital policy is to realize sustainable growth in shareholder value by balancing securing financial soundness, enhancing shareholder returns and investing for growth. Considering this policy, economic and financial climates forecasted for the future, and business results for the 22nd fiscal year, we propose the dividend of surplus at the end of the fiscal year as described below.

It should be noted that we do not propose any other appropriation of surplus.

(1) Dividend type

Cash

(2) Allocation of dividend and aggregate amount to be distributed

Common stock

¥135 per share

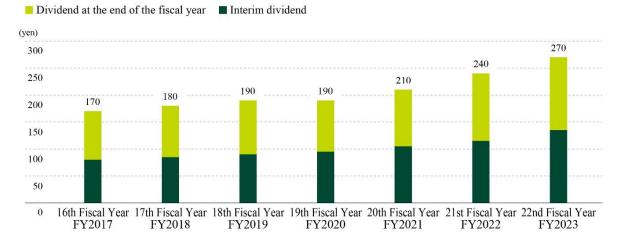
Total ¥177,382,064,430

As we have already paid an interim dividend of ¥135 per share of Common stock, the annualized dividend will be ¥270 per share, which is an increase of ¥30 per share compared with the preceding fiscal year.

(3) Effective date of dividend of surplus

June 28, 2024

(Reference) Dividend per share of Common Stock



Proposal No. 2: Partial Amendments to the Articles of Incorporation

At the Board of Directors meeting held on May 15, 2024, it was resolved that each share of common stock will be split into 3 shares per share with September 30, 2024 as the record date for the stock split, and October 1, 2024, as the date on which the stock split takes effect. The Company intends to amend its Articles of Incorporation as shown in the following comparison table with October 1, 2024 as the date on which the amendments take effect, since the total number of authorized shares and the total number of authorized shares of common stock need to be increased in line with the ratio of the split of common stock.

Comparison Table of Existing Articles of Incorporation and Proposed Amendments

(Underlined parts are amended.)

	(Charling parts are amended)
Existing Articles of Incorporation	Proposed Amendments
(Total Number of Authorized Shares)	(Total Number of Authorized Shares)
Article 6. The total number of shares the Corporation	Article 6. The total number of shares the Corporation
is authorized to issue shall be three billion	is authorized to issue shall be <u>nine billion</u>
five hundred sixty four thousand	five hundred sixty four thousand
(3,000,564,000) shares.	(9,000,564,000) shares.
(Total Number of Authorized Shares of Each Particular	(Total Number of Authorized Shares of Each Particular
Class of Shares)	Class of Shares)
Article 7. The total number of shares the Corporation	Article 7. The total number of shares the Corporation
is authorized to issue shall consist of three	is authorized to issue shall consist of <u>nine</u>
<u>billion (3,000,000,000)</u> common stocks,	<u>billion (9,000,000,000)</u> common stocks,
one hundred sixty seven thousand	one hundred sixty seven thousand
(167,000) type 5 preferred stocks, one	(167,000) type 5 preferred stocks, one
hundred sixty seven thousand (167,000)	hundred sixty seven thousand (167,000)
type 7 preferred stocks, one hundred fifteen	type 7 preferred stocks, one hundred fifteen
thousand (115,000) type 8 preferred stocks	thousand (115,000) type 8 preferred stocks
and one hundred fifteen thousand (115,000)	and one hundred fifteen thousand (115,000)
type 9 preferred stocks.	type 9 preferred stocks.

Proposal No. 3: Election of Thirteen Directors

Mr. Jun Ohta's post as Director was left vacant due to his passing, and the terms of office of all fourteen Directors will expire at the conclusion of the meeting. Accordingly, on this occasion, the election of the following thirteen Directors (seven of whom will be Outside Directors) is proposed.

The candidates to serve as Directors, based on the decision of the Nominating Committee, are as follows.

Candidate No.	Name	Positions and responsibilities at the Company	Attendance of the Board of Directors meeting (attendance rate)
1	Takeshi Kunibe (Reelection) (Non-Executive)	Chairman of the Board Member of the Nominating Committee Member of the Compensation Committee Member of the Sustainability Committee	Attended all 13 meetings (100%)
2	Toru Nakashima (New Candidate)	President (Representative Corporate Executive Officer) Group CEO	_
3	Teiko Kudo (Reelection)	Director Deputy President and Corporate Executive Officer (Representative Corporate Executive Officer) Group CCO Officer in charge of Compliance Department and Anti Money Laundering & Financial Crime Prevention Department	Attended all 13 meetings (100%)
4	Fumihiko Ito (Reelection)	Director Senior Managing Corporate Executive Officer Group CFO, Group CSO In charge of Sustainability Division for Fulfilled Growth Officer in charge of Public Relations Department, Corporate Planning Department, Business Development Department, Sustainability Planning Department, Sustainability Development Department, Financial Accounting Department and Accounting Service & Planning Department Member of the Risk Committee	Attended all 11 meetings held after his appointment as Director (100%)
5	Toshihiro Isshiki (Reelection) (Non-Executive)	Director Member of the Audit Committee	Attended all 13 meetings (100%)
6	Yoshiyuki Gono (Reelection) (Non-Executive)	Director Member of the Audit Committee	Attended all 11 meetings held after his appointment as Director (100%)
7	Shozo Yamazaki (Reelection) (Outside and Independent)	Director Member of the Audit Committee Member of the Risk Committee (Chairman)	Attended all 13 meetings (100%)

Candidate No.	Name	Position and responsibility at the Company	Attendance of the Board of Directors meeting (attendance rate)
8	Sonosuke Kadonaga (New Candidate) (Outside and Independent)		_
9	Yoshinobu Tsutsui (Reelection) (Outside and Independent)	Director Member of the Nominating Committee (Chairman) Member of the Compensation Committee	Attended all 13 meetings (100%)
10	Katsuyoshi Shinbo (Reelection) (Outside and Independent)	Director Member of the Audit Committee Member of the Compensation Committee (Chairman)	Attended all 13 meetings (100%)
11	Eriko Sakurai (Reelection) (Outside and Independent)	Director Member of the Nominating Committee Member of the Compensation Committee Member of the Sustainability Committee (Chairman)	Attended all 13 meetings (100%)
12	Charles D. Lake II (Reelection) (Outside and Independent)	Director Member of the Nominating Committee Member of the Risk Committee	Attended all 11 meetings held after his appointment as Director (100%)
13	Jenifer Rogers (Reelection) (Outside and Independent)	Director Member of the Compensation Committee Member of the Sustainability Committee	Attended all 11 meetings held after her appointment as Director (100%)

Notes: 1. "Attendance of the Board of Directors meeting (attendance rate)" represents attendance and attendance rate of the Board of Directors meeting held during FY2023.

2. CEO, CCO, CFO, and CSO each refers to the following.

CEO: Chief Executive Officer

CCO: Chief Compliance Officer

CFO: Chief Financial Officer

CSO: Chief Strategy Officer

- 3. Messrs. and Mses. Shozo Yamazaki, Sonosuke Kadonaga, Yoshinobu Tsutsui, Katsuyoshi Shinbo, Eriko Sakurai, Charles D. Lake II, and Jenifer Rogers meet the "Independence Standards for Outside Directors" set forth by the Company, stated on page 29.
- 4. The Company has designated Messrs. and Mses. Shozo Yamazaki, Yoshinobu Tsutsui, Katsuyoshi Shinbo, Eriko Sakurai, Charles D. Lake II, and Jenifer Rogers as Independent Directors in accordance with the requirements of the financial instruments exchanges in Japan, such as Tokyo Stock Exchange, Inc. In addition, the Company will designate Mr. Sonosuke Kadonaga as an Independent Director.

(Reference) List of the Expertise of the Candidates for Directors (Skills Matrix)

	Ye			e to be ap idicates C)		Exp		owledge an n particula		ence		Dive	ersity
Name	Year of appointment	Nominating	Audit	Compensation	Risk	Sustainability	Corporate management	Finance	Global	Legal affairs/ Risk management	Financial accounting	IT/DX	Sustainability	Internationality (foreign nationals)	Gender
Takeshi Kunibe	2007	0		0		0	0	0	0	0	0	0	0		Male
Toru Nakashima	_			0		0	0	0	0	0	0	0	0		Male
Teiko Kudo	2021							0	0	0			0		Female
Fumihiko Ito	2023				0			0	0	0	0	0	0		Male
Toshihiro Isshiki	2021		0					0		0					Male
Yoshiyuki Gono	2023		0					0	0	0					Male
Shozo Yamazaki	2017		0		0					0	0				Male
Sonosuke Kadonaga	_	0	0				0		0	0					Male
Yoshinobu Tsutsui	2017	0		0			0	0							Male
Katsuyoshi Shinbo	2017		0	0						0					Male
Eriko Sakurai	2015	0		0		0	0		0				0		Female
Charles D. Lake II	2023	0			0		0	0	0	0				0	Male
Jenifer Rogers	2023			0		0	0	0	0	0		0	0	0	Female

Note: The items listed in "Expected knowledge and experience in particular" are areas particularly expected of the relevant director candidates and do not represent all of the knowledge and experience possessed by the director candidates.

(Reference) Composition of the Board of Directors (if Proposal No. 3 is approved)



Candidate No.	Name (Date of birth)		reer summary, position, responsibility, nificant concurrent positions and others	Type and number of shares of the Company held
1	Takeshi Kunibe (March 8, 1954) (Male) Reelection Non-Executive	Chairman of Member of Member of Member of Member of Member of Director of Director of LTD. Director of Attendance of the Attended a Reasons for non Mr. Takesh and insight financial accompanies, he had led President, a Directors of Company, the group of believe tha further growthe decision Directors.	Joined Sumitomo Bank Executive Officer of Sumitomo Mitsui Banking Corporation ("SMBC") Managing Executive Officer of SMBC Managing Executive Officer of the Company Director of the Company Director and Senior Managing Executive Officer of SMBC President and Chief Executive Officer of SMBC President of the Company Resigned as Director of SMBC Director President of the Company Chairman of the Board of the Company (to present) Chairman of the Board of SMBC Resigned as Director of SMBC ponsibility at the Company: of the Board The Nominating Committee The Sustainability Committee The Sustainabil	99,623 (Common stock)

Candidate No.	Name (Date of birth)		eer summary, position, responsibility, ificant concurrent positions and others	Type and number of shares of the Company held
2	Toru Nakashima (September 14, 1963) (Male) New Candidate	Position and resp President (F Group CEO Reasons for nom Mr. Toru Na and insight financial ac retail busine companies, Company at thus he is in We believe growth fron decision ma Directors. E	Joined Sumitomo Bank Executive Officer of SMBC Managing Executive Officer of the Company Director and Managing Executive Officer of SMBC Senior Managing Corporate Executive Officer of the Company Director and Senior Managing Executive Officer of SMBC Director Senior Managing Corporate Executive Officer of the Company Resigned as Director of SMBC Director of SMBC Director of SMBC Deputy President and Corporate Executive Officer of the Company Director and Deputy President of SMBC President of the Company (to present) Resigned as Director of SMBC Donsibility at the Company: Representative Corporate Executive Officer)	41,191 (Common stock)

Candidate No.	Name (Date of birth)	Career summary, position, responsibility, significant concurrent positions and others	Type and number of shares of the Company held
3	Teiko Kudo (May 22, 1964) (Female) Reelection	Career summary: April 1987 Joined Sumitomo Bank April 2014 Executive Officer of SMBC April 2017 Managing Executive Officer of SMBC April 2020 Senior Managing Executive Officer of the Company Senior Managing Executive Officer of SMBC March 2021 Director and Senior Managing Executive Officer of SMBC April 2021 Senior Managing Corporate Executive Officer of the Company June 2021 Director Senior Managing Corporate Executive Officer of the Company April 2024 Director Deputy President and Corporate Executive Officer of the Company (to present) Director Deputy President of SMBC (to present) Director and Deputy President of SMBC (to present) Position and responsibility at the Company: Director Deputy President and Corporate Executive Officer (Representative Corporate Executive Officer) Group CCO Officer in charge of Compliance Department and Anti Money Laundering & Financial Crime Prevention Department Significant concurrent positions: Director and Deputy President of SMBC Attendance of the Board of Directors meeting (attendance rate): Attended all 13 meetings (100%) Reasons for nomination as a candidate for Director: Ms. Teiko Kudo has extensive business experience, ability and insight through her involvement in investment banking, risk management, sustainability promotion, etc. over a long time, thus she is intimately familiar with the business of the Group. We believe that she will continue to contribute to the Group's further growth from the perspective of effectively enhancing the decision making and supervisory functions of the Board of Directors. Based on the above, we have judged that she will be appropriate as a Director of the Company, and propose her election.	34,401 (Common stock)

Candidate No.	Name (Date of birth)		reer summary, position, responsibility, nificant concurrent positions and others	Type and number of shares of the Company held
4	Fumihiko Ito (April 13, 1967) (Male) Reelection	Director Senior Mai Group CFC In charge of Officer in of Planning E Sustainabil Developme and Accout Member of Significant cone Director ar Attendance of th Attended a (100%) Reasons for nor Mr. Fumih and insight sustainabil etc. over a business of contribute of effective functions of have judge	Joined Sumitomo Bank Executive Officer of SMBC Executive Officer of the Company Managing Executive Officer of the Company Managing Executive Officer of SMBC Senior Managing Corporate Executive Officer of the Company Senior Managing Executive Officer of SMBC Director Senior Managing Corporate Executive Officer of the Company (to present) Director and Senior Managing Executive Officer of SMBC (to present) ponsibility at the Company: maging Corporate Executive Officer O, Group CSO of Sustainability Division for Fulfilled Growth charge of Public Relations Department, Corporate Department, Business Development Department, bity Planning Department, Sustainability ent Department, Financial Accounting Department, of the Risk Committee Department positions: and Senior Managing Executive Officer of SMBC the Board of Directors meeting (attendance rate): and Senior Managing Executive Officer of SMBC the Board of Directors meeting (attendance rate): attribute through his involvement in corporate planning, attribute through his involvement in corporate planning his involve	27,065 (Common stock)

Candidate No.	Name (Date of birth)	Career summary, position, responsibility, significant concurrent positions and others	Type and number of shares of the Company held
5	Toshihiro Isshiki (September 15, 1962) (Male) Reelection Non-Executive	April 1985 Joined Sumitomo Bank April 2013 Executive Officer of SMBC April 2015 Managing Executive Officer of the Company April 2019 Senior Managing Executive Officer of the Company April 2019 Senior Managing Executive Officer of SMBC April 2021 Retired as Senior Managing Executive Officer of SMBC April 2021 Director of the Company (to present) June 2021 Director of SMBC (to present) Position and responsibility at the Company: Director Member of the Audit Committee Significant concurrent positions: Director of SMBC Attendance of the Board of Directors meeting (attendance rate): Attended all 13 meetings (100%) Reasons for nomination as a candidate for Director: Mr. Toshihiro Isshiki has extensive business experience, ability and insight through his involvement in general affairs, legal affairs, corporate banking, retail business, operations planning, transaction business, etc. over a long time, thus he is intimately familiar with the business of the Group. We believe that he will continue to contribute to the Group's further growth from the perspective of effectively enhancing the decision making and supervisory functions of the Board of Directors. Based on the above, we have judged that he will be appropriate as a Director of the Company, and propose his election.	29,979 (Common stock)

Candidate No.	Name (Date of birth)		reer summary, position, responsibility, nificant concurrent positions and others	Type and number of shares of the Company held
6	Yoshiyuki Gono (April 22, 1965) (Male) Reelection Non-Executive	Director Member of Attendance of th Attended al (100%) Reasons for nom Mr. Yoshiya and insight treasury, co intimately f that he will growth from decision ma Directors. E	Joined Sumitomo Bank Executive Officer of the Company Executive Officer of SMBC Managing Executive Officer of the Company Managing Executive Officer of SMBC Resigned as Managing Executive Officer of SMBC Director of the Company (to present) ponsibility at the Company: The Audit Committee the Board of Directors meeting (attendance rate): It 11 meetings held after his appointment as Director mination as a candidate for Director: taki Gono has extensive business experience, ability through his involvement in risk management, proprate banking, etc. over a long time, thus he is familiar with the business of the Group. We believe continue to contribute to the Group's further in the perspective of effectively enhancing the aking and supervisory functions of the Board of Based on the above, we have judged that he will be as a Director of the Company, and propose his	18,405 (Common stock)

Candidate No.	Name (Date of birth)	Career summary, position, responsibility, significant concurrent positions and others	Type and number of shares of the Company held
7	Shozo Yamazaki (September 12, 1948) (Male) Reelection Outside and Independent	Career summary: November 1970 Joined Tohmatsu Awoki & Co. (currently Deloitte Touche Tohmatsu LLC) September 1974 Registered as a certified public accountant (to present) July 1991 Representative Partner of Tohmatsu & Co. (currently Deloitte Touche Tohmatsu LLC) June 2010 Retired from Deloitte Touche Tohmatsu LLC July 2010 Chairman and President of The Japanese Institute of Certified Public Accountants July 2013 Advisor of The Japanese Institute of Certified Public Accountants (to present) April 2014 Professor of Tohoku University Accounting School June 2017 Director of the Company (to present) Position and responsibility at the Company: Director Member of the Audit Committee Member of the Board of Directors meeting (attendance rate): Attended all 13 meetings (100%) Term of Office as Outside Director: 6 years and 11 months Reasons for nomination as a candidate for Outside Director and outline of the role expected to be played by the candidate if elected: Mr. Shozo Yamazaki plays a leading role in the field of financial accounting, and has extensive experience as a certified public accountant and specialized knowledge related to financial accounting in general including corporate accounting. Accordingly, we believe that he will continue to timely and adequately provide opinions to the management as well as instruct and supervise them by comprehending the essence of the Company's issues from the viewpoint of overall management of the Company. In particular, based on his knowledge and experience in financial accounting and risk management, we expect him to participate in the deliberations at the Board of Directors from an objective standpoint and to play roles in leading the Risk Committee as its Chairman and providing accurate suggestions and expressing effective opinions at the Audit Committee. Based upon the above, we have judged that he will be appropriate as an Outside Director of the Company and is capable of properly performing his responsibilities as an Outside Director, and therefore propose his election.	1,900 (Common stock)

Candidate No.	Name (Date of birth)	Career summary, position, responsibility, significant concurrent positions and others	Type and number of shares of the Company held
8	Sonosuke Kadonaga (August 5, 1952) (Male) New Candidate Outside and Independent	Career summary: April 1976 June 1986 Retired from Chiyoda Corporation August 1986 December 1992 Principal (Partner) of McKinsey & Company, Inc., Japan Director (Senior Partner) of McKinsey & Company, Inc., Japan June 1999 Director (Senior Partner) of McKinsey & Company, Inc., Japan June 2009 Retired from McKinsey & Company, Inc., Japan July 2009 Representative of Intrinsics (to present) June 2017 Director of SMBC (to present) Significant concurrent positions: Representative of Intrinsics Reasons for nomination as a candidate for Outside Director and outline of the role expected to be played by the candidate if elected: Mr. Sonosuke Kadonaga plays a leading role in the field of management consulting, and has extensive experience as a management consultant and specialized knowledge in corporate management. Accordingly, we believe that he will timely and adequately provide opinions to the management as well as instruct and supervise them by comprehending the essence of the Company's issues from the viewpoint of overall management of the Company. In particular, based on his knowledge and experience in international corporate management and risk management, we expect him to participate in the deliberations at the Board of Directors from an objective standpoint and to play roles in leading the Audit Committee as its Chairman and providing accurate suggestions and expressing effective opinions at the Nominating Committee. Based upon the above, we have judged that he will be appropriate as an Outside Director of the Company, and propose his election. Other: Mr. Sonosuke Kadonaga has been an Outside Director of SMBC, the Company's subsidiary, since June 2017, but is scheduled to resign on June 27, 2024.	0 (Common stock)

Candidate	Name		areer summary, position, responsibility,	Type and number of shares of the		
No. (D	ate of birth)	sign	significant concurrent positions and others			
9 I	Yoshinobu Tsutsui January 30, 1954) (Male) Reelection Outside and independent	Director Member of Member of Member of Member of Member of Chairman Director of Director of Director of President of Attended a Term of Office 6 years and Reasons for nor outline of the ro Mr. Yoshir corporate in executive of corporate in continue to management compreher viewpoint particular, management deliberation standpoint Committee and express Committee be appropring propose hi Supplementary Mr. Yoshir NIPPON L	Joined NIPPON LIFE INSURANCE COMPANY Director of NIPPON LIFE INSURANCE COMPANY Director and Executive Officer of NIPPON LIFE INSURANCE COMPANY Director and Managing Executive Officer of NIPPON LIFE INSURANCE COMPANY Director and Senior Managing Executive Officer of NIPPON LIFE INSURANCE COMPANY Representative Director and Senior Managing Executive Officer of NIPPON LIFE INSURANCE COMPANY President of NIPPON LIFE INSURANCE COMPANY President of NIPPON LIFE INSURANCE COMPANY Director of the Company (to present) Chairman of NIPPON LIFE INSURANCE COMPANY (to present) Sponsibility at the Company: of the Nominating Committee (Chairman) of the Compensation Committee current positions: of NIPPON LIFE INSURANCE COMPANY of Imperial Hotel, Ltd. of West Japan Railway Company of Panasonic Holdings Corporation of GX Acceleration Agency he Board of Directors meeting (attendance rate): all 13 meetings (100%) as Outside Director: d 11 months mination as a candidate for Outside Director and oble expected to be played by the candidate if elected: nobu Tsutsui plays a leading role in the field of management, and has extensive experience as an of financial institution and specialized knowledge in management. Accordingly, we believe that he will of timely and adequately provide opinions to the ent as well as instruct and supervise them by unding the essence of the Company's issues from the of overall management of the Company. In based on his knowledge and experience in corporate ent and finance, we expect him to participate in the ons at the Board of Directors from an objective and to play roles in leading the Nominating as at the Board of Directors from an objective and to play roles in leading the Nominating as at the Board of Directors from an objective and to play roles in leading the Nominating as at the Board of Directors from an objective and to play roles in leading the Nominating as at the Board of Director of the Compensation be Based upon the above, we have judged that he will itate as an Outside Director of the Company,	O (Common stock)		

			Type and
Candidate	Name	Career summary, position, responsibility,	number of
No.	(Date of birth)	significant concurrent positions and others	shares of the
			Company held
		ordinary income and the Company's consolidated gross profit.	
		In addition, outstanding loans from SMBC, the Company's	
		subsidiary, to NIPPON LIFE INSURANCE COMPANY	
		accounted for less than 0.1% of consolidated total assets of the	
		Company. Furthermore, although NIPPON LIFE INSURANCE	
		COMPANY holds common stock of the Company, its holdings	
		represent less than 1% of the Company's total number of shares	
		issued. Thus, we believe that he fully satisfies the requirements	
		for the independence as an Outside Director.	
		Other:	
		Mr. Yoshinobu Tsutsui is scheduled to retire as Director of	
		Panasonic Holdings Corporation on June 24, 2024.	

Candidate No.	Name (Date of birth)	Career summary, position, responsibility, significant concurrent positions and others	Type and number of shares of the Company held
10	Katsuyoshi Shinbo (April 8, 1955) (Male) Reelection Outside and Independent	Career summary: April 1984 Registered as an attorney at law (to present) November 1999 Attorney at law at Shinbo Law Office (to present) June 2015 Corporate Auditor of SMBC June 2017 Director of the Company (to present) Resigned as Corporate Auditor of SMBC Position and responsibility at the Company: Director Member of the Audit Committee Member of the Compensation Committee (Chairman) Significant concurrent positions: Director of YAKULT HONSHA CO., LTD. Corporate Auditor of Mitsui Chemicals, Inc. Attendance of the Board of Directors meeting (attendance rate): Attended all 13 meetings (100%) Term of Office as Outside Director: 6 years and 11 months Reasons for nomination as a candidate for Outside Director and outline of the role expected to be played by the candidate if elected: Mr. Katsuyoshi Shinbo plays a leading role in the field of corporate legal affairs, and has extensive experience as an attorney at law and specialized knowledge of legal affairs in general. Accordingly, we believe that he will continue to timely and adequately provide opinions to the management as well as instruct and supervise them by comprehending the essence of the Company's issues from the viewpoint of overall management of the Company. In particular, based on his knowledge and experience in legal affairs, we expect him to participate in the deliberations at the Board of Directors from an objective standpoint and to play roles in leading the Compensation Committee as its Chairman and providing accurate suggestions and expressing effective opinions at the Audit Committee. Based upon the above, we have judged that he will be appropriate as an Outside Director of the Company and is capable of properly performing his responsibilities as an Outside Director, and therefore propose his election. Other: Mr. Katsuyoshi Shinbo had served as outside corporate auditor of SMBC, the Company's subsidiary, for the period from June 2015 to June 2017.	3,800 (Common stock)

Candidate No.	Name (Date of birth)					
11	Eriko Sakurai (November 16, 1960) (Female) Reelection Outside and Independent	Director Member of Member of Member of Member of Member of Significant conc Director of Director of Director of Attendance of th Attended al Term of Office a 8 years and Reasons for non outline of the ro Ms. Eriko manageme business ex manageme timely and well as inst essence of manageme knowledge manageme participate an objectiv Sustainabil accurate su Nominatin	Joined Dow Corning Corporation (currently Dow Silicones Corporation) Director of Dow Corning Toray Co., Ltd. Chairman and CEO of Dow Corning Toray Co., Ltd. Regional President -Japan/Korea of Dow Corning Corporation (currently Dow Silicones Corporation) President and Representative Director of Dow Corning Holding Japan Co., Ltd. Director of the Company (to present) Executor, Dow Switzerland Holding GmbH, which is a Representative Partner of Dow Silicones Holding Japan G.K. Chairman and CEO of Dow Toray Co., Ltd. President and Representative Director of Dow Chemical Japan Limited Resigned as Director of Dow Chemical Japan Limited ponsibility at the Company: The Nominating Committee The Sustainability Committee (Chairman)	5,700 (Common stock)		

Candidate No.	o. (Date of birth) significant concurrent positions and others			
	Charles D. Lake II January 8, 1962) (Male) Reelection Outside and Independent	August 1992 July 1993 January 1995 October 1996 February 1999 June 1999 June 1999 January 2001 April 2001 July 2001 January 2003 April 2005 July 2008 January 2014 April 2018 June 2023 Position and response of Member of Member of Significant concentration of Significant concentration and Japan Ltd.	Entered the Office of the U.S. Trade Representative as Special Counsel Registered as an attorney at law, admitted in Pennsylvania, the U.S.A. (to present) Director of Japan Affairs, the Office of the U.S. Trade Representative Director of Japan Affairs and Special Counsel to the Deputy U.S. Trade Representative, Office of the U.S. Trade Representative Attorney at law at Dewey Ballantine LLP Registered as an attorney at law, admitted in Washington, D.C., the U.S.A. (to present) Vice President and Counsel of Aflac International, Inc. Vice President and Counsel of Japan Branch, American Family Life Assurance Company of Columbus (currently Aflac Life Insurance Japan Ltd.) Senior Vice President and Counsel of Japan Branch, American Family Life Assurance Company of Columbus (currently Aflac Life Insurance Japan Ltd.) Senior Vice President and General Counsel of Japan Branch, American Family Life Assurance Company of Columbus (currently Aflac Life Insurance Japan Ltd.) Deputy President of Japan Branch, American Family Life Assurance Company of Columbus (currently Aflac Life Insurance Japan Ltd.) President and Representative in Japan of Japan Branch, American Family Life Assurance Company of Columbus (currently Aflac Life Insurance Japan Ltd.) Vice Chairman and Representative in Japan of Japan Branch, American Family Life Assurance Company of Columbus (currently Aflac Life Insurance Japan Ltd.) Vice Chairman and Representative in Japan of Japan Branch, American Family Life Assurance Company of Columbus (currently Aflac Life Insurance Japan Ltd.) Chairman and Representative in Japan of Japan Branch, American Family Life Assurance Company of Columbus (currently Aflac Life Insurance Japan Ltd.) Director, President of Aflac International, Inc. (to present) Chairman and Representative Director of Aflac Life Insurance Japan Ltd. (to present) Director of the Company (to present) Director of the Company:	(Common stock)

Attended all 11 meetings held after his appointment as Director (100%) Term of Office as Outside Director: 11 months Reasons for nomination as a candidate for Outside Director and	Candidate No.	Name (Date of birth)	Career summary, position, responsibility, significant concurrent positions and others	Type and number of shares of the Company held
outline of the role expected to be played by the candidate if elected: Mr. Charles D. Lake II plays a leading role in the field of corporate management, and has extensive experience as an executive of financial institution and specialized knowledge in corporate management. Accordingly, we believe that he will continue to provide opinions timely and adequately to the management as well as instruct and supervise them by comprehending the essence of the Company's issues from the viewpoint of overall management of the Company. In particular, based on his knowledge and experience in international corporate management, finance, diplomacy, and international legal affairs, we expect him to participate in the deliberations at the Board of Directors from an objective standpoint and to play roles in providing accurate suggestions and expressing effective opinions at the Nominating Committee and the Risk Committee. Based upon the above, we have judged that he will be appropriate as an Outside Director of the Company, and propose his election. Supplementary explanation concerning independence: Mr. Charles D. Lake II currently serves as Director, President of Aflac International, Inc. and Chairman and Representative Director of Aflac Life Insurance Japan Ltd.; however, the amount of transactions between the two companies and the Group for FY2023 was less than 1% of the consolidated net sales of both companies and the Company's consolidated gross profit. In addition, outstanding loans from SMBC, the Company's subsidiary, to Aflac International, Inc. and Aflac Life Insurance Japan Ltd. accounted for less than 0.1% of the consolidated total assets of the Company. Furthermore, since these two companies do not hold common stock of the Company, we believe that he fully satisfies the requirements for the independence as an Outside Director.			Term of Office as Outside Director: 11 months Reasons for nomination as a candidate for Outside Director and outline of the role expected to be played by the candidate if elected: Mr. Charles D. Lake II plays a leading role in the field of corporate management, and has extensive experience as an executive of financial institution and specialized knowledge in corporate management. Accordingly, we believe that he will continue to provide opinions timely and adequately to the management as well as instruct and supervise them by comprehending the essence of the Company's issues from the viewpoint of overall management of the Company. In particular, based on his knowledge and experience in international corporate management, finance, diplomacy, and international legal affairs, we expect him to participate in the deliberations at the Board of Directors from an objective standpoint and to play roles in providing accurate suggestions and expressing effective opinions at the Nominating Committee and the Risk Committee. Based upon the above, we have judged that he will be appropriate as an Outside Director of the Company, and propose his election. Supplementary explanation concerning independence: Mr. Charles D. Lake II currently serves as Director, President of Aflac International, Inc. and Chairman and Representative Director of Aflac Life Insurance Japan Ltd.; however, the amount of transactions between the two companies and the Group for FY2023 was less than 1% of the consolidated net sales of both companies and the Company's consolidated gross profit. In addition, outstanding loans from SMBC, the Company's subsidiary, to Aflac International, Inc. and Aflac Life Insurance Japan Ltd. accounted for less than 0.1% of the consolidated total assets of the Company. Furthermore, since these two companies do not hold common stock of the Company, we believe that he fully satisfies the requirements	

Candidate No.	Name (Date of birth)	Career sums significant of	Type and number of shares of the Company held	
13	Jenifer Rogers (June 22, 1963) (Female) Reelection Outside and Independent	December 1990 Register York, the February 1991 Joined Mizuhor December 1994 Joined Curren November 2000 Merrill July 2006 Merrill Bank of America November 2012 Genera Limited November 2014 Genera G.K. (to January 2021 Preside in Japan June 2023 Director Member of the Commember of the Sust Significant concurrent por General Counsel As Director of Kawasal Director of Kawasal Director of Seven & Attendance of the Board Attended all 11 mee Director (100%) Term of Office as Outside 11 months Reasons for nomination a outline of the role expect Ms. Jenifer Rogers plegal affairs, and has law, admitted in New as specialized known general. Accordingly provide opinions time well as instruct and essence of the Commanagement of the knowledge and expensation, and participate in the dean objective standposuggestions and expensation Commensation Compropose her elections.	Lynch (Asia Pacific) Limited (currently f America Corporation) (Hong Kong) f America Merrill Lynch (currently Bank of a Corporation) (New York) l Counsel Asia of Asurion Asia Pacific l Counsel Asia of Asurion Japan Holdings o present) nt of the American Chamber of Commerce of the Company (to present) ty at the Company: Inpensation Committee ainability Committee besitions: It is of Asurion Japan Holdings G.K. ki Heavy Industries, Ltd. It i Holdings Co., Ltd. It if Holdings Co., Ltd. It is besit after her appointment as the Director: It is a candidate for Outside Director and and the death of the played by the candidate if elected: plays a leading role in the field of corporate is extensive experience as an attorney at the York and as an in-house counsel, as well dedge of international legal affairs in the play and adequately to the management as supervise them by comprehending the pany's issues from the viewpoint of overall Company. In particular, based on her erience in international legal affairs, IT and digital sustainability promotion, we expect her to liberations at the Board of Directors from point and to play roles in providing accurate pressing effective opinions at the mittee and the Sustainability Committee. We, we have judged that she will be putside Director of the Company, and	100 (Common stock)

Candidate No.	Name (Date of birth)	Career summary, position, responsibility, significant concurrent positions and others	Type and number of shares of the Company held
		Ms. Jenifer Rogers currently serves as General Counsel Asia of Asurion Japan Holdings G.K.; however, the amount of transactions between the company and the Group for FY2023 was less than 1% of both the company's consolidated net sales and the Company's consolidated gross profit. In addition, outstanding loans from SMBC, the Company's subsidiary, to Asurion Japan Holdings G.K. accounted for less than 0.1% of the consolidated total assets of the Company. Furthermore, since Asurion Japan Holdings G.K. does not hold common stock of the Company, we believe that she fully satisfies the requirements for the independence as an Outside Director.	

- Notes: 1. In accordance with the provisions provided for in Article 427, Paragraph 1 of the Companies Act of Japan (the "Act"), the Company has entered into agreements with Messrs. and Mses. Shozo Yamazaki, Yoshinobu Tsutsui, Katsuyoshi Shinbo, Eriko Sakurai, Charles D. Lake II, and Jenifer Rogers to limit the liability provided for in Article 423, Paragraph 1 of the Act to the higher of either ¥10 million or the minimum amount provided for in Article 427, Paragraph 1 of the Act. In addition, if this proposal is approved, the Company will enter into an agreement with Mr. Sonosuke Kadonaga under the same terms and conditions.
 - 2. The Company has entered into indemnity agreements as set out under Article 430-2, Paragraph 1 of the Act with 12 Directors (Messrs. and Mses. Takeshi Kunibe, Toru Nakashima, Teiko Kudo, Fumihiko Ito, Toshihiro Isshiki, Yoshiyuki Gono, Shozo Yamazaki, Yoshinobu Tsutsui, Katsuyoshi Shinbo, Eriko Sakurai, Charles D. Lake II, and Jenifer Rogers), for them to be committed to making bold management decisions without flinching from potential pursuit of liability. In addition, if this proposal is approved, the Company will enter into an agreement with Mr. Sonosuke Kadonaga under the same terms and conditions. Under the agreements, the following measures have been mainly taken to ensure that the appropriateness of the execution of duties by directors and corporate executive officers is not impaired.
 - (1) The Company shall indemnify legal fees and other contentious expenses, which is stipulated in Article 430-2, Paragraph 1, Item 1 of the Act as "expenses disbursed to address alleged violations of the provisions of laws and regulations pertaining to the execution of duties or requests received in relation to pursuing liability," to the extent provided for by laws and regulations. However, the Company shall not indemnify any loss arising from the "compensation for damages caused to a third party in relation to the execution of duties" as provided for in Item 2 of the said Paragraph.
 - (2) After the payment of the indemnity to a director or corporate executive officer, if the Company comes to know that there is bad faith or gross negligence involved in the execution of his or her duties or other similar fact, the Company shall request him or her for the refund of whole or part of the indemnity paid.
 - 3. The Company has entered into a Directors and Officers liability insurance contract as set out under Article 430-3, Paragraph 1 of the Act with an insurance company, for directors and officers, etc. of the Company or its subsidiary to be committed to making bold management decisions without flinching from potential pursuit of liability. The scope of the insured under the contract is the Directors, Corporate Auditors, Corporate Executive Officers and Executive Officers of the Company and its subsidiaries, namely SMBC, SMBC Trust Bank Ltd., SMBC Nikko Securities Inc., Sumitomo Mitsui Card Company, Limited, and The Japan Research Institute, Limited. Under the contract, the insured shall be covered for damages by bearing costs of compensation for damages and contentious expenses as a result of claims for damages arising from acts (including omissions) committed by the insured in the course of his or her duties as director or officer, etc. of the Company or its subsidiaries. Each of the candidates for Director has already been included in the insured of the contract, and will continue to be included in the insured as a Director of the Company if this proposal is approved. Moreover, the Company intends to renew such contract after the end of the insurance period.
 - 4. Messrs. and Mses. Shozo Yamazaki, Sonosuke Kadonaga, Yoshinobu Tsutsui, Katsuyoshi Shinbo, Eriko Sakurai, Charles D. Lake II, and Jenifer Rogers are candidates to serve as Outside Directors.
 - 5. Mr. Charles D. Lake II served as Outside Director of JAPAN POST HOLDINGS Co., Ltd. until June 2023. In December 2019, in relation to improper solicitation of insurance products of JAPAN POST INSURANCE Co., Ltd., a subsidiary of JAPAN POST HOLDINGS, at JAPAN POST INSURANCE Co., Ltd. and JAPAN POST Co., Ltd., a subsidiary of JAPAN POST HOLDINGS, JAPAN POST HOLDINGS Co., Ltd. and JAPAN POST Co., Ltd. were subject to administrative actions by the

Minister for Internal Affairs and Communications and the FSA, and JAPAN POST INSURANCE Co., Ltd. was subject to administrative actions by FSA, respectively, based on the Insurance Business Act and other relevant laws. From the time of his appointment until his resignation as an Outside Director, Mr. Lake stated the importance of Group governance and internal controls, and made recommendations from a comprehensive perspective, including legal compliance and risk management. Also, after the discovery of the incident, he continued to fulfill his responsibilities as an Outside Director by contributing to the thorough investigation and promotion of effective measures to prevent its recurrence through deliberations at Board of Directors meetings, and by supervising the progress of such measures.

(Reference) "Independence Standards for Outside Directors" of the Company

In order for Outside Directors to be judged as independent by the Company, it is necessary that they do not fall under or have not recently (Note 1) fallen under any of the following:

1. Major Business Partner (Note 2)

- (1) A person who has the relationship with the Company or the Sumitomo Mitsui Banking Corporation (SMFG/SMBC) as a major business partner, or a person engaged in the execution of business thereof;
- (2) A person who is a major business partner of SMFG/SMBC, or a person engaged in the execution of business thereof.

2. Specialist

- (1) A legal expert, accounting expert or consultant who has received money or other property from SMFG/SMBC averaging more than ¥10 million per year over the last three years, in addition to any compensation received as a Director or a Corporate Auditor;
- (2) A member of a juridical person or other organizations that provides specialist services, such as a law firm, accounting firm or consulting firm, which has received large amounts of money or other property (Note 3) from SMFG/SMBC.

3. Donations

A person who has received – or a person engaged in the execution of business thereof – on average over the last three years, donations or other payments from SMFG/SMBC, in excess of the greater of ¥10 million per year or 2% of the recipient's annual sales.

4. Major Shareholder

A major shareholder of the Company, or a person engaged in the execution of business thereof (including anyone who has been a major shareholder, or a person engaged in the execution of business thereof within the last three years).

5. Close Relative (Note 4)

A close relative of any person (excluding non-material (Note 5) personnel) who is:

- (1) A person who falls under any of 1 through 4 above; or
- (2) A Director, Corporate Auditor, Corporate Executive Officer, Executive Officer or employee of the Company or a subsidiary thereof.

- Note 1. "Recently" denotes a time that can be deemed to be substantively the same as the present; for example, a person is not independent if that person was a major business partner at the time when the proposal electing that person as an Outside Director to the General Meeting of Shareholders was decided.
- Note 2. A "Major Business Partner" denotes a person who falls under either or both of the following:
 - A person who has a relationship with SMFG/SMBC as major business partners
 The ratio of said person's sales from transactions with SMFG/SMBC exceeds 2% of the person's consolidated net sales;
 and
 - A major business partner of SMFG/SMBC
 Said person receives loans from the Sumitomo Mitsui Banking Corporation in excess of 1% of the Company's consolidated total assets.
- Note 3. "Large amounts of money or other property" denotes money or other property in excess of 0.5% of the Company's consolidated ordinary income.
- Note 4. "Close relative" denotes a spouse or family member within the second degree of kinship.

Note 5. Examples of "material" personnel

- A director, corporate auditor, or manager-level employee of each company; or
- In the case of an accounting or legal expert: a Certified Public Accountant, attorney at law, or holder of a similar professional qualification.

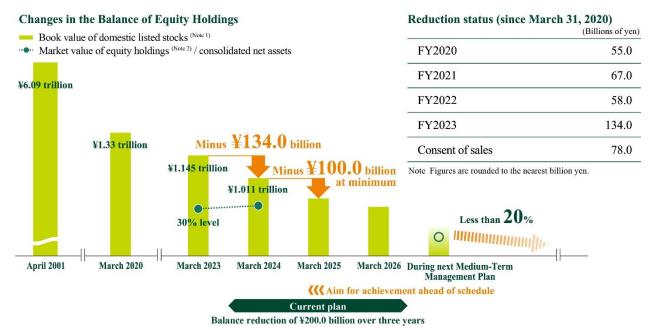
(Reference) Initiatives on Equity Holdings

Initiatives to Reduce Equity Holdings

The Group has announced a plan to reduce its equity holdings (formerly referred to as "strategic shareholdings") and is continuously working to reduce the balance.

In May 2023, we announced a plan to reduce the balance by \(\frac{\pma}{2}\)200.0 billion over the three years from March 31, 2023, and reduced the balance by \(\frac{\pma}{1}\)34.0 billion in FY2023, the first year of the plan. We aim to achieve the announced plan ahead of schedule in FY2024.

As an immediate goal, we aim to reduce the ratio of the fair value of our equity holdings to the Company's consolidated net assets to less than 20% during the period of the next Medium-Term Management Plan which starts from FY2026.



Note 1. Excluding investments after March 2020 for the business alliance purpose

Note 2. Including the balance of deemed held shares

Also, SMBC's equity holdings of domestically listed companies were 940 issues as of March 31, 2023, however, 232 issues were sold in FY 2023 (including partial sales), meaning that as of March 31, 2024, we held 858 issues.

Please refer to our website for details and the latest status of our initiatives regarding equity holdings. https://www.smfg.co.jp/english/company/organization/governance/structure/hold.html

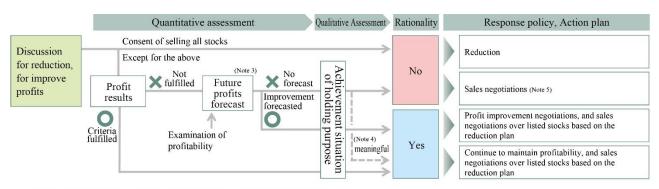
Policy for Equity Holdings

The Group has published its "Policy for equity holdings" as follows.

- (1) In principle, the Group does not hold the shares of other companies where "the rationale to hold" those shares cannot be recognized. This policy is in place in order to maintain the Group's financial soundness taking into consideration the standards of globally operating financial institutions and our proactive response to global regulation.
- (2) We determine "the rationale to hold" as a case where the shareholding will contribute to increasing the Group's corporate value over the medium to long term. We determine this with comprehensive consideration based on (a) the profitability through an appropriate assessment and understanding of relevant factors, such as associated risks, costs and returns of the holding, (b) the objectives to hold such as maintaining and strengthening our relationship, capital and business alliance, restructuring support, and (c) other relevant factors.
- (3) We examine "the rationale to hold" on a regular basis. We will sell them by taking into consideration various factors, such as market impact and the financial strategy of the issuers, where an appropriate rationale no longer exists. In the case that where we recognize there is good rationale for doing so, we will continue to hold shares.

Examination Results of "the rationale to hold"

Regarding the examination of "the rationale to hold" concerning equity holdings in FY 2022 (to which the stocks held as of March 31, 2023 were subject), as a result of the Company's and SMBC's Board of Directors examining all domestic listed stocks, the profitability criteria was found insufficient, with the number of companies at 11% and the book value balance at 12%, and ultimately stocks for which it was judged that there was no "rationale to hold" had a book value balance of 11%. Stocks for which it was judged that there was no "rationale to hold" shall be sold in accordance with the policy for equity holdings and in consideration of various factors such as the influence on the market and the financial strategy of the issuing entity.



Note 3. At fixed intervals, a case of continued unprofitability is "no rationality."

Note 4. Such as revitalization support and business partnerships

Note 5. Taking into consideration various factors, such as market impact and the financial strategy of the issuers

Proposal No. 4 and Proposal No. 5 are joint proposals proposed by three shareholders.

Shareholder Proposal

Proposal No. 4: Partial Amendments to the Articles of Incorporation

(Director competencies for the effective management of climate-related business risks and opportunities)

1. Details of the proposal

The following clause shall be added to the Articles of Incorporation:

Chapter 5: "Directors and Board of Directors"

Clause X: Director Nomination (Director competencies for the effective management of climate-related business risks and opportunities)

To promote the long-term success of the Company, given the risks and opportunities associated with climate change, the Company shall establish and disclose policies and processes for nominating directors and evaluating the board's effectiveness that ensure the management of climate-related business risks and opportunities is embedded in the Company's core management strategy, noting the appropriate balance and diversity of knowledge, experience and skills of the board as a whole.

2. Reasons for the proposal

This proposal requests that the Company disclose necessary information in order for shareholders to ensure the Company's board has the competence required to properly oversee climate-related risks and opportunities.

The Company is exposed to substantial climate-related financial risk, given its significant involvement in carbon-intensive sectors such as fossil fuels. However, shareholders are currently unable to assess if the Board is capable of fulfilling its duty to mitigate the aforesaid risks. To adequately manage climate-related risks and opportunities, the board of directors requires expertise in areas including climate science, low carbon transition, and public policy.

This proposal is aligned with what is expected by the Japanese Corporate Governance Code, and by investors through investor initiatives (e.g. Transition Pathway Initiative) and the International Sustainability Standard Board (ISSB).

Approval of this proposal will provide investors with critical information required to understand the security of their capital. It will also place the Company in a better position to manage transition risks and opportunities, and to maintain long-term corporate value as the Company navigates the shift toward a decarbonized economy.

[(Note from the Company) The above "Details of the proposal" and "Reasons for the proposal" were translated from those submitted in Japanese by shareholders.]

Opinion of the Board of Directors of the Company: We oppose this proposal.

SMBC Group, including the Company, positions addressing climate change as one of its most important management issues. Within the framework of the current Articles of Incorporation, the Company has determined basic management policies that take into account various risks and opportunities, including climate change, and is working earnestly to address these issues.

SMBC Group has established and discloses the criteria and the procedures for selecting candidates for directors based on "SMFG Corporate Governance Guideline," which was formulated with the aim of seeking sustainable growth and improved corporate value over the mid to long term.

In addition, after deliberation on the knowledge and experience expected of directors, the Nominating Committee formulates a skills matrix in order for the Board of Directors to determine the basic management policies that reflect various risks and opportunities including climate change and supervise the execution of duties by executive officers and directors. The current skills matrix includes knowledge and experience related to sustainability, and the Company has appointed directors who are expected to demonstrate knowledge and experience in this area. The Company is also working to improve the knowledge and skills of the Board of Directors as a whole through ongoing study sessions on sustainability for directors.

Furthermore, the Company has established a Sustainability Committee as an internal committee of the Board of Directors which reports to and advises the Board of Directors. The Sustainability Committee, which is chaired by an outside director and includes experts as non-director members, deliberates on the progress of sustainability initiatives, including measures to address climate change, matters related to domestic and overseas sustainability trends, and other important matters related to sustainability. The Company also discloses the nature of the Sustainability Committee members' experience in the field of sustainability.

In addition, the Company's Board of Directors annually analyzes and evaluates the effectiveness of the Board of Directors as a whole, including its oversight of sustainability initiatives including measures for climate change, and discloses its methods and results.

Under the Companies Act of Japan, the Articles of Incorporation shall stipulate the basic framework of a company, such as its business purpose and institutional design by resolution at a general meeting of shareholders. Furthermore, as a Company with Three Committees (within the meaning of the Companies Act), including a Nominating Committee, the authority to decide on the basic policy of management is exclusively vested in the Board of Directors, while the authority to decide on the content of proposals for elections of directors is exclusively vested in the Nominating Committee. The shareholder proposal seeks to incorporate the "management of climate-related business risks and opportunities" into the Company's management strategy, and asks to establish and disclose policies and procedures for nominating directors and evaluating effectiveness of the Board of Directors to ensure the strategy is implemented.

The Company's Board of Directors flexibly assesses risks and opportunities at any given time and determines appropriate basic management policies amid constantly changing circumstances. The matters to be considered in making these decisions are not limited to climate change issues but are so diverse that it is difficult to stipulate all such matters in the Articles of Incorporation in advance. Moreover, such matters should not be stipulated in the Articles of Incorporation, which define the basic framework of the Company. Therefore, it is not appropriate to stipulate in the Articles of Incorporation measures designed solely to ensure that specific risks and opportunities are included in basic management policies in the light of the basic structure of a Company with Three Committees, as prescribed by the Companies Act.

In addition, when appointing directors, the Nominating Committee determines candidates after considering the ideal expertise and diversity for the Board of Directors as a whole, and after providing the necessary information for decision-making, shareholders are asked to make their decisions based on such information. The action required by this shareholder proposal restricts the authority of the Nominating Committee in the selection of candidates for the Board of Directors, which in turn could lead to restrictions on the rights of shareholders.

For the reasons above, the Board of Directors opposes the proposed amendments to the Articles of Incorporation.

Shareholder Proposal

Proposal No. 5: Partial Amendments to the Articles of Incorporation

(Assessment of customers' climate change transition plans)

1. Details of the proposal

The following clause shall be added to the Articles of Incorporation:

Chapter Y: "Climate-related risk management"

Clause Z: Transition Plan (Assessment of clients' climate change transition plans)

Noting the Company's climate change commitments and climate risk management strategies, the Company shall disclose:

- i. How the Company will assess fossil fuel sector clients' climate change transition plans for credible alignment with the 1.5°C goal of the Paris Agreement; and
- ii. The consequences of clients not producing credible Paris-aligned transition plans, including the restriction of new finance.

2. Reasons for the proposal

The proposal requests disclosure of information necessary for shareholders to ensure that the Company appropriately manages climate-related risks by supporting clients' genuine decarbonisation transitions.

The Company has committed to "achieving net zero by 2050" and "aiming to achieve the 1.5°C target". The Company recognises climate change as a "top risk", and claims to verify power and oil & gas clients' transition strategies, including "whether the company has set goals in alignment with the Paris Agreement" and "initiatives towards achieving these goals".

However, the Company continues to provide significant financial support to fossil fuel clients that do not have transition plans credibly aligned with the Paris Agreement's 1.5°C target.

The disclosures requested in this proposal are required to ensure the Company adequately enacts its stated risk control measures, and aligns with its commitment to reduce finance portfolio emissions to net zero by 2050.

These disclosures are in line with investor expectations (e.g. Transition Pathway Initiative), and will help maintain and enhance the Company's long-term corporate value.

[(Note from the Company) The above "Details of the proposal" and "Reasons for the proposal" were translated from those submitted in Japanese by shareholders.]

Opinion of the Board of Directors of the Company: We oppose this proposal.

SMBC Group, including the Company, positions addressing climate change as one of its most important management issues. Within the framework of the current Articles of Incorporation, the Company has been earnestly working to strengthen its efforts and enhance its disclosure pertaining to climate change, including those related to what this shareholder proposal seeks (assessment of our customers' climate change transition plans). Furthermore, SMBC Group continuously engages in open dialogues with environmental NGOs and institutional investors, including these proposing shareholders, on efforts to address climate change issues.

For the power and oil & gas sectors, SMBC Group has established a Transition Finance Playbook as a framework for assessing customers' transition plans, which describes in detail the decision-making process for executing transition finance (*1), and is actively supporting customers' decarbonization efforts that are consistent with the 1.5 degree goal (*2).

In addition, in the light of the current situation in which not all customers' transition plans are necessarily consistent with the 1.5 degree goal, the Company is also implementing measures in line with the SMBC Group's overall risk management framework. Specifically, we are appropriately addressing the SMBC Group's climate-related risks in order to align with the 1.5 degree goal by promoting dialogue with customers aiming to decarbonize and controlling greenhouse gas (GHG) emissions across its overall loan and investment portfolio.

For customers in the power and energy sectors which are considered to have a high transition risk (*3), the Company introduced and disclosed a pilot framework to check their individual transition strategies (*4) in 2023, and confirmed customers' responses to transition risk based on whether they have set goals that align with the Paris Agreement and the status of efforts to achieve the goals. In April 2024, we introduced "environmental and social due diligence" as a new assessment framework, which combines understanding our customers' situation from an environmental and social perspective and assessing their transition plans, and human rights due diligence. Accordingly, we have in place a system for risk assessment based on assessments of our customers' transition plans. Going forward, while focusing on open dialogue with customers regarding their transition plans, we would take into consideration the results of "environmental and social due diligence." If we are unable to confirm that our customers are taking specific steps toward transition after a certain period of engagement, in conjunction with existing credit risk and other risk assessments, we will carefully consider whether to continue business relationships with them.

The Company has incorporated the above measures for assessing the customers' transition plans and risk management related to climate change into the SMBC Group's own transition plan. Progress on the plan is announced on a timely basis, which the Board of Directors is committed to. Thus, we are appropriately addressing the issues raised by this shareholder proposal.

Under the Companies Act of Japan, the Articles of Incorporation shall stipulate the basic framework of a company, such as its business purpose and institutional design by resolution at a general meeting of shareholders. On the other hand, considering that the Companies Act leaves decisions on business execution to the Board of Directors or executive officers delegated by the Board of Directors so as to enable the company to act promptly and exercise expert business judgement, it is inappropriate to stipulate matters concerning individual and specific business execution in the Articles of Incorporation. The shareholder proposal seeks to stipulate in the Articles of Incorporation the assessment of our customers' transition plans, the establishment of measures in the event of inconsistency with the 1.5 degree goal, and the disclosure of related information—each an instance of individual and specific business execution. The Company will continue to flexibly review and revise its risk management methods, including the method of assessing customers' transition plans and criteria for determining new funding, in light of the constantly changing circumstances, and to disclose those measures appropriately. Since amendments to the Articles of Incorporation require a special resolution at the General Meeting of Shareholders, if this proposal is approved, the added provision would remain in effect until the Articles of Incorporation are amended and this would make it difficult for the Company to respond and adjust flexibly even in the event of changes in rules and frameworks concerning sustainability, or major changes in social conditions, such as wars or largescale natural disasters and may, in turn, impair our corporate value.

For the reasons above, the Board of Directors opposes the proposed amendments to the Articles of Incorporation.

- (*1) Transition finance is a financing method that aims to support companies that undertake efforts to reduce GHG emissions in accordance with a long-term strategy to achieve a decarbonized society. SMBC Group has defined transition finance as "financial services provided to clients aiming to support them align their business and/or operations with pathways in line with the objectives of the Paris Agreement."
- (*2) The non-binding goal set in the Paris Agreement to limit global average temperature increase to well below 2 degrees Celsius above pre-industrial levels and to pursue efforts to limit it to 1.5 degree Celsius above pre-industrial levels.
- (*3) Transition risks are risks arising from efforts to transition to a low-carbon economy, including policy, legal, technology, market, and reputation risks.
- (*4) A transition strategy is an overall strategy that mainly describes corporate goals and activities for transition to a low-carbon economy, including reductions in GHG emissions.

(Reference) Net Zero Initiatives

					rrent Medium-Ter agement Plan Per				
		2021	2022	2023	2024	2025	2030	2040	2050
Scope (Oper	1,2 ational GHG)	2030 Net Zero Commitment	Switch to SMBC head office	renewable e Self-owned buildings	energy Data centers	Mid-term Target 40% reduction from FY2021	Net Zero		
Scope (Portf	3 olio GHG)	2050 Net Zero Commitment	Set mid-term target Power, Coal, Oil & Gas	Set mid-term target Steel, Automobile	Set mid-term target Real estate		Achieve Midterm targets Power, Coal, Oil & Gas, Steel, Automobile		Net Zero
	Loan balance for coal-fired power generation		Established phase-out strategy		Tightening policies for specific businesses and sectors		Project finance 50% reduction from FY2020	Zero Balan Project finar Corporate f tied to faci	nce and inance
Coal	Loan balance for thermal coal mining sector			Established phase-out strategy	Fightening policies for specific businesses and sectors		Zero Balance OECD countries	Zero Bala non-OE countri	CD
Susta Finan	the state of the s						JPY 50 trillio Cumulative		
Trans	ition Finance			Transition Finance Playbook Power, Energy	Transition Finance Playbook Steel, Automobile				
custo	sment of ner's tion plans	ESG Risk Summary Tool	Tra	ompany-Specific ensition Strategy Assessment ramework Pilot	Introduction of Environmental and social due diligence				>

Please refer to "Strengthening Efforts against Climate Change" on our website for details on measures to address climate change issues.

https://www.smfg.co.jp/english/investor/financial/meeting.html