

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): June 18, 2013**



**United Fire Group, Inc.**

(Exact name of registrant as specified in its charter)

**Iowa**

(State or other jurisdiction  
of incorporation)

**001-34257**

(Commission File Number)

**45-2302834**

(IRS Employer Identification No.)

**118 Second Avenue, S.E.,  
Cedar Rapids, Iowa**

(Address of principal executive offices)

**52407**

(Zip Code)

Registrant's telephone number, including area code: **(319) 399-5700**

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## **Item 7.01. Regulation FD Disclosure**

On June 18 through June 20, 2013, the management of United Fire Group, Inc. will hold one-on-one meetings with investors. Exhibit 99.1 is a copy of the materials used at these meetings. These materials are being posted on United Fire's investor relations website, <http://ir.unitedfiregroup.com/events.cfm>, On June 18, 2013. These materials are being furnished pursuant to Item 7.01, and the information contained in them shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities under that Section. Furthermore, the information contained in Exhibit 99.1 shall not be deemed to be incorporated by reference into our filings under the Securities Act of 1933.

### **Disclosure of forward-looking statements**

This release may contain forward-looking statements about our operations, anticipated performance and other similar matters. The Private Securities Litigation Reform Act of 1995 provides a safe harbor under the Securities Act of 1933 and the Securities Exchange Act of 1934 for forward-looking statements. The forward-looking statements are not historical facts and involve risks and uncertainties that could cause actual results to differ materially from those expected and/or projected. Such forward-looking statements are based on current expectations, estimates, forecasts and projections about our company, the industry in which we operate, and beliefs and assumptions made by management. Words such as "expect(s)," "anticipate(s)," "intend(s)," "plan(s)," "believe(s)," "continue(s)," "seek(s)," "estimate(s)," "goal(s)," "target(s)," "forecast(s)," "project(s)," "predict(s)," "should," "could," "may," "will continue," "might," "hope," "can" and other words and terms of similar meaning or expression in connection with a discussion of future operating, financial performance or financial condition, are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed in such forward-looking statements. Information concerning factors that could cause actual results to differ materially from those in the forward-looking statements is contained in Part I Item 1A "Risk Factors" of our annual report on Form 10-K for the year ended December, 31, 2012, filed with the SEC on March 4, 2013. The risks identified on Form 10-K are representative of the risks, uncertainties, and assumptions that could cause actual outcomes and results to differ materially from what is expressed in forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release or as of the date they are made.

## **Item 8.01. Other Events**

On June 18 through June 20, 2013, the management of United Fire Group, Inc. will hold one-on-one meetings with investors. Exhibit 99.1 is a copy of the materials used at these meetings. These materials are being posted on United Fire's investor relations website, <http://ir.unitedfiregroup.com/events.cfm>, On June 18, 2013. These materials are being furnished pursuant to Item 7.01, and the information contained in them shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities under that Section. Furthermore, the information contained in Exhibit 99.1 shall not be deemed to be incorporated by reference into our filings under the Securities Act of 1933.

**Item 9.01. Financial Statements and Exhibits.**

- (a) Not applicable.
- (b) Not applicable.
- (c) Not applicable.
- (d) Exhibits.

The following exhibits are furnished herewith.

Exhibit 99.1 Investor presentation materials of United Fire Group, Inc. dated June 2013.

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**United Fire Group, Inc.**

\_\_\_\_\_  
(Registrant)

Dated: June 18, 2013 /s/ Randy A. Ramlo

\_\_\_\_\_  
Randy A. Ramlo, Chief Executive Officer

## EXHIBIT INDEX

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Exhibit  
Number

Description of Exhibit

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99.1 Investor presentation materials of United Fire Group, Inc. dated June 2013.

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# United Fire Group, Inc.



## Investor Presentation

June 2013

# Table of Contents



Company Overview	Slide 3	Portfolio Management	
P&C Companies	Slide 4	Investment Philosophy	Slide 13
Life Company	Slide 4	Portfolio Credit Quality	Slide 13
2012 Highlights	Slide 5	Equity Portfolio	Slide 14
2013 Objectives	Slide 6	Total Portfolio	Slide 14
Rate Improvement	Slide 7	Stock Price Improvement	Slide 15
Organic Growth	Slide 8	Capital Management	Slide 16
Premium Growth	Slide 9	Economy/Market Conditions	Slide 17
Loss Analysis	Slide 10	Key Considerations	Slide 18
Life Company	Slide 11	Competitive Advantages	Slide 19
Investment Yield	Slide 12	Creating Shareholder Value	Slide 20
		1Q13 Highlights	Slide 21



# Company Overview



## United Fire Group, Inc. (NASDAQ: UFCS)

- Super -regional provider of a complete line of insurance products
- Founded in 1946; and based in Cedar Rapids, Iowa
- Six regional offices
- \$758 million in shareholders' equity at 3/31/2013
- Approximately 900 employees

# Company Overview



## P& C Companies

- Rated "A" (Excellent) by A.M. Best
- 90% commercial lines / 10% personal lines
- Licensed in 43 states and the District of Columbia, active in 33
- Represented by approximately 1,200 independent agencies
- At 12/31/2012, \$655 million in net written premiums

## United Life Insurance Co.

- Rated "A-" (Excellent) by A.M. Best
- 60% annuities / 40% traditional life insurance products
- Licensed in 36 states, active in 29
- Represented by approximately 900 independent agencies
- At 12/31/2012, \$4 billion of life insurance in force



# 2012 Highlights



- GAAP combined ratio improved to 101% from 112%
- P&C statutory capital increased from \$566 million to \$586 million
- Book value grew 6% to \$28.90
- GAAP expense ratio improved 4.2% to 31.5%
- Pure loss ratio improved in both commercial lines and personal lines
- Policy retention remained high at 82%
- Retired remaining debt
- Mercer integration substantially completed

# 2013 Objectives

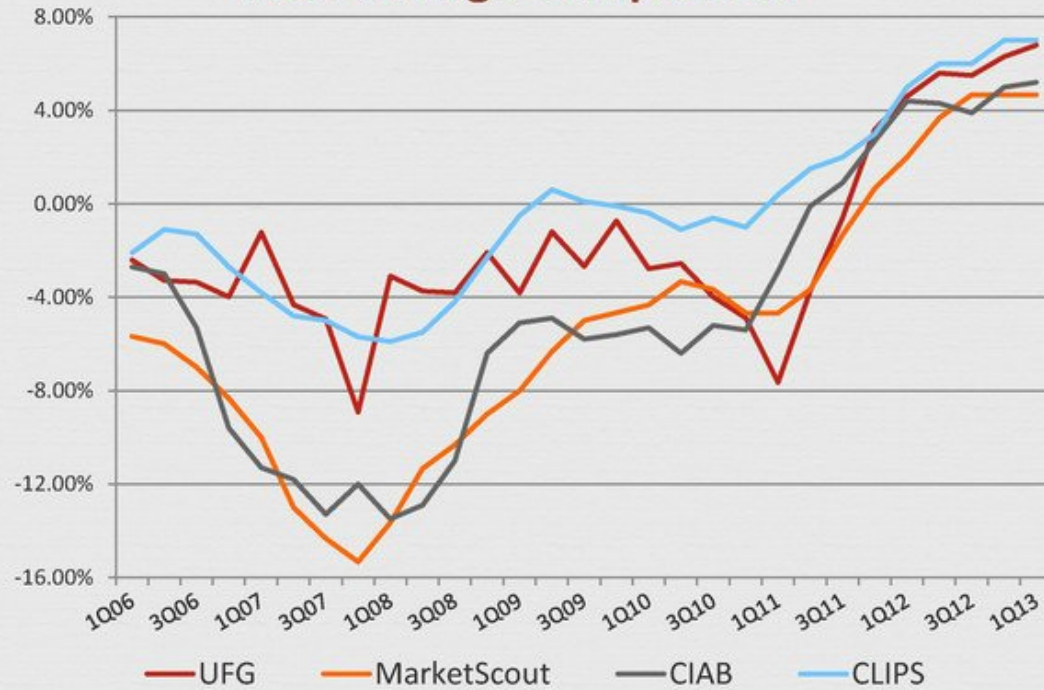


- Continued rate improvement in commercial and personal lines
- Continued expansion/improvement of our BOP product
- Carefully and purposefully increase our workers' compensation business
- Market to larger accounts (over \$100,000)
- Appoint new agents in cities where we are under-represented
- Capital management – profitable organic growth
- Reduce volatility in our results
- Increase property business

# Rate Improvement



## Rate Change Comparison



Sources: [marketscout.com](http://marketscout.com); [ciab.com](http://ciab.com); [towerswatson.com](http://towerswatson.com)



# Organic Growth



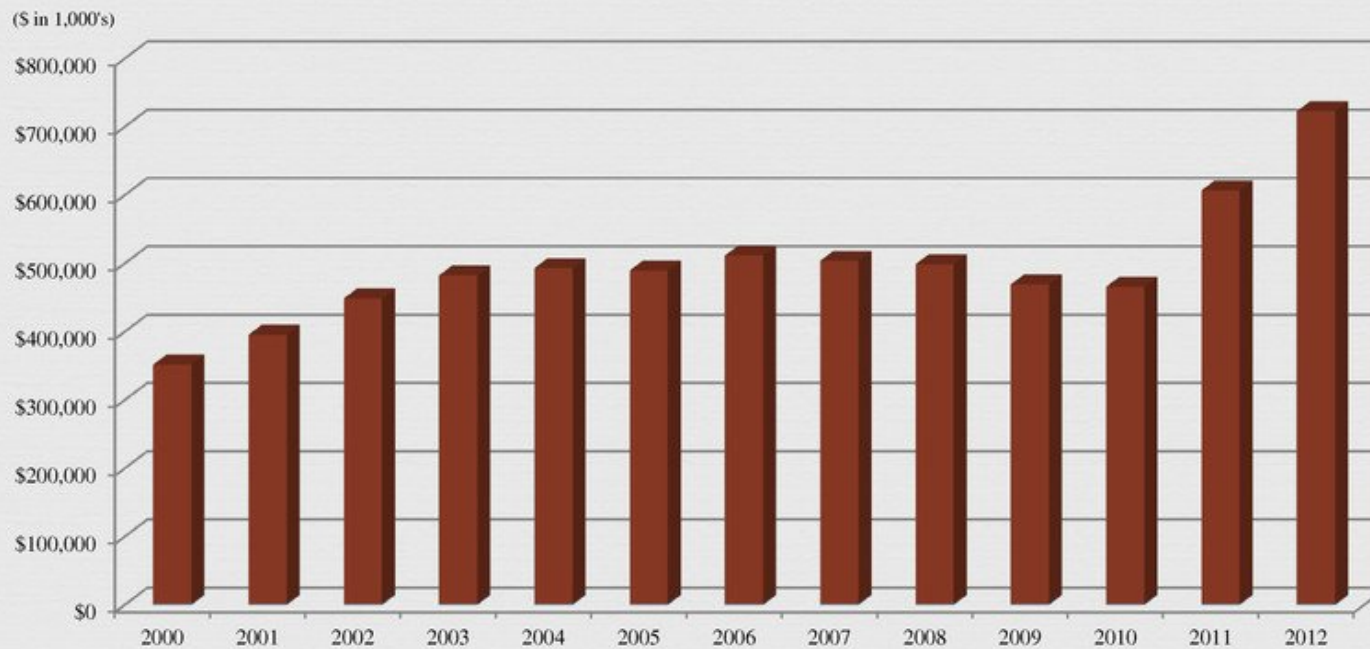
## Growth Components

	<u>2012</u>		<u>1Q13</u>
Rate Increases.....	6.0%	.....	5.9%
New Business.....	3.5%	.....	1.1%
Exposure Increases.....	3.0%	.....	0.6%
Overall organic growth...	12.5%	.....	7.6%

# Premium Growth



## Net Written Premiums

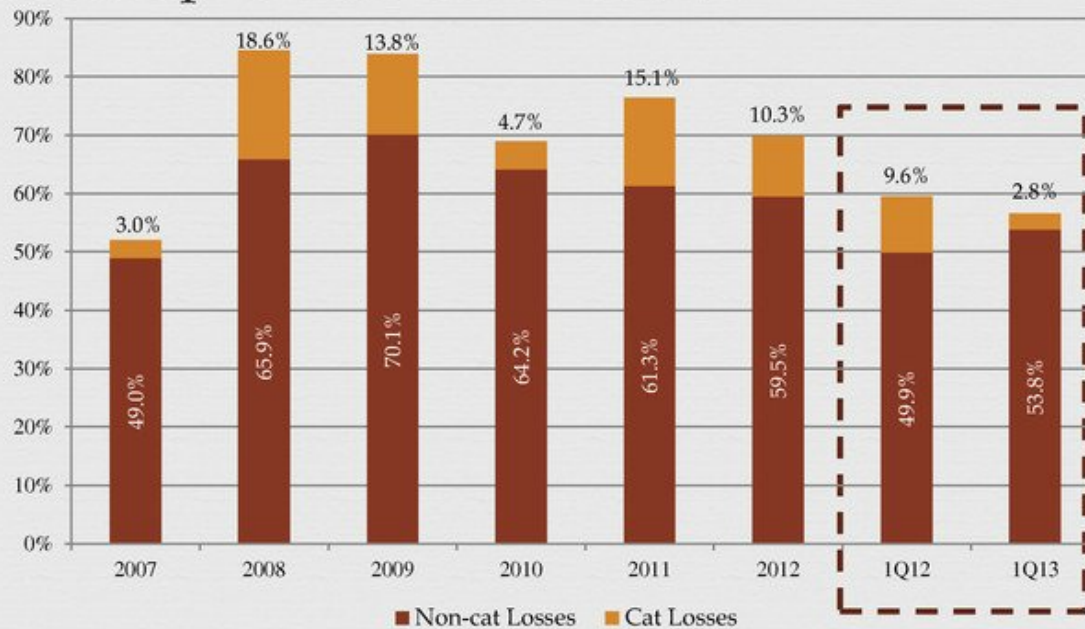




# Loss Analysis



## Catastrophe Loss Contribution



Average CAT losses (2007-2012) -- \$46 million; Average CAT losses (2001-2006) -- \$20 million if Katrina losses normalized

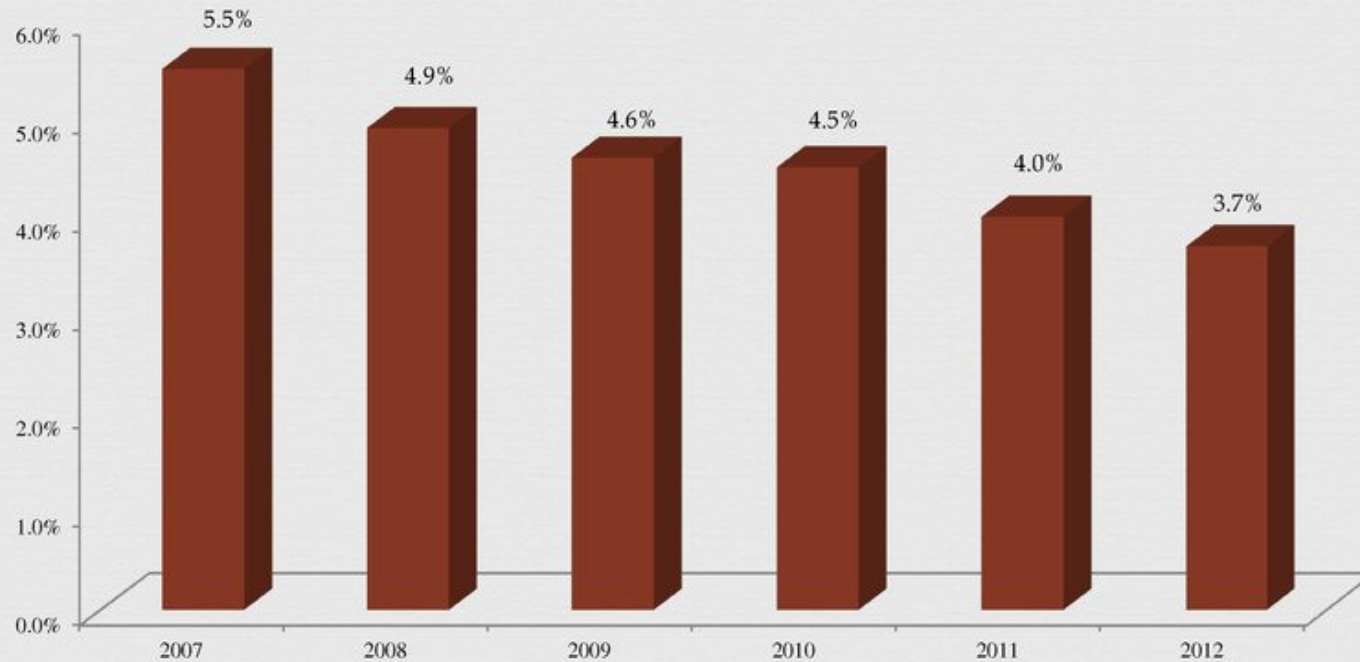
# Life Company

## Initiatives for 2013



- Geographic expansion – eight new states
- Life / Fixed Annuity mix – goal is 50/50 in order to reduce exposure to interest sensitive products
- Qualified care rider a huge success so continue
- Lapse ratio under 5%
- Automation commitment (ease of doing business)

# Investment Yield





# Portfolio Management



## Conservative Investment Philosophy

Manage our own portfolios

- We maintain a fixed-to-equity ratio of 90/10

How we are addressing the low interest rate environment

- We continue to purchase quality investments rated investment grade or better
- We more closely match duration of our investment portfolio to liabilities

Portfolio yield of 4.1% and duration of 4.3 years at March 31, 2013

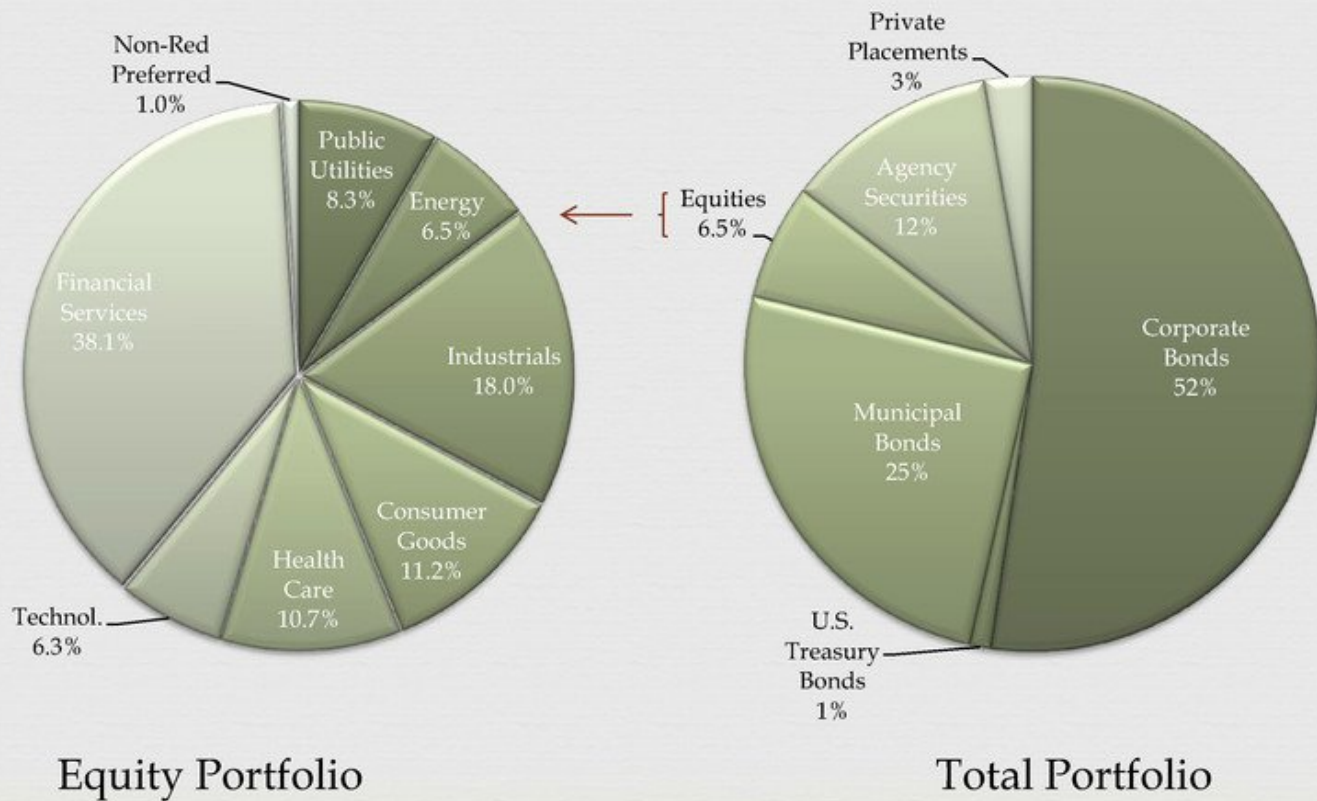
International corporate bond holdings account for approximately 6% of the fixed asset portfolio

## Highly Rated Fixed Income Portfolio

	(in millions)	
	\$	%
AAA	572	20%
AA	598	21%
A	647	23%
Baa/BBB	947	34%
Other/Not Rated	59	2%
Total	2,823	100%

NOTE: Baa/BBB comprised of mostly corporate bonds of well-known brands with little likelihood of default.

# Portfolio Management





# Stock Price Improvement



**52-week high \$29.59; low \$18.49; current \$28.00; book value \$30.01**

# Capital Management



- Dividend – currently \$0.18 per quarter
- Share repurchases
- Share repurchase authorization until August 2014
- Debt – none
  
- We believe the best use of our capital is to write new, adequately priced business, which will be a focus in 2013.

# Economy/Market Conditions



- Positive rate environment for six quarters
- Rate increases are expected through 2013
- Positive audit premium for the first time since 2008
- Our insureds are adding exposures again at renewal
- Policy count growth opportunities



# Key Investment Considerations



- Expanded geographic presence through acquisition
- Growth opportunities
  - Capitalizing on recent acquisitions
  - Organic growth in existing markets
- Decentralized underwriting and marketing
- Opportunities for efficiencies
- Reserving
  - Historically reported favorable loss reserve development
- Exposure management
- Conservative investment philosophy
- Strong balance sheet with proactive capital management
  - Paid a quarterly dividend since 1968
  - Dividend yield at 3/31/2013 of 2.4%
  - 20% increase in the dividend on May 15, 2013
- Experienced senior management

# Competitive Advantages



- Local market knowledge
- Strong agency relationships
- Disciplined underwriting
- Service center
- Exceptional customer service
- Superior loss control services
- Fair and ethical claims handling
- Efficient and effective technology



# Creating Shareholder Value



- Competitive and growing dividend of \$0.18 per share
- Active capital management strategy
- Share repurchase program
- Consistent book value growth
- Stock price appreciation

# 1Q13 Highlights



	2013	2012
EPS - Operating	\$0.84	\$0.68
Combined Ratio - GAAP	90%	94%
ROE	12.04%	10.84%
Catastrophe Losses	\$5 million	\$14 million
Impact to Combined Ratio	3 points	10 points
Impact to earnings per share	(\$0.12)	(\$0.36)
Prior year favorable reserve development	\$24 million	NA
Impact to combined ratio	(15) points	NA
Impact to earnings per share	\$0.61	NA

# Appendix



Senior Management	Slide 23	Expertise (Businesses)	Slide 34
Financial Summary	Slide 24	Agency Philosophy	Slide 35
P&C Financial Highlights	Slide 25	Loss cost Analysis	Slide 36
Definitions/Reconciliations	Slide 26	Reserving Philosophies	Slide 36
Super Storm Sandy Data	Slide 27	Claims Philosophies	Slide 36
Historical Fin. Performance	Slide 28	Capital Mgmt. Philosophies	Slide 37
Historical Und. Performance	Slide 29	Opportunities for Efficiency	Slide 38
Historical Reserving	Slide 30	2013 ERM	Slide 39
Exposure Management		2012 Product Niches	Slide 40
Managing Cat Exposure	Slide 31	Top Eight States	Slide 41
Modeled v. Actual Losses	Slide 32	Notes	Slide 42
2013 Reinsurance Programs	Slide 33	Family of Companies	Slide 43
		Forward-Looking Statements	Back Pg.



# Senior Management



**RANDY A. RAMLO**  
President/CEO  
Years at UFG: 29  
Years in Industry: 29



**MICHAEL T. WILKINS**  
Executive Vice President  
Years at UFG: 28  
Years in Industry: 28



**DIANNE M. LYONS**  
Vice President/CFO  
Years at UFG: 30  
Years in Industry: 30



**DAVID E. CONNER**  
Vice President/CCO  
Years at UFG: 15  
Years in Industry: 32



**BARRIE W. ERNST**  
Vice President/CIO  
Years at UFG: 11  
Years in Industry: 33



**NEAL R. SCHARMER**  
Vice President/Gen. Counsel  
Years at UFG: 18  
Years in Industry: 23

Average Years at UFG: 22  
Average Years in Industry: 29

# Financial Summary



(GAAP, \$ in thousands except per share values)	1Q13	2012	2011	2010	2009
<b>Selected Income Statement Items</b>					
Net Premiums Earned	\$ 176,817	\$ 694,994	\$ 586,783	\$ 469,473	\$ 478,498
Net Income / (Loss)	22,393	40,212	11	47,513	(10,441)
Realized Gains / (Loss), net of tax	1,241	3,544	4,186	5,518	(8,566)
Operating Earnings / (Loss), net of tax	21,152	36,668	(4,175)	41,995	(1,875)
<b>Selected Balance Sheet Items</b>					
Cash and Investments	\$3,165,307	\$3,151,829	\$3,052,535	\$2,662,955	\$2,542,693
Total Assets	3,724,690	3,694,653	3,618,924	3,007,439	2,902,544
Shareholders' Equity	758,142	729,177	696,141	716,424	672,735
Capital & Surplus (SAP) - P&C Only	610,638	585,986	565,843	594,308	556,265
<b>Per Share Analysis</b>					
Operating Income / (Loss) per Diluted Share	0.84	1.44	(0.16)	1.60	(0.07)
Net Income / (Loss) per Diluted Share	0.88	1.58	-	1.80	(0.39)
Dividends per Share	0.15	0.60	0.60	0.60	0.60
Book Value per Share	30.01	28.90	27.29	27.35	25.35
<b>Profitability Analysis</b>					
	%	%	%	%	%
Loss and Loss Settlement Expense Ratio	56.6	69.7	76.4	68.9	83.9
Expense Ratio	33.7	31.5	35.7	31.0	31.3
Combined Ratio	90.3	101.2	112.1	99.9	115.2
Combined Ratio (ex CATs & Hurr. Katrina Litigation)	87.5	90.9	97.0	95.2	101.4
<b>ROAE</b>					
ROAE	12.0	5.6	-	6.8	(1.6)
Operating ROAE	11.4	5.1	(0.6)	6.0	(0.3)



# P&C Operating Segment Financial Highlights



(GAAP, \$ in thousands except per share values)	1Q13	2012	2011	2010	2009
<b>Commercial</b>					
Net Premiums Written	\$ 160,476	\$ 576,076	\$ 481,520	\$ 363,806	\$ 380,727
Net Premiums Earned	145,173	551,846	464,942	370,479	394,000
Loss and Loss Settlement Expenses	82,742	367,208	331,320	271,184	338,094
Loss and Loss Settlement Expense Ratio	57.0%	66.5%	71.3%	73.2%	85.8%
<b>Personal</b>					
Net Premiums Written	\$ 14,761	\$ 64,846	\$ 57,133	\$ 40,807	\$ 38,208
Net Premiums Earned	15,835	63,092	55,568	39,731	35,735
Loss and Loss Settlement Expenses	9,630	54,268	51,725	25,576	23,641
Loss and Loss Settlement Expense Ratio	60.8%	86.0%	93.1%	64.4%	66.2%
<b>Assumed</b>					
Net Premiums Written	\$ 1,882	\$ 14,409	\$ 13,270	\$ 10,295	\$ 5,892
Net Premiums Earned	1,693	14,473	13,261	10,163	5,942
Loss and Loss Settlement Expenses	(279)	17,661	24,786	(7,323)	3,986
Loss and Loss Settlement Expense Ratio	▼ (16.5%)	122.0%	186.9% ▼	(72.1%)	67.1%
<b>Total</b>					
Net Premiums Written	\$ 177,119	\$ 655,331	\$ 551,923	\$ 414,908	\$ 424,827
Net Premiums Earned	162,701	629,411	533,771	420,373	435,677
Loss and Loss Settlement Expenses	92,093	439,137	407,831	289,437	365,721
Loss and Loss Settlement Expense Ratio	56.6%	69.8%	76.4%	68.9%	83.9%
<b>Segment Net Income / (Loss)</b>	<b>\$ 20,730</b>	<b>\$ 33,512</b>	<b>\$ (7,639)</b>	<b>\$ 34,726</b>	<b>\$ (17,677)</b>

## Definitions and Reconciliations of Data Not Prepared in Accordance With U.S. GAAP



<i>(GAAP, \$ in thousands)</i>	1Q13	2012	2011	2010	2009	2008	2007
Net Income / (Loss)	\$ 22,393	\$ 40,212	\$ 11	\$ 47,513	\$ (10,441)	\$ (13,064)	\$ 111,392
Realized Investment Gains / (Losses), after tax	\$ 1,241	\$ 3,544	\$ 4,186	\$ 5,518	\$ (8,566)	\$ (6,749)	\$ 6,286
Net Operating Income / (Loss)	\$ 21,152	\$ 36,668	\$ (4,175)	\$ 41,995	\$ (1,875)	\$ (6,315)	\$ 105,107
Earnings / (Losses) Per Share, diluted	\$ 0.88	\$ 1.58	\$ -	\$ 1.80	\$ (0.39)	\$ (0.48)	\$ 4.03
Operating earnings / (Loss) Per Share, diluted	\$ 0.84	\$ 1.44	\$ (0.16)	\$ 1.60	\$ (0.07)	\$ (0.23)	\$ 3.80
Return on Equity	12.0%	5.6%	0.0%	6.8%	(1.6%)	(1.9%)	15.6%

**Operating income** is a commonly used Non-GAAP financial measure of net income excluding realized capital gains and losses and related federal income taxes. Because our calculation may differ from similar measures used by other companies, investors should be careful when comparing our measure of operating income to that of other companies. Management evaluates this measurement and ratios derived from this measurement because we believe it better represents the normal, ongoing performance of our businesses.



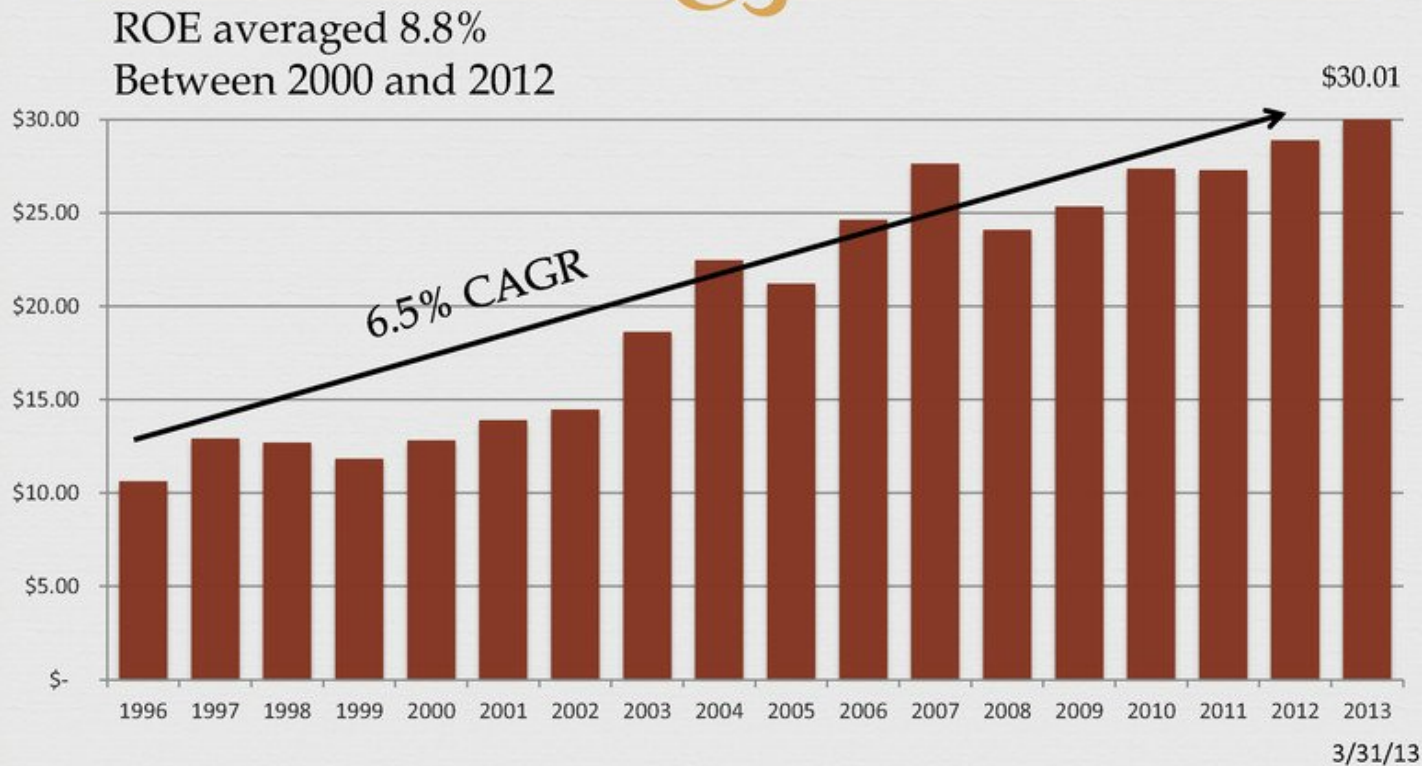


## Super Storm Sandy

On October 29, 2012: Super Storm Sandy hit Atlantic City, NJ with a vengeance killing 125 people. Estimated economic damage was \$50 billion; estimated industry insured losses were \$25 billion. UFCS incurred losses of approximately \$25 million. By the time Congress authorized funds for disaster relief, UFCS had settled and closed 75% of its claims - a testament to the superior customer service we offer. Sandy losses were \$0.64 per share and added four percentage points to the combined ratio in 2012.

# Historical Financial Performance

## Book Value Per Share



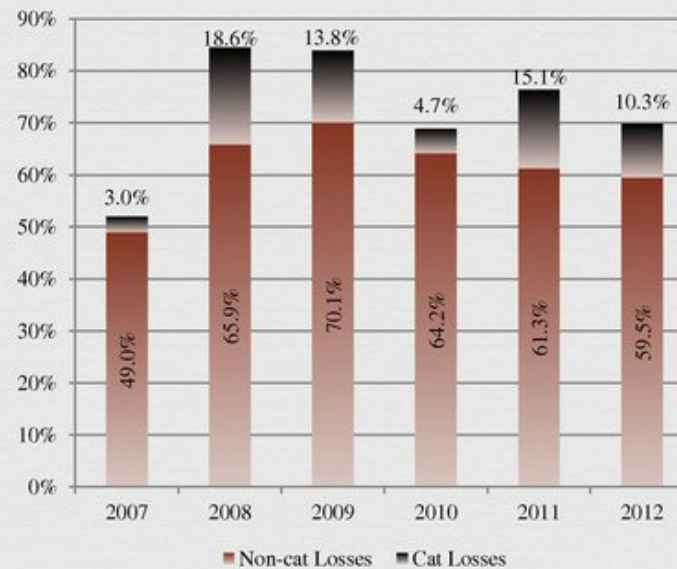
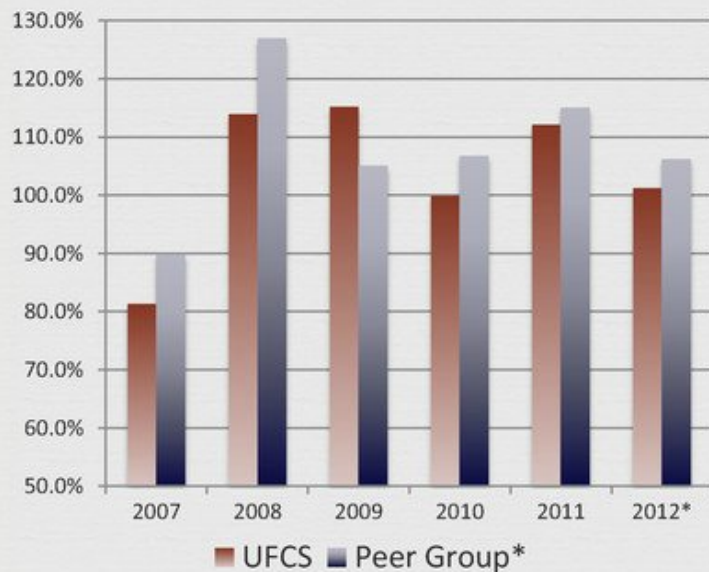


# Historical Underwriting Performance



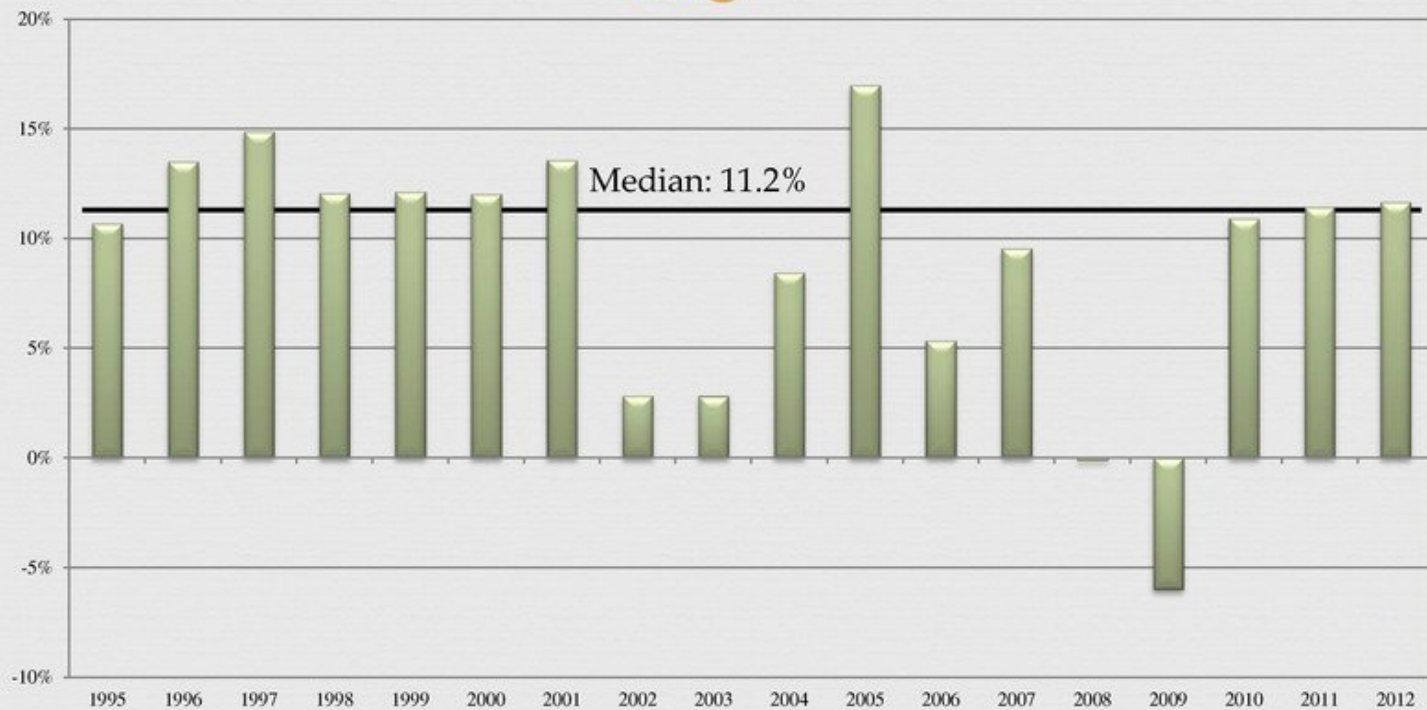
GAAP Combined Ratio

Catastrophe Loss Contribution



# Historical Reserving

(Development as a Percent of Net Premiums Earned)



NOTE: 2008 and 2009 reflect litigation costs associated with Hurricane Katrina

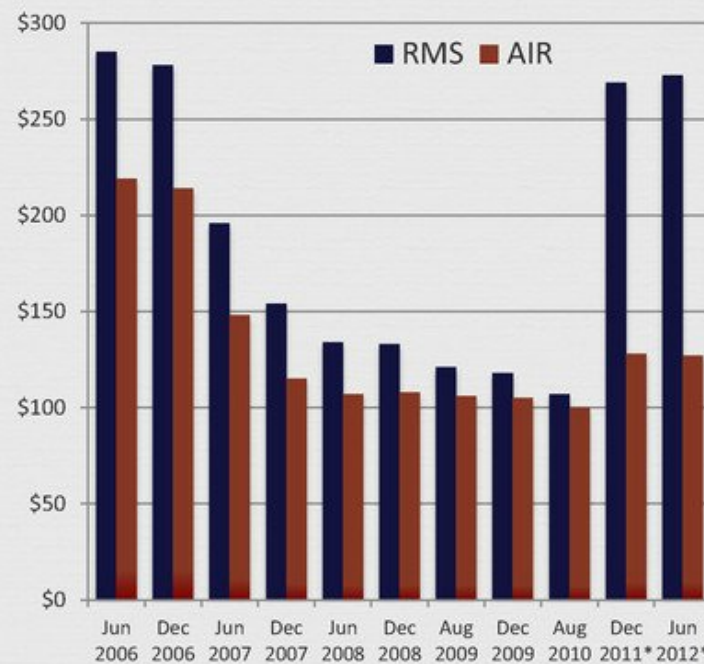
# Exposure Management



## Managing Catastrophe Exposure

- 100-year PMLs below 2006 levels despite expanded portfolio due to Mercer Group transaction
- Managing geographic exposures to reduce coastal and other risks
- Updating policy terms and conditions
  - Policies written ex-wind
  - Policies written with wind exclusion

100-Year PMLs (\$ in millions)



\* Based on RMS v11 and AIR v12, includes Mercer's June 2010 portfolio 31



# Exposure Management



Modeled vs. Actual Losses from Historical Storms

	Average Modeled (\$ in millions)	Actual Loss (\$)	Actual to Average Model Miss (%)
Katrina	483.7	367.3	32
Rita	49.2	33.9	45
Gustav	60.7	14.5	319
Ike	22.7	26.0	-13
Isaac	4.1	2.4	71
Irene	17.2	6.2	177
Sandy	55.2	20.0	176



# Exposure Management



## 2013 Reinsurance Programs

- Catastrophe program
  - \$180 million excess of \$20 million retention
  - 5% co-participation on losses between \$20 million and \$200 million
- Core program
  - \$2 million retention
  - \$13 million per risk property coverage
  - \$38 million per occurrence casualty coverage

# Expertise with “Main Street” Businesses



## NWP by Product Line

Three months ended 03/31/2013 - Property/Casualty (\$ in millions)	NPW \$	NPW %
Fire & Allied Lines	50.6	28.6%
Automobile	41.6	23.5%
Other Liability	51.9	29.3%
Workers' Compensation	25.8	14.6%
Surety	4.4	2.5%
Miscellaneous	0.9	0.5%
Reinsurance (Assumed)	1.9	1.1%

## Top 15 Classes Show Main Street Focus

DESCRIPTION (Property and Casualty)	Percent of Total DWP
Concrete Construction Including Flat Work	8
Carpentry - residential	7
Excavation	7
Lessors' risk	6
Carpentry - commercial	4
Land grading / earth moving	4
Automobile repair or service shops	4
Electrical work	4
Metal goods manufacturing / machine shops	4
Plumbing - commercial	3
Plumbing - residential	3
Roofing - commercial	3
Landscape gardening	3
Heating and air conditioning	2
Restaurants	2
<b>TOTALS</b>	<b>64</b>

# Agency Philosophy



- We continually monitor agencies for compatibility
- Criteria: loss ratio, volume, relationship
- We seek “top three” position (as measured by direct premiums written)
- We offer competitive performance-based compensation
- We contract with more than 1,200 independent agencies
- Average agency size: \$500,000
- Size of largest agency: \$7.5 million
- Premium from our top 20: \$101.9 million
- Premium from our top 100: \$257.1 million



# Reserving



## Loss Cost Analysis

- We monitor inflationary trends
- We employ exposure basis rating (including payroll and sales-based rating)
- We employ automobile symbol rating to accurately rate for autos based on new and repair costs
- We monitor medical cost inflation and consider the implications for auto, liability and workers' compensation lines of business

## Reserving Philosophy

- We historically reported favorable loss reserve development
- We employ conservative reserving practices
- We reserve on a case basis with some pessimism
- We reserve for IBNR and LAE using actuarial methods

## Claims Handling Philosophy

- FAIR claims service
- FAST claims service
- Use of outside adjusters is infrequent, allowing us to more closely control the adjusting function
- We employ top industry fraud predictive analytics technology



# Capital Management Philosophy



- Strong economic capital position
- Prudent reinsurance programs
- Outstanding debt paid off in July 2012
- History of consistently conservative reserves
- Use of capital – acquisition of Mercer Insurance Company

Share Repurchase	Avg. Price Per Share (\$)	No. Shares Repurchased	Total Price (\$ in millions)
12 Months Ended 12/31/2012	21.46	340,159	7.3
12 Months Ended 12/31/2011	17.69	702,947	12.4
12 Months Ended 12/31/2010	18.29	343,328	6.3

# Opportunities for Efficiency



## Technology

- We streamline how our agencies transact business with us
- We enable producers to efficiently provide their clients with a high level of service
- We enhance agency online inquiry capabilities
- We provide agencies with online reporting
- We solicit feedback from agent technology board

## Acquisition

- We continue to create economies of scale as a result of the 2011 Mercer Insurance transaction

# Enterprise Risk Management (ERM)



ERM management committee meets quarterly

- Specific risks addressed:
  - Catastrophe risk
  - Disaster preparedness
  - Mercer Insurance integration
  - Interest rate environment and potential fluctuations
  - Technology risk
  - Reserving risk
  - Pricing cycles

Manager review of corporate ERM document

Opportunity to identify risks on intra-company website

Board of Directors risk management committee oversees ERM effort

- Management reviews risk metrics with risk management committee

Risk appetite statement developed

ORSA

Economic capital modeling used to assess risk

- Integration of United Life into economic capital model
- Capital management policy developed



# 2012 Product Niches



- Religious Institutions – Churches
- Auto Service and Repair Garages
- Garbage Refuse Haulers
- Condominiums
- Small Artisan Service and Repair contractors
- Retail Small Business (Business Owners Program)
- Land Improvement Contractors (Excavation, Land Grading)
- Commercial Output Program (Manufacturing)
- Contractors E & O
- Mechanical Contractors
- Plumbing & Heating Contractors
- Metal Goods Fabricators
- Machine Shops
- Restaurants
- Golf Courses
- Winery Program
- Aggregate Truckers (Sand and Gravel Haulers)
- Peripheral Oil Field Contractors
- Inland Marine
- Micro Brewers
- Water Well Drillers
- Agriculture Service Contractors
- Program Business
- Commercial Roofers
- Hardware Stores

# Top Eight States



<i>Twelve months ended 12/31/12 - Property/Casualty (\$ in millions)</i>	<i>NPW</i> \$	<i>DPW</i> %
Texas	88.0	12.9%
Iowa	83.9	12.3%
California	79.5	11.6%
New Jersey	47.9	7.0%
Missouri	44.7	6.6%
Louisiana	38.5	5.6%
Illinois	35.2	5.2%
Colorado	31.8	4.7%
All Other States	232.8	34.1%

# Notes







## United Fire Group, Inc.



United Fire & Casualty Company  
United Life Insurance Company  
Addison Insurance Company  
Financial Pacific Insurance Company  
Franklin Insurance Company  
Lafayette Insurance Company  
Mercer Insurance Company  
Mercer Insurance Company of New Jersey, Inc.  
Texas General Indemnity Company  
United Fire & Indemnity Company  
United Fire Lloyds

# Forward-Looking Statements

This presentation may contain forward-looking statements about our operations, anticipated performance and other similar matters. The Private Securities Litigation Reform Act of 1995 provides a safe harbor under the Securities Act of 1933 and the Securities Exchange Act of 1934 for forward-looking statements. The forward-looking statements are not historical facts and involve risks and uncertainties that could cause actual results to differ materially from those expected and/or projected. Such forward-looking statements are based on current expectations, estimates, forecasts and projections about our company, the industry in which we operate, and beliefs and assumptions made by management. Words such as “expect(s),” “anticipate(s),” “intend(s),” “plan(s),” “believe(s),” “continue(s),” “seek(s),” “estimate(s),” “goal(s),” “target(s),” “forecast(s),” “project(s),” “predict(s),” “should,” “could,” “may,” “will continue,” “might,” “hope,” “can” and other words and terms of similar meaning or expression in connection with a discussion of future operating, financial performance or financial condition, are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed in such forward-looking statements. Information concerning factors that could cause actual results to differ materially from those in the forward-looking statements is contained in Part I Item 1A “Risk Factors” of our annual report on Form 10-K for the year ended December 31, 2012, filed with the SEC on March 4, 2013 and our quarterly report on Form 10-Q for the quarter ended March 31, 2013, filed with the SEC on May 8, 2013. The risks identified on Form 10-K are representative of the risks, uncertainties, and assumptions that could cause actual outcomes and results to differ materially from what is expressed in forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this release or as of the date they are made. Except as required under the federal securities laws and the rules and regulations of the Securities and Exchange Commission, we do not have any intention or obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Reconciliations of non-GAAP measures are on Page 32 of this presentation and also available in our quarterly news releases, which are available on the Investors Relations page of our website [www.UnitedFireGroup.com](http://www.UnitedFireGroup.com).